

CABINET FOR HEALTH AND FAMILY SERVICES
DEPARTMENT FOR MEDICAID
HOME HEALTH
TECHNICAL ADVISORY COMMITTEE MEETING

Via Videoconference
August 12th, 2025
Commencing at 11 a.m.

Tiffany Felts, CVR
Certified Verbatim Reporter

1 APPEARANCES

2

3 **TAC MEMBERS:**

4 Susan Stewart
5 Janet Marlene Reynolds
6 Annlyn Purdon, TAC Chair
7 Teudis Perez (not present)
8 Evan Reinhardt
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1 MS. BICKERS: Good afternoon. This
2 is Erin with the Department of Medicaid, and
3 by "Good afternoon," I mean, good morning.
4 It's almost 11 o'clock and we're still
5 clearing the waiting room, so we'll give it
6 just a moment before we get started.

7 MR. REINHARDT: Thanks, Erin. I
8 think Annlyn was trying to log in --

9 MS. BICKERS: Okay.

10 MR. REINHARDT: -- so she may need --

11 MS. BICKERS: Okay.

12 MR. REINHARDT: -- another minute or
13 two.

14 MS. BICKERS: I see a couple people
15 pending in the joining area, so --

16 MR. REINHARDT: Thank you so much.

17 MS. BICKERS: You're welcome. A
18 little off my game. We had a fire alarm
19 about 45 minutes ago, and it just kind of
20 threw me off, so.

21 MR. REINHARDT: Well, that'll throw
22 your day off for sure.

23 MS. BICKERS: Yeah.

24 I think Annlyn's coming in under "set
25 up." It still just says it's joining and

1 pending.

2 MR. REINHARDT: Sounds good, thank
3 you.

4 MS. BICKERS: Yeah, we'll give her a
5 moment longer.

6 Okay, it does look like the waiting
7 room is clear. I think Annlyn is on the set
8 up and maybe is trying to get her camera on.
9 I see they keep coming on and off mute.

10 MR. REINHARDT: Annlyn, can you hear
11 us?

12 MS. PURDON: Oh.

13 MR. REINHARDT: If it doesn't work,
14 she's --

15 MS. PURDON: I hear you. Can you
16 hear me?

17 MR. REINHARDT: Oh, there we go. All
18 right. Yeah, we can hear you.

19 MS. BICKERS: Okay --

20 MS. PURDON: I'm still trying to get
21 my video to work. It's supposed to be on,
22 but, oh, man, this computer.

23 MS. BICKERS: Are you on a laptop?

24 MS. PURDON: Yes.

25 MS. BICKERS: So I discovered there's

1 a little, I'm going to call it a toggle
2 switch just left and right that I didn't
3 know existed. So sometimes, I accidentally
4 slide that, and it locks my camera. So that
5 might be a quick try.

6 MS. PURDON: Or I just find that it's
7 all spinning. Like, it takes forever after
8 I get it to come on. Like it's changing, I
9 don't know.

10 MS. BICKERS: But you do -- it does
11 look a little blurry on our side, but it
12 didn't look that way a moment ago, so maybe
13 it's trying. We do have Evan, Susan, and
14 Marlene on camera. That does give us a
15 quorum to vote if you can't get your camera
16 working.

17 MS. PURDON: Okay.

18 MS. BICKERS: So the waiting room is
19 clear, so if you guys want to go ahead and
20 hop in, we can, or if we want to give it a
21 moment longer to see if anybody else joins
22 us, we can also do that.

23 MS. PURDON: I'm fine with starting.

24 MS. BICKERS: Okay.

25 MS. PURDON: Can -- am I allowed to

1 do the talking if --

2 MS. BICKERS: Yes, since we have --

3 MS. PURDON: -- if I can't get the
4 video --

5 MS. BICKERS: -- three voting members
6 on camera.

7 MS. PURDON: Okay.

8 MS. BICKERS: Yeah, we're good.

9 MS. PURDON: Okay. Alrighty, then
10 we'll get started. We'll start with -- oh,
11 darn, I thought my camera was getting ready
12 to come on. Introductions, I'm Annlyn
13 Purdon with Hayswood Home Health.

14 MS. REYNOLDS: Good morning. I am
15 Janet Marlene Reynolds with Alexi Group.

16 MS. STEWART: Susan Stuart,
17 Appalachian Regional Healthcare.

18 MR. REINHARDT: Good morning,
19 everyone. This is Evan Reinhardt with the
20 Kentucky Home Care Association.

21 I think Annlyn might've gotten kicked
22 out, so we'll -- while she's trying to
23 figure that out, we'll go ahead and jump in.
24 I think we have -- you said we have a
25 quorum, right, Erin, with our three?

1 MS. BICKERS: Yes.

2 MR. REINHARDT: So we're good to go
3 there. Approval of the minutes, any changes
4 from the TAC members?

5 MS. STEWART: I'll make a motion.
6 Susan Stewart.

7 MS. REYNOLDS: Second. Marlene
8 Reynolds.

9 MR. REINHARDT: All right, it's been
10 moved and seconded. All those in favor, say
11 "aye."

12 (Aye)

13 MR. REINHARDT: Any opposed?

14 (No response)

15 MR. REINHARDT: All right. We will
16 jump into old business. So we're going to
17 touch on the supplies quantities here again.
18 Any updates there? I mean, I know we've
19 been working with DMS. We're trying to get
20 some claims examples together, but any
21 updates from either DMS or the MCO side of
22 things?

23 MS. HANCOCK: Evan, I don't see
24 Justin or Jeremy on. I believe they were
25 taking this, and yes, they were waiting for

1 some more examples.

2 MR. REINHARDT: Okay.

3 MR. DEARINGER: Hi, I'm --

4 MR. REINHARDT: Hey, Justin, I see
5 you there.

6 MR. DEARINGER: -- Justin Dearing, with
7 Department --

8 MS. HANCOCK: Oh, there he is.

9 MR. DEARINGER: -- of Healthcare
10 Policy. So yeah, I think we're just waiting
11 for some examples right now to see what that
12 looks like. So as soon as we get those in,
13 we'll take a look at those. We are looking
14 at some of our overall policies, though, on
15 supplies quantities, make sure those match
16 up with medical necessity limits. And then
17 also making sure that anything that bounces
18 off that medical necessity limit wall, that
19 we have prior authorization process in place
20 to be able to request additional supplies
21 should those hit those medical necessity
22 limits. And then, of course, if it is for a
23 child and not for an adult, we can always go
24 through EPSDT special services to kind of
25 bypass those supplies and quantities, as

1 long as it's medically necessary.

2 But overall, we're still just kind of
3 waiting for those examples so that we can
4 kind of deep dive into those and see if --
5 if and where we can help with that.

6 MS. STEWART: I have a question
7 related to supplies. Do we have an answer
8 to the fundamental question of whether it's
9 proprietary or not and whether that
10 information should be shared with us?

11 MR. DEARINGER: On the -- on the
12 amount of the supplies?

13 MS. STEWART: Well, on the billable
14 limits.

15 MR. DEARINGER: On the -- on the --
16 yeah, you absolutely should be able to have
17 what the limits are, although I think the
18 issue is, you know, each case is different.
19 So that's kind of the problem, I think. So
20 we would have to kind of see exactly on a
21 case-by-case basis what you're asking about
22 specifically, if that makes sense. Again,
23 those are bounced off of medical necessity
24 criteria. So somebody that has -- just say,
25 you know, gloves, for example, it would

1 depend on what that individual's diagnosis
2 was, what stage of that diagnosis, what
3 setting, all those different things kind of
4 feed into that medical necessity criteria.
5 And that pops back on -- depending on
6 whether -- which set of criteria they're
7 using, what the proper amount is that that
8 pops back. Does that make sense?

9 MR. REINHARDT: I guess our bigger
10 question, I think Susan is leaning towards
11 is, I mean, does DMS have a position -- and
12 we don't -- we're not asking you to speak on
13 behalf of the department, but it sounds like
14 it should be published public information.
15 Is that correct? Is that a correct
16 statement?

17 MR. DEARINGER: We do have our supply
18 limits published for certain things, that's
19 correct. Again, for some things, it's on
20 kind of a case-by-case, so I'd have to see
21 exactly what we were --

22 MS. BICKERS: Justin, a little
23 background on the TAC's behalf. So the TAC
24 has requested, and through DMS several
25 times, for these supply limits. Part of the

1 issue is some of the MCOs don't want to
2 provide that information saying that it's
3 proprietary per CMS. This has been an
4 ongoing discussion since I took over these
5 TACs, and it's just they're trying to figure
6 out if they have a member in, can they bill
7 20 pairs of gloves? Can they bill 19?
8 They're just -- we had gathered information
9 from the MCOs at one point. Not being the
10 subject expert, you know, I sent those over
11 to the TAC, and a lot of those fields were
12 just empty. So it's been an -- it's been an
13 ongoing discussion/struggle from my point of
14 view trying to provide this to the TAC.

15 MR. DEARINGER: Okay.

16 MS. BICKERS: Does that help some?

17 MR. DEARINGER: It does.

18 MS. BICKERS: Okay.

19 MR. DEARINGER: Yeah, I'm just trying
20 to catch up.

21 MS. BICKERS: No, I totally get it.

22 MS. STEWART: So --

23 MR. DEARINGER: Let me -- let me dig
24 in a little bit and see exactly, you know,
25 what -- what you all have sent, what we've

1 worked on previous. But I do know that
2 those limits can change as far as the
3 medical necessity criteria for certain
4 diagnoses, certain places of service,
5 certain stages of that diagnosis, those type
6 things. But to give, like, an overall in
7 general, we do have some limitations on our
8 fee schedules, and those type things we can
9 put together and send out a list of those,
10 so.

11 MS. STEWART: Well, our stance is
12 that it is not proprietary, and it should be
13 shared with us, because right now, we're
14 playing Whac-A-Mole, and it's been going on
15 for six years now, and, you know, we're not
16 getting anywhere.

17 MR. DEARINGER: So real quick, so
18 when you -- when you say -- just so I can
19 understand completely. If you submit -- or
20 is it, like, the same number, a same limit
21 to -- for every individual, or is it on a
22 case-by-case basis that they're determining
23 limitation?

24 MS. STEWART: It's every MCO's
25 billing limits are different. Like, a 4 by

1 4, the quantity might be 48 for this one, it
2 might be 32 for this one, and we don't know
3 what it is, and when we submit a claim, the
4 whole line gets denied for excessive
5 supplies.

6 MR. DEARINGER: Chelsea, you have
7 your hand up?

8 MS. BICKERS: Yep. Thanks, Justin.

9 MS. AGEE: Yeah, so I just want to
10 just to provide a little context for Justin
11 as well. I think one of the concerns was
12 the Business Associate Agreement that MCOs
13 have with InterQual, and part of that
14 agreement is a licensure agreement that the
15 information is confidential and proprietary
16 and is licensed exclusively for use by the
17 MCO. And that's where I think the MCOs were
18 a little concerned with sharing that because
19 they have that BAA with InterQual. And I
20 think part of DMS's solution or offered
21 solution was that the MCO could share that
22 information with DMS, we would review to
23 determine if that was in alignment with, you
24 know, regulations, etc., and then we could
25 provide a response to the TAC with our

1 findings.

2 MR. REINHARDT: So is that -- I mean,
3 is that under review currently? I mean,
4 we're just trying to figure out -- to
5 Susan's point, I mean, this has been a long
6 time in the making, and we keep kind of
7 running into dead ends. So is that ongoing?

8 MS. AGEE: Yeah, and I wasn't -- I
9 knew there was one MCO that was -- that this
10 issue had stemmed from, and that I didn't --
11 I wasn't aware that the other responses --
12 that there was gaps in the responses, so
13 that is new information, and we'll
14 definitely take that back to determine, you
15 know, where those gaps are. But yeah, so I
16 think that was kind -- that's just a little
17 bit of context around the concern with
18 sharing the criteria. But again, you know,
19 our -- DMS's offered solution was to review,
20 and then provide the TAC with the findings,
21 which those looks like would still be in
22 review at this time.

23 MR. DEARINGER: Yeah, let me get a
24 little bit more caught up, but, I mean, just
25 off the top of my head, I think that's --

1 that's the issue, is that it's probably -- I
2 mean, I think what you all are looking for
3 is here's the supply, here's the limit.

4 MR. REINHARDT: Right.

5 MR. DEARINGER: But I think the --
6 it's deeper because when we run that into
7 that system through whichever medical
8 necessity group they're looking at,
9 InterQual, Milliman, whatever group they're
10 going through, that MCO is going through,
11 when they put that claim in there, it's
12 going to read the diagnosis code, it's going
13 to read the stage of that diagnosis, the
14 place of service, the provider type, and it
15 puts all that into a formula and it kicks
16 back what that is based on those things.
17 Age of the individual, all those things are
18 factored in to what limit of that supply can
19 be.

20 And so I think that's where it gets
21 difficult is, you know, those are -- it's
22 not proprietary for the MCO, but it's
23 proprietary for whatever data set they've
24 signed on to use for medical necessity, so
25 InterQual, Milliman, those companies. So

1 there's some things we need to look at, but
2 we'll -- I understand the issue, so we'll
3 try to -- we'll see what we can do, and
4 we'll look at that listing and try to go
5 through that a little better. And we'll
6 work with Chelsea and Carmen to get you all
7 something. I understand it's been a long
8 time, and so we'll see by next meeting if we
9 can have something much better. I apologize
10 it's been so long.

11 (Mr. Reinhardt speaking with no audio)

12 MS. STEWART: Evan, if you're
13 talking, we can't hear you.

14 MR. REINHARDT: Can you hear me now?

15 MS. STEWART: Yeah.

16 MR. REINHARDT: Perfect. Sorry about
17 that. Justin and Chelsea, is that something
18 we can follow up with both of you on?
19 You're the point people on that?

20 MR. DEARINGER: Yeah, it's, you know
21 -- since it's supplies and quantities, just
22 I can take point on that, Chelsea. Chelsea
23 or I, either one.

24 MR. REINHARDT: Okay.

25 MR. DEARINGER: We'll work together

1 on this pretty tight, so.

2 MR. REINHARDT: Yeah, we'll --

3 MS. HANCOCK: Yeah, that's fine,
4 Justin.

5 MR. REINHARDT: We'll follow up here,
6 and, I mean, just a little more context,
7 like, the first answer we were given was
8 that, you know, supplies limits were public
9 information, and they were the same as, you
10 know, the DME fee schedule, I think was the
11 original answer. And then the
12 confidentiality piece was something that
13 came up later, but, you know, you can
14 imagine our frustration is, you know, that's
15 great that they have an algorithm, and, you
16 know, they can dial it into a diagnosis and
17 demographics, but that just means the
18 providers gotta play a guessing game for how
19 many supplies to bill. And, you know, Susan
20 and Annlyn can attest, this isn't a big
21 hospital that has resources that -- you
22 know, these are home health agencies or home
23 health divisions that don't have the
24 administrative, you know, overhead to be
25 able to take that sort of a task on.

1 So yeah, Chelsea and Justin, if we
2 can follow up directly, you know, after
3 this, that'd be great.

4 MS. STEWART: Well, I mean, another
5 fix would be on the line item, don't deny
6 the whole line, pay what's -- what the limit
7 is, and then move on. But right now, the
8 whole line's getting denied.

9 MR. ELLIS: That's a great point.
10 Okay. That I was not -- this is Herb with
11 Humana, sorry about that. I was under the
12 impression that they were paying up to
13 whatever the allowed amount was, or allowed
14 units, and then --

15 MR. REINHARDT: No, they --

16 MR. ELLIS: -- just denying the
17 remainders past. They're denying the whole
18 thing.

19 MS. STEWART: Yeah --

20 MR. REINHARDT: Yeah, everybody's
21 denying the whole claim, yes.

22 MS. STEWART: Yes.

23 MR. ELLIS: Okay. Okay. Justin, I
24 know you're going to work on the review. I
25 will pull this into the Friday discussions

1 with the all MCOs plan association meetings
2 on Friday, and we'll research that
3 possibility. I can't promise anything
4 because all of us are different, but I can
5 at least pull that into our Friday
6 discussion and get back with you.

7 MS. STEWART: And that's our point
8 exactly, is every one of the -- every one of
9 them are different, so, you know --

10 MR. ELLIS: Yeah.

11 MS. STEWART: -- it's --

12 MR. ELLIS: Yeah, we'll -- yeah,
13 we'll almost never get symmetry on, like,
14 vendors that we use for editing, and I don't
15 think anybody would expect that, right?
16 Every hospital uses their own vendors for
17 whatever stuff, but I think we can -- we can
18 maybe align on next steps as to what's
19 considered -- expected from a claims payment
20 perspective. So let us take that back and
21 we'll get back to you all.

22 MR. REINHARDT: Herbert, do you have
23 a sense of, I mean, just for your MCO --

24 MR. ELLIS: Mm-hmm.

25 MR. REINHARDT: -- you know, if we

1 took that shorter solution of paying the
2 limit instead of what was submitted, I mean,
3 any --

4 MR. ELLIS: Uh-huh.

5 MR. REINHARDT: -- I'm not going to
6 hold you to it, but any idea on how long
7 that would take? I mean, is that something
8 we could look at weeks? I mean, what kind
9 of a lead time do you need to make that
10 change?

11 MR. ELLIS: I don't really know what
12 all would require to make the change, so I
13 really couldn't put that out there. I know
14 that typically, at least for Humana, when we
15 have built special edits such as this, it's
16 not been weeks, it's usually been at least a
17 month just because we're having to build --
18 and not from a short-term perspective, from
19 a long-term, obviously, that would be an IT
20 fix, but from a short-term, a lot of times,
21 we can build certain edits that says if
22 certain codes are billed that we know are
23 triggering --

24 MR. REINHARDT: Sure.

25 MR. ELLIS: -- then allow up to a

1 certain whatever -- you know, allow up to
2 whatever the allowed unit number is. I just
3 don't understand -- I don't really know the
4 complexity of how that logic would work to
5 really give you a good answer. But --

6 MR. REINHARDT: Okay.

7 MR. ELLIS: -- I will say typically,
8 it's not been months, but it has been a
9 month or two usually to build special edits
10 and put those in play.

11 MR. REINHARDT: Okay. Well, we'll
12 follow up with you. You said that meeting's
13 Friday; is that right?

14 MR. ELLIS: I hold it every Friday
15 except for the third Friday, so I think the
16 next -- so the next meeting is actually not
17 this Friday, it's the following, so it will
18 be on the 22nd. But I'll still put it in an
19 email, and -- for the MCOs to review prior
20 to that discussion, so that way we come back
21 together on the 22nd, we can be ready to
22 talk about it.

23 MR. REINHARDT: Okay. Yeah, well,
24 we'll try to touch base with you pretty
25 regularly just to see where things stand.

1 MR. ELLIS: Yeah. I think for all of
2 us, all the MCOs, that's definitely not a
3 Whac-A-Mole game, right? That's not what
4 we're in the business for. Obviously, you
5 know, we're just trying to manage limited
6 resources with expectations, right? So does
7 it make sense that you're going to bill
8 1,000 gloves for an injection? Probably
9 not, right? But does it make sense that,
10 you know, when you go to do home health,
11 should you only be allowed one glove? Nope,
12 that's probably not right either. So
13 there's somewhere in between where we have
14 to -- that's where the edits come into play
15 to help us get to right aligning the
16 resources necessary for the service.

17 MR. REINHARDT: Well, I appreciate
18 the dialogue there, but yeah, I mean, I
19 think we can find a solution one way or
20 another, even if it's a short-term --

21 MR. ELLIS: Yep, agreed.

22 MR. REINHARDT: -- you know, approve
23 the limit, that would be ideal.

24 MR. ELLIS: Okay.

25 MR. REINHARDT: Anything else, Susan,

1 on that one?

2 (Ms. Stewart shakes head "no")

3 MR. REINHARDT: Okay. All right,
4 Justin and Chelsea, I'll follow up with you
5 as well, so appreciate the dialogue, and
6 hopefully we can make some progress here.

7 All right, next item is EVV denials,
8 which I think that was Annlyn's, which I
9 don't know if she's been able to jump back
10 in here. I think her computer had a bit of
11 an issue, so she had to do a reset. So if
12 she can't make it in before the end of the
13 meeting, we'll follow up with DMS on that
14 issue.

15 MS. BICKERS: I don't see her, Evan.

16 MR. REINHARDT: Okay. Thanks, Erin.

17 MS. BICKERS: But I do see Carmen
18 came off mute. She might have something.

19 MS. HANCOCK: No, I don't. I was
20 just making sure that you didn't have the
21 name wrong, Evan, because I get called
22 Cameron a lot, so.

23 MR. ELLIS: I just think of Carmen
24 San Diego, that's how I'll never forget.

25 MS. HANCOCK: Yes.

1 MR. REINHARDT: Yeah, so we'll --
2 hopefully Annlyn can get back in here, but
3 if not, we will -- we'll go to the next one.
4 And then I saw, Janet, did you have
5 something, and wanted to jump in?

6 MS. REYNOLDS: I do. In regards to
7 the EVV, for my billing department, they're
8 saying that visits are being rejected by
9 Therap. Other states that they work with
10 allow for the provider or vendor to update
11 the items and resend it, but Therap requires
12 a new visit number for the same visit, and
13 that requires that we have to look at the
14 original visit, void it on the back end and
15 resend. And, you know, that's just such a
16 cumbersome process, and it doesn't allow for
17 true visibility on our interoperability
18 report. So may not be something that can be
19 changed, but, you know, we're not
20 experiencing that in other areas. We can't
21 update the service, the payer, or the old
22 code.

23 MS. STEWART: And Evan, from an ARH
24 standpoint, which is maybe on the other side
25 of the state from Marlene, is service is

1 a -- lack of service continues to be an
2 issue from our standpoint. And then the
3 labor involved in getting those manually
4 input is a burden.

5 MS. BICKERS: Is that a MCO
6 subcontractor? Is that a Medicaid --

7 MS. STEWART: It's --

8 MS. BICKERS: -- I'm sorry, I'm not
9 sure who would speak on that. I'm not
10 familiar with that program.

11 MS. STEWART: It's a --

12 MS. AGEE: I would --

13 MS. BICKERS: Oh.

14 MS. AGEE: Oh, sorry.

15 MS. STEWART: Go ahead.

16 MS. AGEE: I would say Jade Bolin --

17 MS. BICKERS: Okay.

18 MS. AGEE: -- would have more
19 information. I'm not sure if she's on the
20 call or not --

21 MS. BICKERS: Okay.

22 MS. AGEE: -- but she probably would
23 be the SME for that.

24 MS. BICKERS: Okay. Thank you,
25 Chelsea.

1 MS. AGEE: You're welcome.

2 MS. STEWART: And I would call them a
3 department partner.

4 MS. BICKERS: Thank you.

5 MS. STEWART: Medicaid partnered with
6 Therap to be their EVV provider, and as a
7 provider -- and as a home health provider in
8 the state, we did not really have a choice
9 in who we partnered with to meet this
10 mandate. So Therap was the vendor you all
11 chose, and now we're forced to work with
12 them, and it doesn't really work.

13 MS. BICKERS: Okay. Marlene, do you
14 mind to type just the issue you're having
15 into an email to me, and I can get that over
16 to the appropriate contact to follow up?

17 MS. REYNOLDS: Yes, I'll be more than
18 happy, and, you know, that's outside my
19 scope of practice. It's from our billing
20 department, so --

21 MS. BICKERS: Oh, okay.

22 MS. REYNOLDS: -- I will forward her
23 email and contact information as well.

24 MS. BICKERS: Perfect. And I'll see
25 if -- I know EVV's been a big issue, so it's

1 probably something they're already working
2 on, but I'll just make sure to -- that they
3 have that contact, so thank you.

4 MS. REYNOLDS: Thank you.

5 MR. REINHARDT: Anything else on EVV?

6 (No response)

7 MR. REINHARDT: All right, we'll go
8 down to home health aide utilization, still
9 an ongoing one for us with DMS and the MCOs
10 just to understand where we are, and what we
11 need to change in terms of policy to right
12 the course for MCO utilization trending. So
13 if DMS has anything on that, love to hear
14 it.

15 MS. HANCOCK: Evan, it's Carmen
16 again. I took this last time thinking that
17 it fell under my purview here in Long-Term
18 Services and Supports because we do have
19 home health aides in some of our, like,
20 programs. But as I dug in, and I just heard
21 you say what I thought you were going to
22 say, and that is that this is home health
23 aide utilization connected with an MCO.

24 MR. REINHARDT: Well, it's all of the
25 above. It's fee-for-service as well.

1 MS. HANCOCK: Yep.

2 MR. REINHARDT: I mean, the
3 utilization across the board's gone down,
4 and -- on both a fee-for-service and managed
5 care setting.

6 MS. HANCOCK: Yeah, so if it's
7 through an MCO, then I hit a wall on that.
8 I will continue to dig because I know that
9 there has been research done on this. I
10 haven't been able to track it down, but it
11 is on the radar, and we -- excuse me -- I am
12 still trying to pin it down. It may be
13 something that I have to hand over to one of
14 my other counterparts here in DMS,
15 especially as it relates to MCOs.

16 MR. REINHARDT: Looks like --

17 MS. BICKERS: Suzanne --

18 MR. REINHARDT: -- Suzanne from UHC
19 has her hand up.

20 MS. LEWIS: Yeah, hi, Evan. This is
21 Suzanne. I had done a little bit of
22 research around this from the -- from our
23 perspective and reached out to some of our
24 national partners and a few different states
25 in UHC to find out if I could pull together

1 some information. I just have a couple of
2 slides if you'd like to see them. I'm happy
3 to report out what I found and the
4 information in Kentucky that I was able to
5 gather if that would be of interest.

6 MR. REINHARDT: Yeah.

7 MS. LEWIS: Okay.

8 MR. REINHARDT: We'd love to see it,
9 yep.

10 MS. LEWIS: Okay. Let me share.

11 MS. BICKERS: You should be a cohost,
12 Suzanne.

13 MS. LEWIS: Okay. Let's try that.
14 Can you see my screen?

15 MR. REINHARDT: Yep.

16 MS. LEWIS: Okay. So I got -- I
17 think you sent me some information about the
18 claims over the last, like, you know, 10
19 plus years or what -- or I guess longer than
20 that.

21 MR. REINHARDT: Yeah.

22 MS. LEWIS: Went back to 2006, and it
23 looks like the significant shift happened
24 from 2009 to 2010, and then we saw a drop of
25 claims below 10,000 right around between

1 2016 and 2017. And then I broke it down a
2 little bit further about the volume of
3 claims year-over-year with, obviously,
4 Kentucky -- here, let me make this bigger.
5 Fee-for-service, of course, was the highest
6 contributor, and then WellCare was number 2,
7 and I think Aetna. So you guys can see,
8 obviously, kind of this laid out so we can
9 see who the MCOs -- you know, their volume
10 year-over-year and what that looks like.

11 And then, as for the reasons -- oops,
12 let me make this one smaller -- behind what
13 I could find, just talking to some of our --
14 like I said, some of my counterparts from a
15 national perspective, we know that Medicaid
16 and Medicare reimbursement trend nationally
17 made some changes in reimbursement models
18 during some of the -- this time frame.
19 Like, the nurse -- prioritizing, like, the
20 skilled services for nursing services and
21 therapies, we know that we still had
22 agencies that were struggling to hire and
23 retain staff. The nursing -- or the
24 workforce shortage was listed as, like, the
25 top reason for not being able to staff for

1 home health aides. A lot of that was due to
2 low wages, limited benefits, and high
3 turnover rates creating inconsistent
4 services. There were also some training and
5 educational requirements that changed in
6 there. I don't have the date on there, I
7 apologize.

8 And then, there was a Medicaid policy
9 shift. There were about 32 states from my
10 research -- this could be higher or lower,
11 but based on what I could find, in 2016,
12 there were 32 states, including Kentucky,
13 that applied utilization controls to
14 Medicaid home health benefits, such as visit
15 limits and prior-auth. So we -- you know,
16 again, looking at this from a -- more of a
17 global standpoint, not one -- any one thing
18 in particular contributed to this, but a
19 combination of factors across time and
20 policy shifts and reimbursement trends looks
21 like that had influence, you know, at
22 different parts of the last, you know, 15
23 years or so, that as that happened, we saw
24 those things impact the home health aide
25 utilization.

1 So that's what my research came up
2 with. You know, I worked with -- like I
3 said, I worked with some of the different
4 states to talk about this, and tried to
5 gather some information and research, and
6 this is what I found. Hopefully that was
7 helpful.

8 (Mr. Reinhardt speaking with no audio)

9 MS. STEWART: Evan, we can't hear you
10 again.

11 MS. BICKERS: Suzanne, this is Erin
12 with DMS. Can you make sure to send me a
13 copy of this so I can share it with the TAC,
14 please?

15 MS. STEWART: While Evan's coming
16 back, I'll make a couple of comments on
17 this. I mean, we have not had a -- can we
18 go back to the slide?

19 MS. LEWIS: Oh, yes.

20 MS. STEWART: The CON rules really
21 haven't changed, so I don't know relative to
22 CON that that's been -- been a real factor
23 related to that. And my question to --
24 while there are trends from a Medicare
25 standpoint, that direction, it -- you know,

1 from a Medicaid standpoint, it's been
2 fee-for-service and prior authorization. So
3 what happened in -- from a provider
4 standpoint, what happened in the industry is
5 that you couldn't get a PA, therefore, you
6 couldn't have an aide. When they can't meet
7 productivity and you don't have enough
8 volume to hire them, then it becomes, you
9 know, cart before the horse kind of a deal.
10 There's not enough volume for them to have,
11 so because of no prior-auth, you kind of
12 whittled away the whole discipline. And I
13 don't know if that was the intent, but
14 that's logistically what happened.

15 MR. REINHARDT: Yeah, I think I would
16 just add to that -- can you all hear me now?
17 Sorry about that.

18 MS. LEWIS: Yes.

19 MR. REINHARDT: Perfect. Just a
20 couple things, appreciate you putting that
21 together, Suzanne. The -- to Susan's point,
22 I mean, we're just -- like, we're not seeing
23 the auths, that's the story from our side.
24 We understand the policy landscape and that
25 sort of thing has changed over time, but,

1 you know, when it doesn't get approved, and
2 that's sort of the big limitation from our
3 side. And then, you know, I would say just
4 from, you know, happening to be on the
5 Kentucky side, as well as the Indiana side,
6 Indiana has a pretty robust home health aide
7 utilization. You know, it tends to be the
8 -- almost the focal point of the home health
9 program in Indiana, particularly for the
10 aging side of the equation. So, I mean, I
11 think that's where we're scratching our
12 heads that while we get it, you know, and
13 you've done a great job of kind of pointing
14 out that trend, it's just, you know, our
15 question is to the MCOs and to DMS: Why
16 isn't -- why can't it -- why isn't it being
17 authorized, you know, in terms of the home
18 health aide services within a PA submission?
19 So that question, I think, still lingers out
20 there.

21 MS. STEWART: And from a provider
22 standpoint, you know, you get to the point
23 where you don't -- you can't have the staff
24 because there's -- you can't get a PA, so
25 you quit asking for the PA. So, you know,

1 it is what I would call a key-valued service
2 in our world that's been completely
3 eradicated because of the prior-auth --
4 implementation of prior-auth.

5 MR. REINHARDT: So just in terms of
6 feedback, Suzanne, and for DMS as well, I
7 mean, I think that's our question, is
8 policy-wise, you know -- so if Susan submits
9 a PA for home health aide that includes home
10 health aide, you know, what prevents that
11 from being approved? And, you know, how can
12 we work on that from a policy perspective?

13 MS. BICKERS: Evan, this is Erin.
14 Would you be able to maybe share some of the
15 Ohio information and send it to me, and I
16 can send it out? You know, just -- I know
17 the policy folks do like looking at other
18 states when there are successful programs.
19 Is that something you could share?

20 MR. REINHARDT: Sure. For Indiana
21 you mean, yeah.

22 MS. BICKERS: Or Indiana. I'm sorry,
23 I said Ohio.

24 MR. REINHARDT: Yeah.

25 MS. BICKERS: Wrong touching state.

1 MR. REINHARDT: Yeah, I'd be happy
2 to. I mean, we're in the same -- like,
3 there's managed-care up here, you know, some
4 very similar plans, but I think a very
5 different philosophical approach, and, you
6 know, a policy approach, so that's one
7 thing, and it sort of leaves us scratching
8 our heads because, I mean, I think Susan
9 touched on it a little bit, but this is in a
10 very, you know, cost -- low-cost program,
11 very efficient program, this is the
12 low-cost, you know, staff to send out. So
13 while, you know, I think Suzanne's slides
14 point out how skilled nursing got
15 prioritized, I mean, that can make sense in
16 certain circumstances, but just from a
17 programmatic perspective, you know, home
18 health aides need to be and kind of are a
19 key component and need to be more of a focal
20 point, you know, policy-wise in our view.
21 So happy to share some information from our
22 side, for sure.

23 MS. STEWART: And I think that's --
24 Evan hit spot on: It's a philosophy
25 approach to this where the state of

1 Kentucky's philosophy on this has changed
2 from -- and the MCOs have changed from aides
3 being an integral part of the plan of care
4 to being a nonexistent part of the plan of
5 care.

6 MS. LEWIS: And then just one note, I
7 don't know the history here, but I do know
8 that in Indiana, there is an aged and
9 disabled waiver that does include personal
10 care, so that might be the difference. That
11 waiver could be, again, what kind of makes
12 the difference between Kentucky and Indiana.

13 MR. REINHARDT: Yeah, I mean, that's
14 definitely influential, but I was
15 referencing specifically the home health
16 program, which falls -- used to fall under
17 state plan services, but now, at least
18 partially falls under the Pathways for Aging
19 Managed-Care Program. So that's the side
20 I'm referencing is for skilled services,
21 because the waiver, at least in Indiana, is
22 for nonmedical services, so there's some
23 nursing in there, there's some respite
24 nursing, but primarily, it's attendant care,
25 which, you know, has its own separate, you

1 know -- it's -- it has some pretty
2 significant utilization, but the home health
3 aide service within home health specifically
4 in Indiana sees a lot more utilization than
5 it does in Kentucky comparatively. So
6 definitely, you know, understand your point
7 there, Suzanne, but I definitely think
8 there's some potential lessons to be gleaned
9 from the Indiana approach just globally.

10 Now, again, very different programs,
11 so we've got to kind of translate that a
12 little bit, a little bit of apples and
13 oranges, but I think from the home health
14 aide perspective, there's still a lot to be
15 learned, and Kentucky, you know, inasmuch as
16 it kind of looks like Medicare a little bit
17 from just the program design, even Medicare,
18 you know, uses home health aides more than
19 Kentucky Medicaid does, so -- depending on
20 the circumstances, and, you know, needs of
21 the patient, and all of that kind of thing.
22 But yeah, I think from a Medicaid
23 perspective, you know, that's where we're
24 coming at this is that policy is something
25 we support and would like to see, you know,

1 more utilization to help support the folks
2 remain in their homes.

3 So happy to chat further on that, and
4 Erin, I'll try to pull some data together so
5 you can have a look.

6 MS. BICKERS: Thank you, that'd be
7 helpful.

8 MR. REINHARDT: You're welcome. All
9 right, anything else on home health aide
10 utilization?

11 (No response)

12 MR. REINHARDT: So we'll close that
13 out.

14 New business, I think the only thing
15 we had, Janet, was the one topic you had
16 about the Therap issue. So we already
17 touched on that with EVV, so I don't think
18 we have any other topics for new business.

19 So we'll jump down to the general
20 discussion. Any updates from the MCOs?

21 (No response)

22 MR. REINHARDT: Suzanne, do you want
23 to start for United just because I happen to
24 see your name still here up at the top?

25 MS. LEWIS: Oh, wait a minute.

1 Sorry, I couldn't figure out the mute button
2 for some reason that time. I don't have
3 any -- any updates from our side. I know I
4 have a team member on the phone. Noel, do
5 you have anything?

6 (No response)

7 MS. LEWIS: I don't think he does.
8 He's not -- he hasn't been answering --

9 MR. HARILSON: No, I don't.

10 MS. LEWIS: Okay.

11 MR. HARILSON: Sorry, I was
12 navigating my mute button. No, I don't.

13 MS. LEWIS: Okay, thank you. Nothing
14 from us.

15 MR. REINHARDT: All right. Anybody
16 else want to jump in?

17 MS. SLATTERY: This is Theresa from
18 Molina. And I don't have any updates, but I
19 do have a question. Regarding the home
20 health aide utilization, what type of a time
21 span from the MCOs are you all looking for
22 for data collection? Because I just did a
23 one-year look-back from June to June, and we
24 had 100 percent approval rate, but the
25 volume was quite low.

1 MR. REINHARDT: Yeah.

2 MS. SLATTERY: So we only had, like,
3 121 auths in that one-year period, but they
4 were all approved, so I don't know if that
5 is reflective of a staffing availability
6 issue. I don't know, but those requests
7 that we have gotten in the last year have
8 all been approved. So I don't know if
9 that's helpful information or not, or if you
10 need a deeper dive data on that, then I can
11 try to do that before the next meeting.

12 MR. REINHARDT: Yeah, I think it
13 would help to put any data you have
14 together, and my reaction, I know Susan
15 probably has some thoughts on this as well,
16 it's a bit of a chicken or the egg thing.

17 MS. STEWART: Mm-hmm.

18 MR. REINHARDT: I mean, when the
19 auths start getting -- and she sort of
20 mentioned this earlier. When the auths
21 start getting denied --

22 MS. SLATTERY: Right.

23 MR. REINHARDT: -- a lot of times,
24 there's not enough work to actually keep a
25 home health aide on staff, and so that's

1 where we are is, you know, to your point,
2 that -- those organizations might've had one
3 home health aide or two home health aides on
4 staff, and so they submitted and those were
5 approved, but no one can keep a person
6 full-time, you know, potentially. So that's
7 part of the reason why I think we're seeing
8 what we're seeing in terms of the low
9 utilization is, you know, that chicken or
10 the egg, is the auth going to be approved?
11 Do we have enough work for that person? Can
12 we keep them around? You know, and then
13 that's just a circular issue internally.

14 MS. SLATTERY: Yes, sir. So is DMS
15 actually looking at claims data from all of
16 the MCOs to see what their utilization rate
17 is?

18 MS. BICKERS: Yes, I pulled the data
19 from our DMS data request.

20 MS. SLATTERY: Okay. And we all --
21 are you going to be publishing that at the
22 next meeting? I just wanted to make sure
23 that from our perspective, that we were
24 giving you all the information that you
25 needed. Is there anything further from an

1 assignment perspective that you want us to,
2 as the MCOs, to complete prior to the next
3 meeting?

4 MR. REINHARDT: From our side, if
5 there's anything policy-wise internally that
6 --

7 MS. SLATTERY: Okay.

8 MR. REINHARDT: -- you can speak to.
9 I mean, the data sort of speaks for itself.
10 There's just not utilization, so --

11 MS. SLATTERY: Mm-hmm.

12 MR. REINHARDT: -- is there a policy
13 issue within each MCO that we could, you
14 know, sort of discuss and lay out? Or, you
15 know, if your side's approving everything,
16 like, we -- that's important information to
17 know. So I think that's our question is,
18 you know, what is your MCO policy on home
19 health aide utilization --

20 MS. SLATTERY: Okay.

21 MR. REINHARDT: -- from a home health
22 perspective.

23 MS. SLATTERY: Okay, thank you.

24 MS. BICKERS: Evan, this is Erin. I
25 think we already asked all the MCOs to

1 provide their home health aide policy. Now,
2 I could be mis -- I could be wrong. There
3 are a lot of you TACs and I could be
4 confusing you with something else, but I
5 think we had already made that ask of the
6 MCOs when we started doing the data pull.
7 If I go back through my records and find
8 that I'm wrong, I will send that out to the
9 MCOs and ask for their policy.

10 MR. REINHARDT: That would be great.
11 Thanks, Erin.

12 MS. SLATTERY: One other quick
13 follow-up, could somebody please put the
14 email in the chat of where we would send any
15 of that information, who that should be
16 submitted it to?

17 MS. BICKERS: Sure, I'll drop my
18 email in there.

19 MS. SLATTERY: Thanks, Erin.

20 MS. BICKERS: You're welcome.

21 MR. REINHARDT: Any other MCOs on for
22 updates/issues?

23 MS. ALLEN: Hi, this is Aaron Allen
24 with WellCare, and we don't have any issues
25 that I'm aware of.

1 MR. ELLIS: This is with Humana. No
2 issues that I'm aware of as well.

3 MS. BICKERS: Anybody on -- I think
4 Aetna may be the only one we didn't hear
5 from.

6 (No response)

7 MS. BICKERS: Okay.

8 MR. REINHARDT: All right. Krystal
9 put it in the chat, so no issues. Mic
10 issues as well. Zoom appears to be giving
11 everybody headaches today.

12 So let's go to updates from DMS
13 and/or Commissioner Lee.

14 MS. BICKERS: I don't think the
15 Commissioner is on today. I can give you
16 just a quick, brief update for your new
17 MAC/TAC liaison. She is not on today. She
18 had a family issue to deal with, but her
19 name is Barbara Wash. She's very kind. I
20 told her you guys would be very nice to her.
21 And she has already been told that she has
22 big shoes to fill, so I think she's going to
23 just catch on great. Good thing is, is I'm
24 not going anywhere, I'm still part of team
25 Medicaid. I will be a branch manager in

1 Long-Term Services and Supports, so I'm sure
2 that makes a few of you very happy. So I'll
3 also get to work with you guys. You have --
4 my contact information will all be the same.
5 Of course, I'm always here to help, just let
6 me know what you need, as always.

7 And we are -- just a quick MAC/BAC
8 update. They have officially appointed all
9 of the new MAC members that didn't roll
10 over. We have new BAC members appointed,
11 and so they are working with communication
12 on trying to establish some new meeting
13 cadences. And as soon as all of those
14 meeting dates are put together and out, we
15 will get them out to all of the TACs as well
16 for the representatives who come to the
17 meetings. If TACs are making
18 recommendations, we are taking those and
19 just kind of holding them until our next MAC
20 meeting, we're hoping to be around the end
21 of September-ish.

22 MR. REINHARDT: All right, thanks.
23 Thanks for that information, Erin. Thanks
24 for all of your help, and we look forward to
25 hopefully being able to continue to work

1 with you over on the LTSS side.

2 MS. BICKERS: Same.

3 MS. STEWART: Erin, will the MAC
4 meetings still remain virtual?

5 MS. BICKERS: As far as I know, that
6 is the plan. That might be something that
7 they ask. My assumption is they'll send out
8 some sort of Monkey Survey: dates, times,
9 virtual, in-person, to kind of get a feel
10 which -- what works best. The MAC now has
11 31 members, so that's a lot of schedule
12 coordinating and things. So as I have more
13 information, you'll start to see things
14 coming likely from Barbara or myself, and I
15 will be on all TAC meetings, and so if you
16 need, you know -- I will be there to help
17 and support, so.

18 MR. REINHARDT: Awesome, thanks.
19 Thanks, Erin. That wraps up item 6. Item
20 7, recommendations, I don't think we have
21 anything for today, but may have things for
22 next time. And Susan is our MAC
23 representative, and our next meeting is
24 October 14th. So with that, we can go ahead
25 and adjourn, unless anybody has anything

1 else for the group.

2 (No response)

3 MR. REINHARDT: Okay.

4 MS. STEWART: Do you need a motion?

5 MR. REINHARDT: Sure, I'll take one.

6 MS. STEWART: I'll make it. Susan
7 makes a motion to adjourn.

8 MR. REINHARDT: Okay. I will second,
9 and we will go ahead and adjourn for today.
10 Appreciate everyone jumping on, and we'll be
11 talking to you all soon.

12 MS. BICKERS: Thank you, everybody.
13 Have a wonderful afternoon.

14

15 (Meeting adjourned at 11:55 a.m.)

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C E R T I F I C A T E

I, TIFFANY FELTS, Certified Verbatim Reporter, hereby certify that the foregoing record represents the original record of the Technical Advisory Committee meeting; the record is an accurate and complete recording of the proceeding; and a transcript of this record has been produced and delivered to the Department of Medicaid Services.

Dated this 15th day of August, 2025.


Tiffany Felts, CVR

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