

DEPARTMENT OF MEDICAID SERVICES  
PHARMACY TECHNICAL ADVISORY COMMITTEE

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AUGUST 21, 2024  
1:00 P.M.

Stefanie Sweet, CVR, RCP-M  
Certified Verbatim Reporter

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A P P E A R A N C E S

**TAC Members:**

Ron Poole, Chair  
Matt Carrico  
Rosemary Smith  
Meredith Figg  
Paula Straub  
Jill McCormack  
Philip Almeter (not present)

1 MS. BICKERS: It is a little  
2 after 1 o'clock p.m. and our waiting room  
3 is cleared, so if you would like to begin,  
4 I will turn it over to the TAC.

5 MR. POOLE: Okay, thank you,  
6 Erin. I appreciate it. I've counted six  
7 out of the seven of us on the call, so we  
8 definitely have a quorum.

9 I just need a motion to approve  
10 the minutes from the previous meeting on  
11 February 14th of 2024.

12 MS. SMITH: So moved.

13 MR. CARRICO: So moved.

14 MR. POOLE: First by Rosemary,  
15 seconded by Matt. Any further discussion?  
16 All those in favor say, "Aye."

17 TAC MEMBERS: Aye.

18 MS. BICKERS: Can all voting  
19 members please have your camera on?

20 MR. POOLE: Okay.

21 MS. BICKERS: Thank you.

22 MR. POOLE: And then under old  
23 business. One thing I want to bring up,  
24 obviously the list came out for Kentucky  
25 on all of the providers that can manage

1           and order for community health workers  
2           and, of course, we weren't on it. I need  
3           some action items, because I know the  
4           government affairs committee, KPHA, were  
5           at least considering some community health  
6           worker statutes that can put us in there  
7           because it's, in my opinion, if Kentucky  
8           Medicaid wanted to have the most hands on  
9           people to be community health workers, you  
10          would be enlisting every pharmacy  
11          technician that you could, managed by  
12          pharmacists, because in other states, they  
13          are the ones doing the bulk of the work.  
14          Things that we do on a normal daily basis,  
15          like well checks, a lot of our delivery  
16          folks are pretty consistent with --  
17          especially our homebound people or even  
18          bedridden people -- obviously, if  
19          something is out of order, then we go  
20          ahead and do well checks, or at least get  
21          the police to do a well check on somebody.  
22          Just simple things like that that we do  
23          all the time, and our people could be  
24          doing that.

25                        So I would like a motion from

1           somebody that we would encourage Kentucky  
2           Medicaid to include pharmacists on the  
3           lists that can supervise and provide and  
4           manage community health workers, and we  
5           are going to be obviously looking at this,  
6           too, on the statute side, so it is going  
7           to get taken care of one way or the other.  
8           It is just a shame that it wasn't done  
9           initially for Kentucky.

10                   So does anybody have any  
11           comments on that, or a motion?

12                   MS. FIGG: Ron, this is  
13           Meredith.

14                   I'll make a motion to pursue  
15           adding pharmacists as prescribers to order  
16           CHWs, or I guess, to allow CHWs and  
17           pharmacies and pharmacists to be able to  
18           order those services.

19                   MR. POOLE: Okay. We have a  
20           motion by Meredith. Do I have a second?

21                   MS. STRAUB: I'll second that.

22                   MS. SMITH: Second.

23                   MR. POOLE: Okay. A second by  
24           Rosemary or Paula. Second by Rosemary.  
25           Any further discussion? Okay. All those

1 in favor say, "Aye."  
2 TAC MEMBERS: Aye.  
3 MR. POOLE: Any opposed? Okay.  
4 I encourage you to look at the US  
5 Pharmacists article they have on community  
6 health workers, and I believe it is Tripp  
7 Logan in Missouri that have like 18 of  
8 them in the services they are providing.  
9 And it is really -- it is a whole lot more  
10 enjoyable for the technicians, because  
11 they can work two to four hours on  
12 community health workers and the rest of  
13 the day they're working as pharmacy  
14 technicians, and a lot of those jobs go  
15 hand-in-hand. But anyway, we've  
16 unofficially had some really good  
17 intervention success stories ourselves,  
18 and I'm sure every pharmacist can say  
19 that, especially in the community, and  
20 being part of your community.  
21 I don't know if Jennifer is on  
22 here from -- account executive MedImpact,  
23 or anyone else who wants to -- the lady  
24 from Anthem, even, that was helping out  
25 with the HPV vaccine update, because I

1 know that has been going on for some time,  
2 and we don't, as far as I know, have an  
3 official protocol as of yet, so I don't  
4 know if there is somebody on the call who  
5 can shed some light on where we are with  
6 that HPV statewide issued protocol.

7 MS. ALI: Yeah. Angela, do you  
8 want to give any updates? I know some of  
9 it is still in review with DMS, so we are  
10 hoping to get the ball rolling and  
11 continue to review it.

12 MS. KAMER-LAY: Hi, Fatima and  
13 Ron. It's Angela --

14 MR. POOLE: Yes.

15 MS. KAMER-LAY: With Blue Cross  
16 Blue Shield.

17 We have the protocol. We have  
18 the point of sale messaging. The MCOs  
19 have sent the files to the members for the  
20 point of sale messaging to come up on your  
21 all's end, so we are just working with  
22 MedImpact finishing up that part.

23 MR. POOLE: So basically, is it  
24 going to do, through our software systems,  
25 is it going to be able to pop up at the

1 point of sale for people who are eligible  
2 to just get us to have a vaccine  
3 counseling service or intervention?

4 MS. KAMER-LAY: Correct. To let  
5 you know if, you know, they need a  
6 vaccine, prompt a vaccine counseling  
7 session, and an immunization with you all  
8 for that immunization there. But if not,  
9 at least that vaccine counseling can take  
10 place.

11 MR. POOLE: Okay. Are you going  
12 to just identify the age group of the  
13 patient, or are you going to be able to  
14 identify parents that have children of the  
15 proper age?

16 MS. KAMER-LAY: Right now, the  
17 age group of the patient can take in the  
18 medical records if they have had one  
19 vaccination, if they have had none there.

20 MR. POOLE: Okay. It would be  
21 nice if we could evolve the database to  
22 include, obviously, parents, and even  
23 grandparents who raise their  
24 grandchildren, it would be great if they  
25 would identify that link to where, because



1 obviously, that is the person that we are  
2 going to have to get approval from anyway  
3 to get that vaccine. So anyway, it would  
4 be nice. And I know databases, how they  
5 work. But that would be nice to identify  
6 those people, too. I think we get more  
7 contacts that way, because for the most  
8 part, the eligibility or ideal age group  
9 for that vaccine are pretty healthy  
10 people, so they don't come into the  
11 pharmacy that much.

12 MS. KAMER-LAY: I agree. The  
13 pharmacy directors, we will take that back  
14 and brainstorm on that, because that is a  
15 really good idea.

16 MS. STRAUB: Angela, this is  
17 Paula. Do we have an ETA on that?

18 MS. KAMER-LAY: Let me get that  
19 for you, Paula.

20 MS. STRAUB: Okay.

21 MS. KAMER-LAY: Because I  
22 believe it's fourth quarter this year, but  
23 let me follow up on that.

24 MS. STRAUB: Okay. Thank you.

25 MS. KAMER-LAY: You're welcome.

1 MS. FIGG: Do we have a  
2 statewide protocol already for if they do  
3 want the vaccine? Is that out yet?  
4 MR. POOLE: Did you hear that  
5 Angela?  
6 MS. KAMER-LAY: Yeah. And the  
7 one that Dr. Theriot did for HPV -- of  
8 course, that is for Medicaid only. Are  
9 you asking if it is for any line of  
10 business? I'm sorry. I don't understand.  
11 MS. FIGG: I wasn't aware she  
12 had actually completed one. That was my  
13 question, if that was out and available.  
14 MS. KAMER-LAY: We have at least  
15 seen a draft. I don't know if it is an  
16 official, you know, we are in business now  
17 with it. Let me follow up with that too.  
18 MS. FIGG: Okay, thank you.  
19 MS. KAMER-LAY: You're welcome.  
20 MR. POOLE: When it is official,  
21 Angela, that would be great to share with  
22 us, obviously KPHA and KPPA, and different  
23 organizations to get that out to  
24 everybody.  
25 MS. ALI: Yeah.

1                   Angela, let's take that back and  
2                   see when we can send out a provider notice  
3                   with the protocol itself.

4                   MS. McCORMACK: Does the -- this  
5                   is Jill from NACDS. Does the Board of  
6                   Pharmacy have a protocol? For HPV  
7                   vaccines?

8                   MR. POOLE: It falls already  
9                   under our already immunization protocols.

10                  MS. McCORMACK: Right.

11                  MR. POOLE: As long as you have  
12                  a medical director, you can do it now.  
13                  But in those meetings, we just decided it  
14                  would be nice to go ahead and issue a  
15                  statewide protocol to where there wouldn't  
16                  be a barrier for somebody getting the  
17                  vaccine.

18                  MS. McCORMACK: Yes, I  
19                  understand the program. I just thought  
20                  the Board of Pharmacy had one that could  
21                  be used in the interim if that is what  
22                  Meredith was asking. Understanding  
23                  that --

24                  MR. POOLE: If you already have  
25                  one with your medical director, that

1 doesn't prevent you from going ahead --

2 MS. McCORMACK: Not a medical  
3 director, but statewide on the Board of  
4 Pharmacy. I will look it up. Thank you.

5 MR. POOLE: It's not under --  
6 it's going to be under immunizations.  
7 It's not under the Kentucky Board of  
8 Pharmacy approved protocols.

9 MS. McCORMACK: Okay. Thank  
10 you.

11 MR. POOLE: Okay. Any further  
12 discussion on that topic?

13 Okay. The vaccine counseling  
14 billing. Matt Carrico, if you want to  
15 make your comments.

16 MR. CARRICO: Sure. I've been  
17 starting to try to chip away to make sure  
18 I'm getting this ironed out before flu  
19 shot season, still working on it. I  
20 finally got a first plan through Passport.  
21 Thank you, Passport. One question I had  
22 is do they have or will they put one  
23 out -- Medicaid that is, an AOB, like a  
24 standard AOB for patients to sign.  
25 Medical billing is kind of new to

1 pharmacists, so we are still trying to  
2 fill out the policies and procedures and  
3 from my understanding is, not sure we can  
4 get a standardized AOB for patients to  
5 sign before we start doing this. Didn't  
6 know if one of those was available. I  
7 think we are having some issues with some  
8 of the MCOs, and I was going to see if  
9 Emily Wilkerson could -- I'm sorry, I  
10 forget her new last name -- could step in  
11 and take the lead on this, because she is  
12 the vaccine counseling guru.

13 MS. GATEWOOD: Yes. Thanks,  
14 Matt. Emily Gatewood here, with the  
15 Kentucky Pharmacists Association, and  
16 Ben Mudd and myself have been chipping  
17 away at this over the last year or so, and  
18 I will say that we are pretty much halfway  
19 there. We have three of the six MCOs that  
20 are paying claims at this point, and that  
21 is Passport, Anthem, and United  
22 Healthcare. Humana, WellCare, and Aetna,  
23 we are still working to get paid claims  
24 through them. A lot of the issues that we  
25 have are coming back to the fact that

1 pharmacists are not recognized as a  
2 provider type, so the claims are wanting a  
3 referring provider that is not a  
4 pharmacist or pharmacy on the claims. My  
5 understanding is the other MCOs are  
6 getting around that by processing these  
7 claims manually. But we are working with  
8 those three MCOs to get across the finish  
9 line, if you will.

10 Most of the MCOs are on the  
11 Availity platform, which is how we have  
12 currently been billing claims, and the  
13 pharmacies that we have been working with  
14 are billing the claims through Availity.  
15 Besides from United Healthcare that has  
16 their own portal, and they have a form  
17 available for pharmacists to be able to,  
18 essentially, sign up as providers and then  
19 they are able to bill claims in that way.

20 Aetna is the other one that is  
21 not on Availity -- I should say they are  
22 not on the free portion of Availity. You  
23 can pay \$25 a month to get the Availity  
24 essentials plus subscription, and Aetna  
25 should be able to be available to bill or

1 sign up for that of subscription. We have  
2 not tested that out just yet or know what  
3 that looks like when those claims get  
4 submitted. I do worry that, at least  
5 starting out, that maybe a limiting factor  
6 for some pharmacies, not knowing exactly  
7 how many Aetna patients they have, because  
8 all we can see is that their PBM is net  
9 impact without looking up each patient  
10 individually. Pharmacies can't see  
11 exactly the breakdown of their MCOs. So  
12 that might be a problem starting out, but  
13 \$25 a month isn't too terrible. So that  
14 is kind of where we are at right now. I'm  
15 happy to answer any questions if anybody  
16 has any specific questions.

17 MR. POOLE: Emily, would you  
18 please repeat the three that are not --  
19 that you are not having success with,  
20 please.

21 MS. GATEWOOD: It's currently  
22 Humana, WellCare, and Aetna that we have  
23 not had a paid claim from just yet.

24 MR. CARRICO: Are the ones that  
25 you're getting paid claims from, the

1 payment the same across the board, or is  
2 there variation?

3 MS. GATEWOOD: I don't have an  
4 exact answer, Matt. I know the price that  
5 it is supposed to be is \$25 and some  
6 change. We believe we are getting paid  
7 80 percent of that, which comes out to be  
8 \$20 and some change. I have not seen a  
9 paid claim -- an amount on a paid claim  
10 from Anthem and UHC to speak to those two,  
11 so I don't have a solid answer for you on  
12 that.

13 MR. POOLE: Fatima, have you  
14 been in conversation with Ben and Emily to  
15 try to assist with those three that are  
16 not on so far?

17 MS. ALI: Yes. If it is not  
18 myself, it is someone on the pharmacy team  
19 that is part of the conversations and  
20 keeping track of what is going on.

21 And you know, I know some MCO  
22 pharmacy directors are on this call if  
23 they want to speak to some of the more  
24 specific issues or we can handle it  
25 off-line as well. But we do encourage



1                   that communication.

2                   MR. POOLE:   Okay.

3                   MR. HAMMOND:   Ron, this is  
4                   Michael Hammond with Humana.   I know I  
5                   have been in contact with Ben over the  
6                   past few days on working through this.   We  
7                   have had paid claims from other pharmacy  
8                   providers.   I know Ben ran into some  
9                   issues as he was trying to process it  
10                  through Availity and, like I said, there  
11                  was open dialogue the past couple days to  
12                  work through those issues, just to make  
13                  sure it is easy, and that they are  
14                  receiving the pay rate of \$25.64, which  
15                  should be standard across all of the  
16                  pharmacies.

17                  MR. POOLE:   Okay.   Thank you,  
18                  Michael.

19                  MR. CARRICO:   Fatima, do you  
20                  know, is there a standardized AOB form, or  
21                  do we just need to find one, or where do  
22                  we find one?   I'm not even sure how  
23                  doctors -- I can ask doctors in my area,  
24                  but like I said, this is kind of new to  
25                  all of us.

1 MS. ALI: So, I apologize, I'm  
2 not familiar with the AOB terminology or  
3 maybe we call it something else, but it  
4 might be something that I need to follow  
5 up on, but if you can clarify what you  
6 mean by AOB, that would be great.

7 MR. CARRICO: Authorization to  
8 bill. The permission to bill their  
9 insurance for what we are doing.

10 MS. ALI: Okay. If you can  
11 shoot that to me via email, I can  
12 certainly look into that.

13 MR. CARRICO: Thank you.

14 MS. SHUCK: This is Cindy at  
15 United Healthcare. I am showing on my  
16 report from where we pay vaccine  
17 counseling claims, that we did pay \$25.64,  
18 so I think if you are getting less than  
19 that, I'm wondering if there is some sort  
20 of, like, I don't know, processing fee on  
21 whoever you are using, but I wouldn't  
22 think with United, since it is our own  
23 platform, so please let me know if you are  
24 finding that you are not being reimbursed  
25 \$25.64.

1                   MR. CARRICO: I received 20 and  
2                   some change. It wasn't from United, it  
3                   was from a different one, but it said that  
4                   it exceeded the maximum allowable amount.  
5                   So I am not sure if that is how we are  
6                   supposed to be getting paid or not, but I  
7                   was getting about 80 percent of the amount  
8                   you stated from another MCO.

9                   MR. POOLE: Matt, with your  
10                  email to Fatima, would you let her know  
11                  which one that was, please.

12                 MR. CARRICO: Yes, sir.

13                 MR. POOLE: Any further  
14                  discussion on the vaccine counseling  
15                  billing?

16                 Okay. Just got some FYI section  
17                  there, that if, just to let people know  
18                  that if any of those names change for the  
19                  account executive or the managing  
20                  principal at MedImpact, please let me  
21                  know, Fatima, so I can update the contact  
22                  information.

23                 Right now, I have Jennifer  
24                  Velazquez Alvarez as the account executive  
25                  at MedImpact, and Dean Beuglass -- I don't

1 know if I am pronouncing that right -- is  
2 managing principal.

3 MS. ALI: Yeah, that's correct.  
4 And for any MedImpact related issues, I  
5 would encourage you all to send emails to  
6 the general mailbox for a quicker  
7 turnaround time. Not saying that these  
8 folks won't respond in a timely manner,  
9 but it helps funnel the questions to the  
10 right individuals. I will throw that in  
11 the chat.

12 MR. POOLE: Okay. Thank you.

13 Okay. Under new business, this  
14 is something that has been going on in the  
15 last couple months, but pharmacy  
16 reimbursement with NADAC.

17 I would like to clarify  
18 something, that submission. We had a  
19 PBM/pharmacy owner submit low price data  
20 that pushed a lot of the prices down, and  
21 the comment that everybody likes to make  
22 is, well, since they are buying at such a  
23 low rate at independence, well my buying  
24 group buys, I think, it's around  
25 \$20 billion worth of drugs a year, so it

1 is not a fact of not being able to buy as  
2 low, it is just another way for this  
3 entity to hurt their competition. They  
4 are betting that they can lower  
5 reimbursement, and accept it, and of  
6 course, when they are their own PBM, they  
7 don't lose as much money as we do.

8 So I don't know if Matt or  
9 Rosemary or Meredith has any further  
10 comments on that, but to me, it has come  
11 up on the federal level and even the state  
12 level, and we all belong to different  
13 buying groups, and we are all, when we are  
14 comparing, when we do see data, it is not  
15 the fact that somebody is buying so much  
16 lower than somebody else, it is other  
17 considerations are going on at the same  
18 time.

19 Rosemary, I didn't know if you  
20 had a comment on that.

21 MS. SMITH: Ron, we have seen  
22 the same things from our members.  
23 Everybody has been seeing these claims and  
24 asking what is going on, and I don't know  
25 what we can do. I think we will probably

1 going to have to go to NADAC; don't you?

2 To go to the root of the cause --

3 MR. POOLE: Right.

4 MS. SMITH: -- and see what is  
5 going on. Because something has to be  
6 going on, because it has been drastic.

7 MR. POOLE: Yeah.

8 MS. SMITH: And I think we do  
9 need to encourage all of our independent  
10 pharmacies to submit the data to Myers and  
11 Stauffer. Just from our aspect, you know,  
12 at Jordan Drug, I used to get these all of  
13 the time. With all of the stores that we  
14 have, I usually would say, well, I am not  
15 going to submit those, but, of course,  
16 that changed years ago. We do those now.  
17 We now have at least one or two per month,  
18 and I think that we really need to  
19 encourage independent pharmacists to  
20 really send in the data. But something is  
21 wrong, because we are not even getting the  
22 cost of our drugs now. The NADAC price  
23 that I have seen, you know, I looked  
24 through our financials last night; I  
25 looked at what our six stores did last

1 night; and there were very few, the cost  
2 of our drug was NADAC, what we were  
3 getting paid. It was so much higher than  
4 that, so I don't know what we need to do,  
5 but I think, as a group, we need to get  
6 together and I don't think we can do  
7 anything at the state level. Fatima can  
8 answer that probably. But we just need to  
9 get together to see what we can do, you  
10 know, federally. I don't know the answer.

11 MS. ALI: Yeah, Rosemary, I  
12 would agree with that. Sorry, Ron, to cut  
13 you off. I would like to say that we are  
14 aware of it. Unfortunately, NADAC is  
15 completely out of our control. It is  
16 handled by CMS, and they contract with the  
17 vendor, Myers and Stauffer, who manages  
18 the rates. You know, theirs and NADAC  
19 helped us, but can work with pharmacy  
20 providers to better understand the  
21 methodology.

22 Speaking of the methodology, it  
23 was updated earlier this year, and I can  
24 throw some of those links in the chat if  
25 you are interested in taking a look. And

1 as you all probably know, pharmacies  
2 are -- any pharmacies are allowed to  
3 participate in that survey, so I guess  
4 this time, or this year, we might have  
5 seen some unprecedented responses or  
6 unexpected responses. Again, out of the  
7 state's control, but we do encourage you  
8 to use the helpdesk and the email address  
9 that is associated.

10 MR. POOLE: And Fatima, just to,  
11 maybe, educate you all on the history,  
12 this has been the problem in dealing with  
13 PBMs over my career, certainly in the last  
14 two decades, where we will have a pricing  
15 standard that is accepted either by the  
16 state or the federal government, and it  
17 will be manipulated by the PBM so badly  
18 that somebody else or legislators or  
19 somebody else is looking for -- or even  
20 the Medicaid department is looking for  
21 another pricing standard to go with, and  
22 that is -- we just had a representative at  
23 Comber sign on to HR 9096 on the federal  
24 level, and that was his concern and his  
25 staff's concern, that what is referenced



1 in there for the pricing standard is NADAC  
2 and, of course, he even understands how  
3 the PBMs, because of his three oversight  
4 committee hearings that he has had with  
5 them, that they can manipulate that  
6 pricing standard however they want to. So  
7 they find different ways to do it. So it  
8 is a real problem. It is a major problem.  
9 Because, when you look, just like  
10 Rosemary, when you look at your bottom  
11 line and see what has happened to your  
12 reimbursements going way, way down and it  
13 is supposed to be a national standard,  
14 somebody is manipulating the market. I'm  
15 not saying it is NADAC, at all, but when  
16 people have the wrong motives out there,  
17 they can do this.

18 Another thing -- I know Rosemary  
19 and I this point 2 out here, this NADAC,  
20 the part of the brand-name drugs for us is  
21 getting to a tremendous pain point. So  
22 much so that it is a consideration to just  
23 turn away some of the brand name  
24 prescriptions, because we are not meeting  
25 our matrix to get our biggest discount,

1           and I don't know if Matt is struggling,  
2           but I sure am struggling with it. I even  
3           took those brand names out of the  
4           equation, and I thought well, gosh, I  
5           wouldn't have any problem making those  
6           matrix, and we are talking about generic  
7           performance rate, brand performance rate,  
8           and generic compliance rate, is what we  
9           are talking about with our wholesalers and  
10          that is a real problem, also. It is  
11          getting to a point where I am glad that  
12          the state is making good money off of the  
13          rebates, but it is also helping to hurt  
14          the providers out there.

15                 So Rosemary, or Matt, or  
16          Meredith, I don't know if you have more to  
17          comment on that.

18                 MR. CARRICO: I think you hit  
19          the nail on the head run. It is  
20          definitely difficult, because a lot of  
21          that stuff is brand name that we use a lot  
22          of, such as inhalers, and some ADD  
23          medicines for kids and adults, but it is  
24          making a lot of things difficult. There  
25          are a lot of things to address on

1 different fronts, but this pricing and  
2 NADAC. I am wondering, do we know what  
3 percentage of Medicaid claims are actually  
4 paid at NADAC?

5 MS. ALI: Not off the top of my  
6 head. It is something that we would have  
7 to do an analysis for.

8 MR. CARRICO: Okay. I was just  
9 wondering. Do you know what the second  
10 most common price point, like, is it MAC  
11 is the second most common one, or, do you  
12 know that?

13 MR. POOLE: That would be nice,  
14 Fatima, if you get that breakdown for us,  
15 because, I mean, that just helps us to  
16 evaluate.

17 MS. ALI: Sure.

18 MR. POOLE: And that, obviously,  
19 could be given to all of the providers. I  
20 think everybody, normal chain and  
21 independent, alike, would like to know the  
22 breakdown of that. Okay.

23 MS. FIGG: It might be  
24 interesting to look at that over the last  
25 couple of years as well, how that has

1 changed, not just how it looks now, but  
2 how it has changed over the last few  
3 years.

4 MS. McCORMACK: Agreed.

5 MS. FIGG: But I agree with you,  
6 Ron, about the brand-name drugs. I think  
7 you also have to consider that we are  
8 potentially getting into a state of an  
9 access issue, because pharmacies are not  
10 going to be able to afford to stock these  
11 medications and, you know, unfortunately  
12 that could lead to Medicaid patients  
13 having difficulty just obtaining their  
14 medications.

15 MR. POOLE: Yeah. I agree.

16 This is something that has been  
17 brought to my attention on reimbursement  
18 for long-acting antipsychotic  
19 reimbursements and admin fees.

20 I've got two treatment centers  
21 close to me that are asking me about this,  
22 because their patients are having a hard  
23 time obtaining the drugs, because if your  
24 reimbursement is below your cost of drug,  
25 forget about cost of dispensing, and the

1 admin fees, if we are the ones in charge  
2 of giving these injections every three  
3 months, if they are negligent, or  
4 negligible, then it is very hard to offer  
5 that service, if it is a lose-lose  
6 proposition. So Fatima, it would be nice  
7 if we can look at some of those  
8 long-acting antipsychotic reimbursements  
9 and see what is going on with them,  
10 because even the providers and the nurse  
11 practitioners and the MDs that are seeing  
12 these patients, they are frustrated  
13 because they don't understand why the  
14 people cannot get their medications  
15 because of a reimbursement issue. I mean,  
16 everybody else works off of a different  
17 matrix system for reimbursement, they just  
18 can't understand. And unfortunately, a  
19 lot of people are being told that the  
20 pharmacies can't stock the items. Well,  
21 we know what the reality is, the reality  
22 is they can't afford to stock the items  
23 when you are getting reimbursed well below  
24 your cost on them. And it is not a buying  
25 issue, it is a reimbursement issue.

1 MS. McCORMACK: Ron, I believe  
2 it is particularly egregious in this, you  
3 know, with these types of drugs where  
4 folks who can't get them on time or can't  
5 obtain them, we have folks falling back  
6 off the wagon and raising addiction and  
7 overdose death rates.

8 MR. POOLE: Yeah. I agree.

9 MS. ALI: Is this something that  
10 surfaced because of the lower NADAC, or is  
11 it just an overall?

12 MS. McCORMACK: I think it comes  
13 around, most pharmacies are getting  
14 reimbursed on some of the most widely-used  
15 drugs and therefore are not stocking -- we  
16 will make a decision not to stock them  
17 because we are being under-reimbursed for  
18 them.

19 So I think it is particularly  
20 painful with these types of drugs, but as  
21 Ron was saying earlier, it is happening  
22 nationally, on a state level and a  
23 national level, everywhere, all across the  
24 country with manipulations behind the  
25 scenes of drug pricing by PNS, and driving

1           their prescriptions to their affiliate  
2           pharmacies, and paying them more than they  
3           would pay, let's say, Ron's pharmacy or a  
4           Walgreens.

5                   MS. ALI: Yeah, so I would say  
6           from Kentucky's perspective, and with  
7           Senate Bill 50, a lot of that has been  
8           eliminated, and I, obviously, only speak  
9           for the state. I think, perhaps, in other  
10          states things work a little bit  
11          differently.

12                   MS. McCORMACK: Right.

13                   MS. ALI: At least for us, we  
14          have transparent pricing, you know, no  
15          affiliated specialty pharmacies with PBMs,  
16          so.

17                   MS. McCORMACK: How do you  
18          police that? How does the department know  
19          that steering isn't happening? How do you  
20          know that -- how do you -- I'm asking  
21          not -- I'm asking purely also out of  
22          curiosity, because I know it's hard to  
23          obtain the data in some states, I know  
24          it's hard for enforcement because some  
25          states can't actually get the data from

1 the PBMs, or not the data they actually  
2 need.

3 MS. ALI: So we have complete  
4 oversight of the single MCO PBM, and now  
5 the single PBM overall, even for  
6 fee-for-service members, so, you know,  
7 with that oversight, we can monitor where  
8 our members are going. We, obviously,  
9 take any concerns that come from members  
10 or providers very seriously, if someone is  
11 trying to steer patients towards a  
12 specific pharmacy. There is no associated  
13 specialty pharmacy with MedImpact either,  
14 so I think we've dotted our I's and  
15 crossed our T's from that perspective.

16 If MedImpact wants to add  
17 anything, feel free.

18 MS. McCORMACK: I'm just  
19 wondering how do you monitor that. I  
20 understand what the loss has, and that's a  
21 great one and for other states, just  
22 wondering, how you -- do you run numbers  
23 every six months to see how many  
24 prescriptions for certain drugs are going  
25 here rather than there, or just how do you



1 ongoing, kind of, enforce the rules in  
2 place?

3 MS. ALI: Well, I guess the one  
4 thing that is different now with the  
5 single PBM, is that DMS manages the  
6 provider network, so there is a provider  
7 clause, and members have the right to  
8 choose the pharmacy that they are going  
9 to, as long as they are valid and enrolled  
10 within Kentucky Medicaid's network.

11 Prior to the single PBM as you  
12 know, we had each MCOs managing their own  
13 pharmacy network, so we do have that  
14 oversight, and if we receive any  
15 complaints, we take it very seriously and  
16 ensure that it is handled.

17 MS. McCORMACK: Okay, but is it  
18 a process where if a pharmacy feels like  
19 they are getting way underpaid on a drug  
20 that they have to make that appeal to the  
21 department, or is that something that  
22 MedImpact, kind of, runs numbers on and  
23 periodically, to see if the compliance is  
24 there.

25 MS. ALI: So with our pricing

1 methodology, the lowest of logic, we do  
2 have ways to ensure that our claims are  
3 priced appropriately, and that is reviewed  
4 annually as well. So from that end, the  
5 expectation is that all claims are priced  
6 appropriately. If there are requests for  
7 appeals like MAC appeals will go directly  
8 to MedImpact, NADAC appeals, since we  
9 don't manage the NADAC, those go to CMS  
10 and Myers & Stauffer. Unfortunately, the  
11 WAC and FUL, those are things that aren't  
12 eligible for the appeal process, but  
13 again, it does, we do require the lowest  
14 of logic, and, you know, the MAC appeals,  
15 again, can be sent to MedImpact.

16 So, essentially, from an overall  
17 perspective, the claims are monitored, the  
18 pricing is monitored, and if there any  
19 issues or any concerns, feel free to reach  
20 out to us.

21 MS. McCORMACK: Okay, thank you.  
22 That clarified for me. Appreciate it.  
23 Mixing up some structures in some states,  
24 but still interested in how the  
25 enforcement happens. The issues -- the

1 issues shouldn't exist, is really the  
2 answer in the structure between DMS and  
3 MedImpact.

4 MS. ALVAREZ: This is Jennifer  
5 from MedImpact.

6 As Fatima stated, DMS does run  
7 the program and we only take direction  
8 from the DMS, so our pricing logic is  
9 stated at the lowest of. There is no  
10 pricing manipulation. We use what we get  
11 from First Data Bank and Medi-Span, as  
12 well as the information, you know, the FUL  
13 and the NADAC come from CMS, but through  
14 those vendors, so there is no changing in  
15 pricing. And then all of our preferred  
16 products are presented to DMS. They are  
17 the ones who make the decisions on all of  
18 that. There is nothing done that they are  
19 not aware of. We are 100 percent  
20 transparent.

21 MS. McCORMACK: Thank you.  
22 Sorry to take the time on that.

23 MR. POOLE: That's fine. Those  
24 are some good questions.

25 And also, Fatima, I have not

1 known any pharmacist who has been able to  
2 bill for any of the long-acting  
3 antipsychotic reimbursement injections,  
4 because a lot of the doctors offices and  
5 counseling centers that have nurse  
6 practitioners and MDs, they realize that  
7 our hours are a lot more flexible and are  
8 open more than their offices are, because  
9 a lot of these are, kind of, regional  
10 places and they may be here Monday,  
11 Wednesday, Friday, another county Tuesday  
12 and Thursday. So they do want the help,  
13 but the pharmacist, being able to  
14 administer these antipsychotics, and for  
15 that matter, Vivitrol, and different  
16 things that they are needing our help on.  
17 So I am not getting any feedback from  
18 pharmacists that they are actually being  
19 reimbursed for those admin fees.

20 So I will send an email to you  
21 and give you some examples of drugs that  
22 pharmacists are delivering --  
23 administering for these particular  
24 prescribing providers, because of just  
25 lack of access, patient access to their

1 offices because they are covered up as  
2 they already exist. Just trying to meet  
3 the demands of mental health.

4 MS. ALI: Sure. And just from  
5 that perspective, if there is a request to  
6 look into that further from our end, it  
7 would require fiscal analysis, leadership  
8 approval, and possibly erect change as  
9 well. So just want to put that out there  
10 as kind of the process that we would take  
11 to look into something like that.

12 MR. POOLE: Okay. But  
13 hopefully, you all can understand the  
14 flexibility and greater access that  
15 patients would have in us helping to  
16 manage that patient's therapy. Especially  
17 when a lot of these clinics are only open  
18 for certain days and certain hours in even  
19 different regions of the area, especially  
20 in rural Kentucky.

21 MS. FIGG: And the cost-saving  
22 that is involved in keeping these patients  
23 on these medications and not relapsed.

24 MR. POOLE: Right. Great point.

25 Fatima, the next topic there is,

1           well, I will tell you what. Can we please  
2           have an action item on that, Meredith,  
3           that we would like for Medicaid to look  
4           into the admin fees on non-vaccination  
5           prescriptions for antipsychotics, for  
6           substance abuse injections?

7                   MS. FIGG: So moved.

8                   MR. POOLE: Okay. First motion  
9           by Meredith.

10                  MS. SMITH: I'll second.

11                  MR. POOLE: Second by Rosemary.  
12           Any further discussion? All those in  
13           favor say, "aye."

14                  TAC MEMBERS: Aye.

15                  MR. POOLE: Any opposed? Okay.  
16           Thank you.

17                  Okay. And then, Fatima, what is  
18           the proper procedure for changing a  
19           patient's lock-in status. Because that is  
20           something that pops up every so often that  
21           somebody wants to come to our pharmacy and  
22           is locked in somewhere, and it takes quite  
23           a bit to get that changed.

24                  MS. ALI: So I will defer that  
25           to our MCO partners. That is a program

1           that they manage. The other thing I will  
2           say is that we have a provider  
3           communication that will be going out in  
4           the near future that outlines each MCOs  
5           lock-in policies and how to get in touch  
6           with the respective MCO. Just a helpful  
7           fact sheet, if you will.

8                   MR. POOLE: Okay. Any of the  
9           MedImpact people on the call today  
10          want to --

11                   MS. ALI: Yes --

12                   MS. ALVAREZ: Yeah, MedImpact is  
13          not --

14                   MS. SHUCK: It may vary by MCO.

15                   This is Cindy at United  
16          Healthcare. The member has to call to  
17          request a pharmacy change and they need to  
18          call, you know, whichever MCO. So for  
19          United, it would be for United, and that  
20          can be -- that is usually done within one  
21          business day. Typically, within just a  
22          few business hours, but if it is on a  
23          Friday and it comes in late, it could be a  
24          problem in one business day, so it might  
25          not be taken care of until Monday, and I

1           will let the other MCOs speak to that.

2                   MR. POOLE:   Okay, thank you.

3                   MS. PATEL:   For Passport by

4           Molina, it is also required of the member

5           to give us that change, and we also strive

6           for a 24-hour turnaround.

7                   MR. POOLE:   Okay.   Thank you.

8                   MS. TOLBERT:   The same with

9           WellCare as well.   The member can call in

10          or their care manager.   We try to roll our

11          members into our care management team so

12          they can help facilitate that change as

13          well, and again, we adhere to a 24-hour

14          turnaround time.

15                  MS. GIPSON:   Hi, it's LaVeda

16          with Aetna.   It is the same process with

17          Aetna.   The member has to call in and

18          request it, and again, 24 hours for our

19          turnaround time.

20                  MR. POOLE:   Is a just a phone

21          number on the back of their card?

22                  MS. GIPSON:   For Aetna, yes.

23          It's our helpdesk that they would get in

24          contact with.

25                  MS. TOLBERT:   Yep.   Same with



1 WellCare.

2 MS. KAMER-LAY: This is Angela  
3 with Anthem. It's the same process for  
4 us.

5 MR. POOLE: Okay.

6 MR. HAMMOND: This is Michael  
7 with Humana. We actually have our -- the  
8 person that runs our pharmacy lock-in  
9 program, Margaret, are you able to speak  
10 to what our process is?

11 MS. JOHNSON: Yes, this is  
12 Margaret Johnson with Humana, and we do  
13 the same. The member must give us a phone  
14 call to request the change in pharmacy and  
15 we strive for a one business day  
16 turnaround time.

17 MR. POOLE: Okay. Thank you.

18 I think we have already  
19 discussed D up above there, and we are  
20 going to be working on that. And then I  
21 just listed some things that, it is kind  
22 of odd in our nation right now, that  
23 different states have different medical  
24 billing regulations and rules and  
25 opportunities for pharmacists in certain

1 states, and then in another state they  
2 don't. So it is kind of like if you get a  
3 program going with ABC insurance for  
4 diabetes self-management education, or  
5 even compliance counseling, or any of  
6 those I've listed there, in one state, and  
7 then that same ABC insurance in Kentucky  
8 or another state, it's like starting all  
9 over again with the process. So that has  
10 been a really tough nut to crack there,  
11 trying to figure out the end roads,  
12 because you would think that if you are  
13 talking about a national insurance  
14 company, then you can just refer to the  
15 fact that this is going on in Texas, and  
16 again, that is very difficult. So I don't  
17 know if any of the MCOs would be  
18 interested in commenting on that, but it  
19 is a real, I guess, frustrating point for  
20 us in trying to, you know, House Bill 48  
21 was passed in 2022, and we have been  
22 trying to, you know, get paid for various  
23 clinical work that we do, and just other  
24 states -- and even Kentucky -- Kentucky  
25 may have something that we are getting

1           paid for, and then another state is  
2           struggling to get that same thing with the  
3           same insurance. Anyway, I don't know if  
4           anybody wanted to comment on that or not.  
5           Or if anybody on the call, period, as  
6           pharmacists, would want to comment because  
7           it just seems to be breaking down the same  
8           barriers that have been broken down in  
9           other states.

10                   Jennifer, did you want to say  
11           something?

12                   MS. ALVAREZ: Oh, I was just  
13           going to ask a clarifying question. So  
14           are you basically saying, like, why does  
15           Anthem not have the same coverage across  
16           states since they are the same insurer?

17                   MR. POOLE: Yeah. And, again,  
18           you know, I have been in this world 33  
19           years, but, yes. That is exactly what I'm  
20           talking about. They may start paying for  
21           a service, whatever the service is in  
22           another state, but in Kentucky, they  
23           don't, so I didn't know if you --

24                   MS. ALVAREZ: And I'm going to  
25           base this off of an assumption, and I

1 don't know if anybody else wants to speak  
2 to it, but most the time, any insurers  
3 contracted by someone just as PBMs are, so  
4 Anthem, from a medical claims perspective,  
5 and a PBM perspective, would be contracted  
6 by a client who then makes the decisions  
7 on what is covered and what is not  
8 covered, so unfortunately, it is not a  
9 national -- just as Medicare D plans, they  
10 can be national, but they can have  
11 different coverage depending on which plan  
12 you choose. So, I mean, I think that's a  
13 bigger than us problem.

14 MR. POOLE: Okay.

15 MS. SHUCK: This is Cindy at  
16 United.

17 I think, Ron, that it varies by  
18 state, so different states have different  
19 priorities. So in Kentucky, we're -- this  
20 state is covering vaccine counseling. In  
21 other states, they may have chosen tobacco  
22 cessation or MTM. Just speaking from, you  
23 know, I guess what is covered in some of  
24 the other Medicaid pharmacy director  
25 states. I think it's -- so I think that

1 is just a question of, you know, of state  
2 priorities and budget, because it is  
3 always a budget concern as well.

4 MR. POOLE: Okay. And I will  
5 send some information, too, Fatima for  
6 what I am talking about a little bit more  
7 in detail, but I appreciate your answers.

8 MS. ALI: Good. And just to  
9 echo the budget piece of it. You know,  
10 there are different budgets across the  
11 board, depending on lives and well,  
12 really, the lives is the most important  
13 thing, how many members do we have in our  
14 Medicaid bucket. So just from that  
15 perspective, the federal match and just a  
16 lot of factors that play into how much  
17 money each state receives to manage their  
18 Medicare programs. So a lot of that needs  
19 to be analyzed by our finance team, you  
20 know, before we can make any drastic  
21 changes, so just wanted to make a note of  
22 that.

23 MR. POOLE: Okay. All right.

24 I didn't have anything else on  
25 the agenda.

1                   And I forgot, Erin, to put the  
2                   date of our next meeting down. If you are  
3                   on here, because we had to postpone this  
4                   one a couple of weeks. If Erin is still  
5                   on here, and if not, I can certainly --

6                   MS. BICKERS: I am, give just a  
7                   second.

8                   MR. POOLE: I apologize.

9                   MS. BICKERS: October 2nd.

10                  MR. POOLE: Okay. All right.

11                  MR. CARRICO: Is that put to the  
12                  MAC, like, the first motion from Meredith  
13                  for CHW, or anything we have done? Is  
14                  everything automatically getting sent to  
15                  the MAC?

16                  MR. POOLE: Yes. Between me and  
17                  KPHA and Kathy Hannah, we make sure that  
18                  that is representative to the MAC. And if  
19                  I can't do it, then they do allow Kathy to  
20                  mention it, and I usually send out an  
21                  email to someone on the TAC for somebody  
22                  else to present it, if I can't.

23                  MR. CARRICO: And one other  
24                  thing is to circle back on our last point  
25                  about medical billing in other states, and

1 I understand the budgetary concerns within  
2 our own state. Do we know if any of these  
3 programs that are happening in other  
4 states have resulted in cost savings for  
5 the program?

6 MR. POOLE: I don't have that  
7 data, but certainly, I think that is why  
8 you have places -- organizations like CPSN  
9 and different ones that are trying to  
10 compile the data to show the cost savings.  
11 I don't know if Fatima has a resource for  
12 that or not.

13 MS. ALI: So, the states that do  
14 cover it, I'm not sure if they have  
15 published any cost savings data, but if  
16 you all have any, we would be happy to  
17 review it.

18 MR. POOLE: Okay.

19 MS. BICKERS: And Ron, this is  
20 Erin. If you don't mind to follow up  
21 those recommendations in writing for me, I  
22 just to make sure that I capture  
23 everything appropriately.

24 MR. POOLE: Okay. I sure will.

25 MS. BICKERS: I do my best, but

1           not being a subject expert, sometimes I do  
2           struggle.

3           MR. POOLE:   Okay.   That's fine.  
4           No problem.

5           Do I hear a motion to adjourn?

6           MS. SMITH:   I'll make a motion  
7           to adjourn.

8           MS. STRAUB:   I will second it.

9           MR. POOLE:   Okay.   Rosemary and  
10          then Paula.   Any further discussion?   All  
11          those in favor say, "aye?"

12          TAC MEMBERS:   Aye.

13          MR. POOLE:   Any opposed?   Thank  
14          you all.   Thanks everyone on the call.  
15          Have a good afternoon.

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C E R T I F I C A T E

I, STEFANIE SWEET, Certified Verbatim  
Reporter and Registered CART Provider -  
Master, hereby certify that the foregoing  
record represents the original record of the  
Technical Advisory Committee meeting; the  
record is an accurate and complete recording  
of the proceeding; and a transcript of this  
record has been produced and delivered to  
the Department of Medicaid Services.

Dated this 28th day of August, 2024

/s/ Stefanie L. Sweet

Stefanie L. Sweet, CVR, RCP-M