

DEPARTMENT OF MEDICAID SERVICES
PHARMACY TECHNICAL ADVISORY COMMITTEE

WEDNESDAY, OCTOBER 2, 2024
10:00 A.M.

Stefanie Sweet, CVR, RCP-M
Certified Verbatim Reporter

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A P P E A R A N C E S

TAC Members:

Ron Poole, Chair
Matt Carrico
Rosemary Smith
Meredith Figg
Paula Straub
Jill McCormick
Philip Almeter

1 MS. BICKERS: Good afternoon.
2 This is Erin with the Department of
3 Medicaid. It is just now 1 o'clock and
4 our waiting room is still clearing out so
5 we will give it just a few moments before
6 we get started.
7 MR. POOLE: Okay. We have four
8 people on here which makes up a quorum.
9 So we can go to the top of our agenda.
10 MS. BICKERS: We are at approval
11 of minutes.
12 MR. POOLE: Okay. Okay. I sent
13 out the minutes and the recorded minutes
14 prior to -- actually, as soon as I
15 received them, I sent them out. Does
16 anyone have any additions or edits? If
17 not, could I have a motion to approve?
18 MS. BICKERS: Ron, we have to
19 have your camera on for voting, please.
20 MR. POOLE: Okay. Sorry.
21 MS. BICKERS: And we are also
22 still clearing the waiting room, just FYI.
23 MR. POOLE: Okay. Do we have a
24 motion to approve the minutes?
25 MS. SMITH: I'll make a motion.

1 MS. STRAUB: I'll second.

2 MR. POOLE: Motion by Rosemary,

3 second by Paula.

4 All those in favor say, "aye."

5 TAC MEMBERS: Aye.

6 MR. POOLE: Okay. Any opposed?

7 Okay. Motion carries.

8 As far as Old Business goes, I

9 wanted to just give everybody an update

10 that we certainly are going to be looking

11 at taking care of -- since it was a

12 standard in so many other states where

13 pharmacists and pharmacy technicians are

14 leading the way with community health

15 workers, we are going to take care of ours

16 by statute since Medicaid doesn't see that

17 pharmacists are -- shouldn't be involved

18 in this situation, even though there has

19 been plenty of documentation nationwide

20 being as it is the nature of community

21 pharmacy to already be involved in our

22 customers and patients lives, to the point

23 where we are helping them with

24 transportation already; we are helping

25 them get the services that they need

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already.

So it's very disappointing that every time something new comes out, the state of Kentucky thinks pharmacists are the doormat of healthcare and everybody can wipe their feet on us. It just gets a little old, because we already are considered, by statute and everything else, to be providers, so it's just very disappointing.

So we are going to be looking at -- even I put in here at point 2 there where Idaho and Alaska, their Medicaid is making strides in going ahead and writing statutes for their departments that pharmacists are part of the healthcare team and providers. And I will just go ahead and pull up my agenda so I can --

I wanted to give the rest of you, Meredith, Paula, Rosemary, if you had any other comments about the topic of community health workers and pharmacists being recognized by Medicaid in other states. Okay.

MS. FIGG: I will just say that

1 I agree. These are services that we are
2 providing and we are well connected in
3 order to provide, and we have that access
4 point with the patient, so that is the
5 biggest benefit I feel that we provide, is
6 just having that touch point with them and
7 then also being so involved with the
8 community and knowing where those
9 resources are.

10 I am like you. I see on NCPA
11 and I get emails almost weekly about
12 states that their Medicaid programs are
13 doing things with pharmacists as providers
14 or providing some sort of, either
15 compliance packaging, or counseling, or
16 whatever it is. It just seems to be a
17 trend upward by a lot of states, so I
18 don't think we are asking for anything
19 that other states aren't pursuing and
20 adopting as well.

21 MR. POOLE: Yeah. Thank you.

22 MS. SMITH: I agree with that as
23 well.

24 MS. STRAUB: As well. Yes. I
25 can't say anymore than what has already

1 been said. Agree.

2 MR. POOLE: Okay. Do we have --
3 I saw Dr. Theriot on the line. Can
4 somebody give us an update on the HPV
5 vaccine? I know the protocol is
6 specifically for Medicaid patients, and I
7 just want somebody to give us an update,
8 please.

9 DR. THERIOT: It is. The
10 protocol is out there. We finalized it
11 and it is only for Medicaid patients, and
12 then it just specifies the ages. So if
13 you get both vaccines or two vaccines
14 before you are 15, that's all you need; if
15 you wait till after 15 years of age, you
16 need three. I think it says everything
17 that it needs to say.

18 MR. POOLE: Okay.

19 DR. THERIOT: Thank you.

20 MR. POOLE: And where can we --
21 where can people go that are listening in
22 on getting that protocol?

23 DR. THERIOT: I think it was
24 sent out already, but I will double check
25 on that.

1 DR. ALI: Yeah, I will have to
2 check on that to make sure it is on the
3 MedImpact website, but that is where it
4 should be.

5 MR. POOLE: Okay.

6 And then, any update -- we have
7 vaccine counseling. Last time we updated
8 it was three out of the six MCOs.
9 Passport, Anthem, and United Healthcare
10 are processing paid claims, where Humana,
11 WellCare, and Aetna had not processed any
12 yet.

13 Does anybody have any update for
14 us? Are all MCOs processing that or is
15 there a standardization that, you know,
16 instead of learning six different ways to
17 bill, is there a standardization that is
18 out there for this billing?

19 MS. GATEWOOD: Yeah. Hey, Ron.
20 It's Emily Gatewood.

21 I can update that Humana is now
22 successfully paying claims. They were
23 able to reach out to Availity, which is
24 the platform that we have been billing
25 most of the MCOs through, and we were able

1 to reach out to -- Humana reached out to
2 Availity and was able to take off the
3 rejection requirement of having a
4 referring provider that was not a
5 pharmacists off of the claim submission.
6 So now that that has been removed, claims
7 seem to be going through. I do not
8 believe we have got check-in-hand from any
9 of those, but we are at least not getting
10 a rejection at this time from Humana.

11 MR. POOLE: Okay.

12 MS. GATEWOOD: Ben may be able
13 to update a little bit more on WellCare.
14 WellCare was having the same issue as
15 Humana, and I believe that they have
16 started that process of making the change
17 in Availity, but Ben was the one
18 communicating with them, so I'm not sure
19 if they have gotten back. We do have some
20 claims ready to go as soon as we get the
21 okay from WellCare that that rejection has
22 been turned off, and we can test those
23 claims.

24 MR. POOLE: Okay.

25 MR. MUDD: Yeah, I can chime in.

1 We do have paid claims from Humana now,
2 and they are processing through Availity;
3 and then WellCare, the claims rejected
4 initially on Availity, for the referring
5 provider. I have been told by them that
6 they are still going to pay those claims
7 even though they were rejected, and they
8 are working to put a fix in Availity, but
9 I can't confirm if the fix has been put in
10 or not. I do know, for Humana, the claims
11 are processing through Availity, as they
12 are supposed to.

13 That leaves Aetna, that I
14 personally have not confirmed that claims
15 are going through or not. And we are
16 still working through, you know, like, I
17 had some Anthem issues last week and we
18 thought they were fine but, you know, we
19 did outreach to them and they fixed it, so
20 I don't know how to communicate that with
21 people, but I think Emily is a good
22 resource if you have problems with any
23 specific MCO and billing.

24 We are glad to -- KPHA is glad
25 to coordinate and help get those claims

1 paid, but all in all, I think they are
2 starting to pay them, except for WellCare.
3 That's the only one that is not processing
4 that we know of.

5 MR. POOLE: Is Aetna now going
6 through, too?

7 MR. MUDD: I don't know.
8 Because I haven't talked to anybody that
9 has --

10 MR. POOLE: Okay.

11 MR. MUDD: -- billed claims, so.
12 They are not on Availity -- at least on
13 the free version of Availity, so I just
14 haven't had anybody that's had claims with
15 them.

16 MR. POOLE: Okay.

17 MR. MUDD: It seems like maybe
18 their population of members -- maybe they
19 don't have as many members in our area, or
20 what, but they don't have any claims yet.

21 MR. POOLE: Okay. And are you
22 aware of any other softwares, besides
23 Availity, that anybody is using, just
24 curious?

25 MR. MUDD: I'm not. So you can

1 use any -- most pharmacies that do DME
2 have their own way of doing medical
3 billing. They should all be going
4 through, I mean.

5 MR. POOLE: Okay.

6 MR. MUDD: It's just converting.
7 It's all going through the 1500 form
8 eventually. But we just recommended
9 Availity, because there is no cost to use
10 it. Once you get set up, it's really very
11 simple to bill these claims, and then you
12 always have the option to paper bill, too,
13 if that's something pharmacies want to do.

14 Honestly, Ron, you probably get
15 a return paid claim quicker if you do a
16 paper claim, but that would take a lot of
17 time to fill that out, but, you know, it
18 is a manual process and more likely to
19 pay.

20 MR. POOLE: Okay. Thank you.

21 MR. MUDD: You're welcome.

22 MR. POOLE: I asked for a
23 response on -- Medicaid's response on
24 action items from our meeting on 8/21.
25 Cathy Hannah was given my report in the

1 MAC meeting. It was conveyed to them, or
2 people on the MAC, that an action report
3 was not submitted, but there was a mixup
4 because I did submit it three hours after
5 our meeting, and Erin did say that she did
6 get it.

7 So I don't know if, Fatima, if
8 you have had a chance to -- or anybody at
9 Medicaid -- had a response to where we
10 would like the motion passed for Kentucky
11 Department of Medicaid Services to accept
12 pharmacists as providers, that are able to
13 order, manage, and bill for community
14 health workers, patient interventions,
15 visits and encounters.

16 MS. BICKERS: Ron, I did want to
17 apologize, again, that I did miss the
18 recommendations in your report. I do
19 apologize and I did send that out to staff
20 as soon as it was received, and they do
21 have 45 days from the MAC to respond, so I
22 don't want to speak for Dr. Ali, but I do
23 want to apologize to the TAC for not being
24 on top of my game on that one.

25 MR. POOLE: That's okay.

1 MR. DEARINGER: This is Justin
2 Dearinger with the Division of Healthcare
3 Policy.

4 I just wanted to talk about
5 community health workers being billed for
6 under pharmacists. We are aware of the
7 recommendation that you all have sent. We
8 have been looking at that for a couple
9 months now, done research, and that is
10 under review and advisement. I just wanted
11 to let you all know that we are still
12 working on that, and haven't come to a
13 decision just yet, but that is in the
14 Commissioner's office, and we are
15 reviewing that currently.

16 MR. POOLE: Okay.

17 We have actually had people --
18 when this was coming down the pipe for
19 community health workers, that had their
20 pharmacy technicians go ahead and get the
21 community health worker training, so we
22 have had quite a bit of people out there
23 already that are qualified. We just
24 didn't know that the brakes was going to
25 be put on it.

1 MR. DEARINGER: One of the
2 questions that I did want to ask is with
3 that -- we do CPT code billing. And I
4 know you all do some vaccine billing
5 administration or vaccine education
6 billing through CPT codes, but the
7 utilization, I wasn't sure on that side
8 what kind of utilization we were getting.
9 Are you all using that billing on the
10 medical side more frequently or more
11 often? Is that --

12 MR. POOLE: That is the biggest
13 growth area that we have right now, is to
14 continue to develop more and more programs
15 and expand our medical billing.

16 Obviously, with House Bill 48,
17 that I have referenced further down there,
18 where, you know, I think everybody can
19 think of as 2021 House Bill 48 passed, and
20 I think since then, other states -- I
21 think the state of Washington was the
22 first to start delving into the medical
23 billing world, and probably had a six or
24 seven year start on us, but as we know,
25 whatever strides or success stories you

1 have in one state, it doesn't convey it to
2 the next state, because of the differences
3 in all of those third-party administrative
4 plans are basically state-to-state level.

5 Obviously, you have some
6 insurances like Anthem that credentialed
7 pharmacists have been willing to work with
8 us, and we are just trying to build that
9 network of clinical services that can,
10 obviously, be paid for and we are also
11 trying to work through those softwares,
12 too.

13 Certainly, the CPT codes aren't
14 the issue. It's just getting, you know,
15 just like myself, because of the Kentucky
16 Board of Pharmacy protocols, I've done 300
17 TB skin tests with the Medicare
18 population, and I am still trying my best
19 to get paid for because of the limitations
20 in Medicare.

21 I've obviously got an ordering
22 physician, but I'm the one doing the work.
23 So that is just an example. But that is
24 certainly a huge push in priority for
25 pharmacy right now, to answer you with a

1 lot of words here, but it is certainly the
2 biggest growth area for us currently.

3 MR. DEARINGER: Services for
4 pharmacy is definitely a priority for us,
5 and we have that as one of our top
6 projects. Just so you all know we are
7 currently, actively, working on that.

8 MR. POOLE: Okay. Thank you.

9 DR. HANNA: This is Cathy. I
10 just wanted to reiterate that I was able
11 to give the action item report at the MAC
12 meeting, so they did, you know, the other
13 MAC members did hear it, and so I think
14 that that is a good thing, because the
15 head of the MAC, Sheila Schuster, was very
16 receptive, especially on the point of the
17 administration for our long-acting
18 antipsychotics, because we had discussed
19 that in the past as well, but that is very
20 much needed in our communities. You've
21 got the patient there, and you can't give
22 it to them, to make that patient have to
23 go somewhere else, or, like, many
24 pharmacies are having issues being
25 reimbursed for administration costs. So

1 they are very receptive and I hope that
2 there is some movement in that area, too.

3 MR. POOLE: Thanks, Cathy, and
4 things for bringing that topic up.

5 I've got -- two of my pharmacies
6 have counseling centers -- one of them is
7 next door to one of my pharmacies, and one
8 is very close, within a mile, and they
9 have a huge need, because I have met with
10 them, and these are people who -- these
11 are centers that work with addiction
12 medicine, and also mental health. So we
13 are having -- they are having, really, a
14 tough time, because not only are these two
15 counseling centers, you know, working with
16 both of those people, they also deal with
17 housing shortages. So I didn't realize
18 this until I met with them. Just in
19 Central City alone, which has a population
20 of 5,500, they are housing 100 people in
21 Central City. So it is amazing, the needs
22 that are out there, and so they really
23 need our help, because obviously, we have
24 the computer systems that can keep up
25 with, you know, for Medsync or Autofill to

1 help them manage these patients, like,
2 let's just say they are supposed to come
3 in every 90 days, yes, they can keep track
4 of that, too, but we are the ones that
5 certainly has programs geared towards
6 calling people ahead of time, reminding
7 them about getting their medicine filled,
8 reminding them about, it so important to
9 stay compliant on their medication. And I
10 know we do a lot of that, too, but they
11 really, between managing the rest of their
12 patients' lives, especially the ones that
13 they house, they've got a lot to do, and
14 they certainly have just asked for that.

15 Now, I understand, depending on
16 the insurance, that has been a deterrent
17 in some cases where the insurance isn't
18 paying for -- all the way paying
19 100 percent for the drug, and then they
20 won't pay for an admin fee, so that is
21 rather discouraging and disappointing that
22 when we are trying to help manage these
23 patients, I know there are some barriers
24 to care, and certainly they aren't getting
25 properly reimbursed instead of below your

1 cost is a real issue.

2 So I am hoping that the
3 Department of Medicaid services, and I
4 know they aren't covering all of the
5 patients that I am talking about, but they
6 do cover a majority that they will, kind
7 of, be a watchdog on this to make sure
8 that those reimbursement rates are where
9 they should be in order for these people
10 to get the care they need.

11 And I know it is a huge need in
12 being already consulting and working with
13 these people as reaching out to us with
14 the issues that they have in managing
15 their patients.

16 I didn't know if anybody else
17 had a comment on that. I just mentioned
18 more and more on item B, there. It just
19 seems like more and more patients are
20 asking us to help out with any kind of
21 administration they have, whether it is
22 allergy shots, B12 shots, testosterone
23 shots.

24 Patients are, for one, it is
25 going to save money where a patient

1 doesn't have to go for a physician's
2 office visit. If they can just go get the
3 administration of whatever medication, it
4 just seems like it has gotten a whole lot
5 more in number in popularity, because
6 people aren't just willing to sit for two
7 hours in a doctor's office waiting to get
8 their B12 shot, or their testosterone
9 shot.

10 The huge need is there, so I'm
11 just hoping that a lot more will be opened
12 up in just paying for administration fees
13 for these people.

14 I mean, there is even
15 Depo-Provera for patients seeking -- just
16 people in my world of people needing the
17 help. So I hope that does -- I hope a lot
18 more insurance companies understand that
19 for compliance measures, the public is
20 demanding that we assist them with their
21 administration of various medications.

22 Okay. As far as FYI, I always
23 have that in there for the main contacts.
24 And then as far as vaccine counseling
25 billing, it's got the allowable in there

1 and what it should pay. There are the
2 contacts for each of the MCOs that are
3 available.

4 Could you move the agenda on
5 down, please?

6 Okay. New business, unless
7 somebody had another comment about what we
8 discussed so far.

9 It's kind of what we've already
10 talked about, having those standard
11 procedures for pharmacies to use for
12 medical billing; for vaccine counseling or
13 other medical billing that is currently
14 paid for, or should be scheduled to be
15 paid for.

16 And it kind of goes along with
17 what I referenced down below. There has
18 been references, or some comments made in
19 the past, about examining these situations
20 for duplication of services.

21 Well, certainly, nurse
22 practitioners are a complete duplication
23 of what a physician can do. So that
24 should not be a deterrent. The thing
25 about it is, we already have a shortage of

1 physicians, and that's going to get worse.
2 Not by my surveys, that is by national
3 surveys, and certainly, to reach out to
4 patients to get basic or more fundamental
5 health services, we need pharmacists to be
6 able to help out with those.

7 So I hope there are people at
8 the Department of Medicaid Services that
9 understand that, because of the touch
10 points and the access that people have to
11 us, that a lot more healthcare can be
12 delivered, just the basic fundamental
13 services, and certainly the more dynamic
14 and diagnostic services are still going to
15 be with the nurse practitioners and
16 physicians, and give them more time to see
17 those patients.

18 I am just hoping that Medicaid,
19 eventually, will, certainly, write the
20 format or get the format built for us to
21 be able to -- just like right now, there
22 is insurances out there that are paying
23 for medication therapy management and
24 complete medication reviews, even
25 medication reconciliation, because it

1 seems like when we are getting ready for
2 complete review, paid for by the
3 commercial plans, and part D plans, it
4 seems as though, when we are doing those
5 metrics, that is where we are finding some
6 pretty big errors.

7 My worst-case scenario happened
8 a few years ago in doing a complete
9 medication review and doing the metric
10 before, this patient was on two drugs that
11 had been recalled, taken off the market.
12 And that is because they were going
13 through mail order, and had stockpiled
14 several months worth.

15 So obviously, in these, there
16 are a lot of Medic aids across the country
17 that are paying for complete medication
18 reviews, and other targeted drug
19 therapy-related interventions.

20 So I don't know if the team if
21 you want to comment on -- is their anybody
22 in Medicaid that is looking into
23 developing these other services that we
24 have mentioned many times before?

25 DR. ALI: Yeah, so just from a

1 general perspective, I think a lot of
2 these requests need a thorough fiscal
3 analysis to see what the cost to the
4 department would be, what the current
5 utilization of a lot of these products,
6 like what these antipsychotics look like,
7 and what a reasonable administration fee
8 would be.

9 I think, in terms of pharmacists
10 as provider status, it has been something
11 that floats around from year to year, and
12 obviously, there hasn't been a firm
13 decision on adding pharmacists as
14 providers. You know, I think a lot of
15 this will require extensive systematic
16 changes and just a lot of financial
17 changes as well.

18 So from a budgetary perspective,
19 there are a lot of players, like finance,
20 Justin's team, our team, so on and so
21 forth, so I think, kind of, one step at a
22 time right now. We have the vaccine
23 counseling that is being billed via the
24 CPT codes, and we are monitoring that
25 pretty closely to see how many claims and

1 how heavily that is being utilized.

2 I consider the vaccine
3 counseling as almost a pilot approach to
4 potentially adding some more CPT codes in
5 the future, obviously, after those
6 analyses are completed.

7 So I will say that a lot of this
8 requires some extensive research. You
9 know, that is currently being reviewed by
10 the department, to Justin's point, at
11 least from a CHW perspective.

12 MR. POOLE: Okay. And
13 certainly, we are not -- we obviously see
14 where other healthcare entities have made
15 requests, and it seems like Medicaid has
16 not had an issue building out, for whether
17 it is optometrists or some other,
18 dental -- other entities that are out
19 there that have made requests, and it
20 seems that that got built in a pretty
21 quick fashion.

22 I am still trying to understand
23 with House Bill 48 being three years old,
24 and, certainly, when you can look, just
25 how chronic-care management is managed

1 by -- successful chronic-care management
2 is managed by hospital care pharmacists
3 and clinical pharmacists in that role, it
4 certainly seems like that would be a
5 win-win when you are having people's drug
6 therapy managed.

7 Yes, it is still under instant
8 to billing, but the successful programs
9 are ran by pharmacists, so it is just
10 something that I would like to consider.
11 I would like the Department of Medicaid
12 Services to actually consider, especially
13 being that this is being paid for in other
14 states.

15 And I was asked, does anybody
16 else have any other comments on medical
17 billing or --

18 DR. ALI: I think Justin has
19 his -- oh, sorry.

20 MR. DEARINGER: Yeah, really
21 quick. I just wanted to comment.

22 I know it does seem like it has
23 taken us maybe an extra long time on this
24 issue. I think there are some things with
25 pharmacy of why it's different and why it

1 takes us a little longer.

2 We have set up in our state plan
3 amendment, through CMS, exactly the way
4 that each provider type is able to bill,
5 the way that they are able to be
6 reimbursed.

7 And then, in addition to that,
8 we have our funding and the budget set up
9 on exactly what things and amounts that
10 those provider types are going to be
11 billed for. So when we add any kind of
12 service, one of the steps -- we have to
13 look at all of the other states, the
14 surrounding states that touch Kentucky,
15 and then we have to expand that to even
16 more states, and then we have to look at
17 CMS requirements and guidelines, and then
18 we look at private insurance on top of
19 that, and we pull all of that together.

20 So we have to do all of those
21 different steps, and then on top of that,
22 we have to look at the budget and exactly
23 how all of that fits, because we don't
24 know, it is different than adding a
25 service for dental because -- a dental

1 service or dental, let's say we add a CPT
2 code to the dental fee schedule, we
3 already know how much utilization is
4 there, we know if it is going to remove or
5 take away from other dental codes or not,
6 adding services, medical services, for
7 physicians -- or for pharmacists is not
8 something that we don't have built into
9 our financial model, so it just takes a
10 lot more time.

11 On top of that, we have our
12 whole system, which right now, you may or
13 may not know we are moving from a MMIS
14 system to the MCAF system, so our entire
15 system is changing. We are trying to work
16 that out and configure that in addition to
17 making sure that all the different
18 provider types can bill the same and have
19 those issues.

20 There is a lot more that goes
21 into it for pharmacy, but when you talk
22 about all the different things that you
23 all can do for the medical benefit, we see
24 that, and we are excited to possibly
25 implement that, but it takes us a lot of

1 time to review that, to put all of that
2 together, to come up with an informed
3 final decision. And it is not just one
4 decision about CHW workers or diabetes
5 counseling, because once that door opens,
6 it will open the door for all of those
7 things and make it a lot easier to include
8 all of those things.

9 And I know it is not maybe
10 what -- I'm just trying to give you some
11 understanding on the process of what we
12 all go through and the reason for the
13 timeframe that it just takes a little bit
14 longer, possibly.

15 MR. POOLE: I appreciate your
16 explanation. You educated me quite a bit
17 over there.

18 Ben, you've got your hand up?

19 MR. MUDD: Yeah, Ron, thank you.
20 I think it all boils down to one thing and
21 that is that we need payment purity. That
22 is going to be our priority here in SKPHA
23 in the future.

24 All of these things that we have
25 talked about, these aren't services that

1 are covered specifically for pharmacy.

2 They are covered for all different
3 provider types, and all we are asking for
4 is a level playing field there.

5 So I appreciate all of the
6 comments that have been made, but we have
7 this conversation over and over again, and
8 I think we need, as a profession, to get
9 behind that concept of doing what we did
10 with House Bill 48 and applying those same
11 principles to Medicaid, and doing that in
12 a transparent manner through the
13 legislature that everybody can comment on.

14 So I look forward to continuing
15 that, but I did want to follow up on the
16 concept of, we're using vaccine counseling
17 as a pilot, and I think that can be really
18 good or bad. And you can look at it and
19 say: Well, nobody is doing it.

20 And if we implement payment
21 purity, then it's not going to cost very
22 much money, because pharmacists aren't
23 participating, so you can look at it that
24 way, or you can look at it and say: Well,
25 pharmacies aren't participating, so they

1 must not want to -- they must really not
2 want to bill the medical benefit.

3 So I don't know --

4 MR. POOLE: And Ben, as you well
5 know, a lot of pharmacists have tried to
6 bill that, and got discouraged early on,
7 and didn't get paid for, so -- a lot of
8 them, especially when you're talking about
9 the amount of money we are talking about
10 here, they spent how much time --
11 full-time employee time to try to bill
12 something that, in the matter of an hour,
13 you spent that money, paying employees to
14 help you do it, so that is part, as you
15 know, that is part of the issue.

16 MR. MUDD: Yes. All of this
17 plays. And I am not speaking positive or
18 negative. I'm just saying that is the
19 reality of using that as an example.
20 Like, you can look at that either way
21 however, you want to, but I'm sure there
22 will be a fiscal impact of moving forward
23 with this but, you know, the way that I
24 think about it is, if somebody needs to
25 get a long-acting injectable administered,

1 somebody is going to bill for that
2 service, unless there are pharmacies that
3 are doing it for free today, perhaps that
4 exist, but they are going to take that
5 back to clinic. Somebody is going to
6 administer it, Medicaid is going to pay
7 for it.

8 If somebody has strep throat,
9 they have to get tested, somebody is going
10 to pay for that. I don't think that when
11 we score these things, they are looking at
12 the potential cost savings of, you know,
13 how many people are we going to keep from
14 going to the emergency room or urgent care
15 where those visits are more expensive and
16 bogging down our ERs across Kentucky. I
17 don't know that those things get factored
18 for. Perhaps they do, maybe Jason can
19 talk about that, but, you know, like I
20 said, at the end of the day, we just need
21 to really get behind this concept as a
22 profession and push it forward together,
23 and I think it would be great if we could
24 have the support of Medicaid when we have
25 those conversations that they are with the

1 profession and not working against us and
2 it sounds like that is where we are going
3 and I speak with joy that that is where I
4 think we are going, so whatever we can do
5 to continue those conversations, let's do
6 that.

7 MR. POOLE: Thanks Ben, for your
8 comments.

9 Hopefully, Cathy is on here with
10 us. Because I know very little about this
11 topic, but I put it on here: What can
12 pharmacists help out with, with to-do list
13 services, which was Senate bill 74.
14 Cathy, are you still on here?

15 DR. HANNA: I am on here. And I
16 really don't have a lot to say. I don't
17 know on that.

18 Fatima, do you know on the doula
19 services? That came up in the MAC
20 meeting, but I don't know exactly where we
21 might play a role there.

22 MS. GATEWOOD: Right. And I
23 think a lot of the SMEs on this topic are
24 not on this call, so if you want to send
25 that to us in writing with some additional

1 context, that would be helpful for us.

2 MR. POOLE: Okay, because I am

3 learning about this too, and Cathy, it

4 sounds like you heard it in the MAC

5 meeting, so if you can help me make some

6 comments. I just put the SB 7 -- I don't

7 know if it is the whole -- I think it is a

8 whole -- SB 74. I didn't put it in the

9 format because it reformatted when I did

10 it, but anyway, we will send that to you,

11 Fatima, and hopefully we will get some

12 more clarification on what Medicaid needs

13 MS. GATEWOOD: Okay.

14 MR. POOLE: For pharmacists to

15 help out there.

16 DR. THERIOT: And right now the

17 cabinet is putting together a doula

18 report. Basically, looking at what other

19 states are doing, how many other states

20 are covering doulas, and how are they

21 covering them and what are they paying

22 them and, you know, how is it working out

23 for the Medicaid population, and what can

24 Kentucky do as far as doulas go. So that

25 report will be out at the end of the year.

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MR. POOLE: Okay.

DR. THERIOT: Kind of go from there. But that is mainly what that bill was saying was about doulas. They wanted us to do a report on doulas.

MR. POOLE: Am I correct that this is in the infancy, or the billing phase?

DR. THERIOT: Yes, yes.

MR. POOLE: Okay. Thank you, Doc.

DR. THERIOT: Thanks.

Okay. Erin, or whoever is controlling, could you go on down, please?

And that's just a list of different things that pharmacists are doing that's getting paid for. Actually, our Kentucky Board of Pharmacy, I had the privilege of being on a committee to develop a lot of these protocols, and then I had the privilege of serving on the Board of Pharmacy. I didn't know at the time that I was going to be on the board with Cathy Hanna, who is also on the call here, to pass some of the first ones and

1 certainly one that is not on their --
2 would be, you know, diabetic
3 self-management education and there's
4 obviously some federal guidelines on that,
5 complete medication reviews, which are
6 again, it's not a protocol, but it is done
7 every day in the pharmacy, working with
8 the part D plans mainly, but also other
9 private insurances, too.

10 The compliance, compliance
11 packaging. That is something that,
12 Fatima, in other states that Medicaid is
13 paying a little bit more for because
14 obviously, this is something that we all
15 can quote the stats about. If somebody is
16 compliant, how much healthier they are,
17 how much less access to other forms of
18 healthcare out there, so it saves money,
19 you can go on and on. The number one
20 reason why people are admitted into the
21 hospital or nursing home is because of
22 poor drug management. So again, we can go
23 on and on and on about this.

24 It might be Mr. Dearing makes
25 a comment on this, too, but has this

1 conversation happened at all if somebody
2 is part of a compliance packaging program,
3 of being able to get a little bit more of
4 a reimbursement when providing that
5 service?

6 DR. ALI: So I might not be too
7 familiar, but, I guess, is the service
8 such that the member is compliant and
9 that's where the reimbursement comes from?
10 Am I understanding that correctly?

11 MR. POOLE: No. It is people
12 that are more medical at home.

13 DR. ALI: Oh, I see.

14 MR. POOLE: Obviously in the
15 nursing home there is a difference in
16 reimbursement, but these are people who,
17 in order for somebody's mother, father,
18 grandparent to stay-at-home, a lot of
19 either their children or even
20 grandchildren will say: Hey, I know that
21 this is going to help out mom to be able
22 to manage her medicine. Because again,
23 that is why they get admitted into nursing
24 homes and other facilities. So there are
25 certain insurances across the nation that

1 will pay more for compliance packaging,
2 whether it is multi-dose compliance
3 packaging, or even unit dose or Bingo
4 cards. Basically, looking at the people
5 who are homebound and it allows them to
6 stay out of the more expensive healthcare
7 facilities to be able to manage their drug
8 therapy at home.

9 DR. ALI: Yeah, so that is
10 something we have had in place
11 historically. I believe it is a 2-cent
12 per unit dose reimbursement. You know,
13 I'm not sure that we have lettered on it
14 in a very long time, probably before my
15 time even, but that is implemented in our
16 system for long-term care members.

17 MR. POOLE: Well, but how about
18 for those people who are medical at home?
19 They are not, technically, now they have
20 designated those as long-term care, but
21 they are not getting -- the Medicaid is
22 not paying for any other long-term care
23 benefits, and basically, the insurance
24 companies that are paying for medical at
25 home, it is the designation of the patient

1 that cues the insurance in for a little
2 bit better reimbursement on the drugs,
3 because they all are being packaged for
4 compliance purposes. So it is different
5 from somebody who is just in a skilled
6 nursing facility, or a registered group
7 home, or any kind of licensed facility.
8 So that is more what the question -- and
9 this has come to me from several of my
10 colleagues, and not only that, even a
11 chain pharmacy that is doing compliance
12 packaging.

13 DR. ALI: So is that based on
14 the members place of service code?

15 MR. POOLE: Yes.

16 DR. ALI: Okay. Let me take
17 this one back and just double check on
18 what we have coded in our system, and I
19 can follow up in via email.

20 MR. POOLE: And I will do a
21 better job of listing the options that we
22 have right now with the different patients
23 that are not in a skilled nursing facility
24 where their insurance companies are paying
25 a little bit more. So I will look at

1 these different designees persons codes
2 and I will send information on that, too.

3 DR. ALI: Okay. Sounds good.

4 MR. POOLE: Okay.

5 I think, Erin, do you have -- or
6 does anybody else have anything to go
7 before the P-TAC committee today? And if
8 not, Erin, do you have the date of the
9 next P-TAC meeting?

10 MS. BICKERS: Give me one
11 second. My mouse is just moving really
12 slow today.

13 MR. POOLE: I forgot to put that
14 on there.

15 MS. BICKERS: It is December
16 4th.

17 MR. POOLE: All right. December
18 4th.

19 MS. BICKERS: And I am currently
20 working on the 2025 schedule as well.

21 MR. POOLE: Okay. This schedule
22 seemed to work out pretty good the way you
23 did it. So I know the second week in
24 October is a big date for a lot of people
25 for fall break with our public school

1 system, so that is why we had it early on.
2 And December is just getting a little
3 further away from the holiday season.

4 Okay. Does anybody else have
5 anything to go before the P-TAC?

6 MS. BICKERS: Dr. Hanna has her
7 hand raised.

8 MR. POOLE: Oh, I'm sorry.

9 DR. HANNA: Yes. Thank you. I
10 just wanted to bring up something when Ron
11 was talking about the compliance
12 packaging.

13 I think that, in addition to the
14 compliance packaging, which we all know
15 can be very beneficial especially with
16 many of the patients that we work with,
17 there are some pharmacies that are
18 actually tracking adherence, and I think
19 that that is very important. That kind of
20 falls into some of our discussion with the
21 community health workers where some of
22 these pharmacists interact with them on a
23 weekly basis and the benefits of that are
24 overwhelming, and I think that we need to
25 look at that closely, because compliance

1 packaging is so critical, I think for many
2 of our patients, for many different
3 reasons. So very vulnerable population.
4 So I'm glad that Ron brought
5 that up. Thank you.

6 MR. POOLE: Okay. And Fatima,
7 in addition to her comments there, I will
8 actually send you the monitoring that is
9 going on in tracking that, because we do
10 that ourselves, too. I will just send you
11 for educational purposes, the types --
12 there are three different types of
13 monitoring that goes on there. So I will
14 send that out also.

15 MS. GATEWOOD: Okay. Thank you.

16 MR. POOLE: Okay.

17 MS. BICKERS: Ben has his hand
18 raised as well.

19 MR. POOLE: Sorry, Ben. You are
20 always one screen off that I missing them.
21 Go ahead, Ben.

22 MR. MUDD: I just want to
23 reiterate. All of my comments, I want to
24 make sure it is understood those are in a
25 positive context. I certainly appreciate

1 everything that Fatima and her team have
2 done to help with vaccine counseling and
3 the steps they have taken thus far. So I
4 hope that my comments didn't come across
5 anything other than that, but I look
6 forward to continuing to work on this.

7 DR. ALI: Yes. Absolutely.
8 Thank you.

9 MR. POOLE: Okay. Thanks, Ben.

10 MS. FIGG: I will just circle
11 back to the compliance packaging once
12 again. I know that we call it that all
13 the time and it certainly is that. It
14 helps with compliance, you know, whether
15 the packages are dated or not dated. It
16 is that nice reminder and that
17 ease-of-use. So compliance and keeping
18 people adhered is important, but it also
19 helps with them taking the proper
20 medications. These people who we are
21 trying to keep out of long-term care
22 facilities, who are struggling at home,
23 oftentimes, mix up or not just forget to
24 take it, but they might remember to take
25 it, but not take it at the right time or

1 with the right thing, or maybe too much of
2 one and not enough of another, so it helps
3 keep people taking things correctly, in
4 addition to compliance. And just the
5 nature of -- you know, anybody who is
6 involved with the packaging knows that
7 just the nature of having to do it and get
8 anything coordinated or filled at the same
9 time so you can have that packaged,
10 there's a lot of discussions that are
11 going on with that patient that is helping
12 them with their healthcare, from med
13 changes to duplicate therapies. They are
14 just getting managed, because they are
15 getting packaged and getting filled all at
16 the same time. They are just getting
17 managed more thoroughly maybe than a
18 patient that is not utilizing that
19 service.

20 So we just need to remember that
21 it is almost like compliance packaging,
22 and complete med reviews, and all of it
23 all at once, and it happens, to Ron's
24 point, sometimes more than once a month,
25 because people are being monitored on all

1 of those levels. So they are being
2 monitored not just on their adherence, but
3 many things about their healthcare in that
4 process.

5 MR. POOLE: Thanks Meredith, you
6 explained it a lot better than I did, but
7 you are right. To me, it's more like
8 concierge medicine, because you really are
9 involved in order to get somebody to the
10 end goal, where we are all trying to get,
11 a lot of times it takes a lot of hands on
12 and a lot of conversations with their
13 prescribers, and even their loved ones who
14 work with them at home and are trying to
15 keep them at home, and obviously the
16 majority of people at their end of life,
17 they would rather be at home. So that is
18 the main goal.

19 Okay. Did I miss anybody else
20 with their hand up?

21 MS. BICKERS: No. I don't see
22 anybody.

23 MR. POOLE: I didn't do a very
24 good job today.

25 Okay. All right. Do I have a

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motion to adjourn?

MS. FIGG: I will make a motion
to adjourn.

MR. POOLE: Okay.

MS. SMITH: I'll second.

MR. POOLE: Okay. Any further
discussion? All of those in favor say,
"Aye."

TAC MEMBERS: Aye.

MR. POOLE: Okay. Thank you
everyone have a great day.

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C E R T I F I C A T E

I, STEFANIE SWEET, Certified
Verbatim Reporter and Registered CART
Provider - Master, hereby certify that the
foregoing record represents the original
record of the Technical Advisory Committee
meeting; the record is an accurate and
complete recording of the proceeding; and
a transcript of this record has been
produced and delivered to the Department
of Medicaid Services.

Dated this Tuesday, the 8th of
October, 2024.

/s/ Stefanie L. Sweet
Stefanie Sweet, CVR, RCP-M