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2	CABINET FOR HEALTH AND FAMILY SERVICES DEPARTMENT FOR MEDICAID
3	EMERGENCY MEDICAL SERVICES TECHNICAL ADVISORY COMMITTEE MEETING
4	TECHNICAL ADVISORY COMMITTEE MEETING
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13	Via Videoconference April 22, 2024
14	Commencing at 2:02 p.m.
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22	Shana W. Spencer, RPR, CRR
23	Court Reporter
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1	APPEARANCES
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3	BOARD MEMBERS:
4	Keith Smith - Chair
5	Linda Basham
6	Dana Evans (not present)
7	Troy Walker
8	Joe Prewitt (not present)
9	Jacob Carroll
10	Joshua Brand
11	Steve Eubank (not present)
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1	PROCEEDINGS
2	CHAIRMAN SMITH: All right. It's
3	2:02. Let's go ahead and get started since
4	we have quorum.
5	MS. SHEETS: I'm sorry. Can I just
6	interrupt for a second? I need all members
7	to please turn your cameras on for voting so
8	that we can comply with open meeting laws.
9	Thank you.
10	CHAIRMAN SMITH: Let me get a
11	little light on the subject, too, there.
12	Sorry about that.
13	All right. Okay. We'll go ahead and
14	get rolling here. Is everybody's cameras on
15	that needs to be on, Kelli?
16	MS. SHEETS: I don't believe so.
17	It looks like we need to see Joshua and
18	Jacob.
19	CHAIRMAN SMITH: Okay.
20	MR. CARROLL: My camera is on from
21	my standpoint so
22	MS. SHEETS: There you are. I see
23	you. Sorry about that.
24	MR. CARROLL: That's okay.
25	MR. BRAND: But I can't see you,
	2

1	but I can see
2	CHAIRMAN SMITH: Okay. There's
3	Josh.
4	MR. BRAND: Yep.
5	CHAIRMAN SMITH: Okay. Very good.
6	MS. SHEETS: All right. You're
7	good to go.
8	CHAIRMAN SMITH: All right.
9	Fantastic. Since we've got a quorum and it's
10	been established, we'll go ahead and approve
11	minutes from the January meeting. If
12	everybody has had an opportunity to review
13	the minutes from the January meeting, I'd
14	entertain a motion to accept the meeting
15	minutes.
16	MR. WALKER: Motion to approve.
17	MR. CARROLL: Second.
18	CHAIRMAN SMITH: I've got a motion
19	from Mr. Walker, second by Mr. Carroll. Any
20	discussion?
21	(No response.)
22	CHAIRMAN SMITH: No discussion.
23	All those in favor, signify by saying aye.
24	(Aye.)
25	CHAIRMAN SMITH: Any opposed?
	4

1	(No response.)
2	CHAIRMAN SMITH: Any abstentions?
3	(No response.)
4	CHAIRMAN SMITH: Meeting minutes
5	passes without any issues.
6	Going into old business, wanted to check
7	and see. We've been operational now for
8	about three and a half, four months with the
9	new Medicaid PCS form. Wanted to check and
10	see if any of our EMS providers or if any of
11	our MCOs have had any issues with the new PCS
12	form that our ambulance providers began using
13	as of January 1st?
14	(No response.)
15	CHAIRMAN SMITH: And not hearing
16	any I personally have not heard anything
17	from any of the providers on my end, from the
18	KBEMS' end or otherwise that anybody has had
19	any issues. That makes me feel pretty good
20	that this thing has rolled out very well, and
21	we haven't had any kind of payment issues,
22	which is fantastic for our EMS providers.
23	And with that, we'll consider that old
24	business.
25	New business, we had a request from
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1	Mr. Paul Phillips who is with GMR/AMR. He
2	has a request for the MCOs and for the
3	committee to hear. What he is going to talk
4	about is an issue that is actually a
5	significant issue for EMS in the fact that
6	there's only certain types of transports that
7	we can bill for.
8	There's other transports that we do that
9	we're not able to bill Medicaid for. And in
10	today's tight environment, especially with
11	the economy being the way it is and the cost
12	of diesel fuel and regular fuel, for that
13	matter, we need to get every penny we can for
14	our EMS providers.
15	So with that, Mr. Phillips, I'll turn it
16	over to you and let you present the
17	information that you would like to, please.
18	MR. PHILLIPS: Sure. Thanks,
19	Keith. Do you am I able to share my
20	screen? I was going to I've got a deck
21	prepared.
22	CHAIRMAN SMITH: Yeah. Kelli, can
23	you get Mr. Phillips the ability to share?
24	MS. SHEETS: I can do that. Give
25	me just a second.
	6

1	CHAIRMAN SMITH: Okay. Thank you.
2	MR. PHILLIPS: Awesome. Thanks,
3	Kelli.
4	MS. SHEETS: No problem. Okay.
5	You should be able to share now.
6	MR. PHILLIPS: All right. Can you
7	all see that?
8	MR. WALKER: Yep.
9	CHAIRMAN SMITH: Yes, sir.
10	MS. BASHAM: Yes.
11	MR. PHILLIPS: Awesome. Well, as
12	Keith said, I am Paul Phillips. I am with
13	Global Medical Response. We have several
14	brands in Kentucky including AMR, Lifeguard,
15	and AirEvac. The one I'm going to speak to
16	you about is are the ones that I oversee,
17	which is ground operations so
18	Just wanted to kind of share with you
19	all some issues that we've run into with both
20	coding and also on the side of, like, just
21	general reimbursement.
22	I'm trying to get it to advance, and I
23	guess it doesn't want to cooperate with me.
24	All right. So just to give some
25	background, like, the only real appreciable
	7

1	changes we've seen in the fee schedule since
2	2011 was the addition of the treatment, no
3	transport. And while that is a very
4	necessary addition and it is it's been
5	appreciated, that's, like, a subset of a
6	subset of actual patients for us.
7	So while it's appreciated, I don't know
8	that the impact has been all that great. And
9	we won't see that for quite a while because
10	it just came into effect, and that's kind of
11	yet to be seen.
12	In 2020, we added on the Provider
13	Assessment Program where, you know, providers
14	pay a portion of their Medicaid in. We get
15	back federal dollars. But that only
16	addresses emergency transports. So we've
17	still got an issue with the nonemergency.
18	Last year, the legislature convened an
19	EMS task force, and some of the
20	recommendations included the direct for the
21	treat, no transport, the No. 5
22	recommendation. And that was that was
23	done, so that's why I have that in green.
24	But the No. 7 was to urge the Department
25	for Medicaid Services to increase the
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1 Medicaid reimbursement rates for ambulance services as funds become available. 2 3 Like, I know where we're at financially, 4 so I'm not going to sit here and act like 5 money is just growing on trees. But I also know that as we've gone through the past 6 7 couple of budgets, there's also been a 8 surplus at the end of the budget. So I'm 9 just -- just kind of throwing that out there 10 as food for thought. So -- and just to kind 11 of paint the background of where we're 12 headed. I'll talk about the first issue that 13 14 we've seen. Like, Kentucky codes for the fee 15 schedule do not align with the CMS fee 16 schedule. We don't have the A0426, A0428 17 which are the nonemergency BLS, ALS transport 18 codes. Those nonemergency transports are 19 being paid maybe with a T2005 supplemental 20 code which covers per the regulation 21 "nonemergency ambulance transportation during 22 which the recipient requires no medical care 23 during transport." I don't think that's what 24 we do. Even BLS levels of care is care. 25 And, also, I think it's a little -- I

1	think it kind of puts us in a weird position
2	because whenever you say that no medical care
3	was required during transport, the patient
4	wouldn't meet medical necessity. So if we're
5	asked to use that for nonemergency transports
6	for BLS care, it kind of puts us in a
7	catch-22 as providers because we're billing
8	for something that, per the, you know, code,
9	we meet medical necessity.
10	There's also a lack of provider
11	guidance. There is no readily available
12	guidance pertaining to a crosswalk of how
13	these are supposed to be billed, even with
14	that T2005. Because I think when we
15	especially with the ALS transports, we end up
16	trying to square peg into a round hole just
17	because we have no other place to bill them.
18	And that I don't think that is
19	that is a good place to be from a provider's
20	standpoint because I feel like we could be
21	turned off at any point in time. Any
22	existing guidance is not readily available
23	nor is it nor is it very current.
24	This coding crosswalk was provided by
25	Linda Basham, and thank goodness for her

1	keeping records because it was published in
2	2003. This is the last known coding
3	crosswalk that we can that anybody can
4	come up with, and even it I mean, we're
5	looking at 20 years old. I wasn't able to
6	find it anywhere online or readily available.
7	So it just kind of paints the picture of
8	what I was talking about with the provider
9	guidance, like, that it just doesn't seem to
10	be there.
11	That's really the picture that I'm
12	wanting to paint with the coding, but I think
13	I would be and I may be stepping on the
14	next topic when I do this. But I've got to
15	paint this picture on where we're at with
16	funding for the fee schedule. When you look
17	at ours in the contiguous states around
18	Kentucky, we are dead last when it comes to
19	reimbursement for the nonemergency
20	transports.
21	I want to take a step back to to the
22	provider assessment. I will be honest. I
23	think Kentucky EMS, with that windfall, if we
24	didn't have that, would be if I say we're
25	in a bad spot now would be I don't even

1 want to think about what the picture would be 2 like without that. So that is very, very 3 much appreciated. 4 So I don't want to mess with the 5 emergency side, but we've got to fix or 6 address at least or even think about 7 addressing the nonemergency side. 8 The current reimbursement for 9 nonemergency is \$55 a transport, \$2 a mile. 10 Nearly all nonemergency transports -- and I 11 say nearly just because I didn't want to 12 speak for other providers -- are probably 13 being conducted at a loss by the EMS 14 And this is an issue because it providers. 15 takes away from being able to add better 16 equipment. Everybody says we should pay our 17 18 employees better. Well, we would love to, 19 but especially in the impoverished areas of 20 the state where we're trying to prop up a 21 system that is already, you know, 22 impoverished, like I said, it becomes an 23 issue because we're conducting all of 24 these -- all of the Medicaid transports 25 nearly at a loss.

1	And just as a I wanted to paint the
2	picture with an apples-to-apples comparison.
3	I took a 50-mile BLS transport for all those
4	contiguous states, and this is the
5	reimbursement that would be provided for all
6	of those transports. You can see Kentucky
7	lags way behind a lot of them. And I'll just
8	point out I don't want to ever be behind West
9	Virginia in anything. So if we could fix
10	that, it would be greatly appreciated.
11	I did a straw poll. And, again, this is
12	not data. This is a straw poll. And about
13	the estimated cost of the average ambulance
14	transport is \$400. We're losing money on all
15	nonemergency transports that are less than
16	roughly 170 miles.
17	And just I added some examples for
18	scale. Like, Pikeville to Louisville is 213.
19	Paducah to Louisville is 217. And then if
20	you if you do those all the time, you're
21	probably looking at more.
22	Keith was talking about it. Diesel fuel
23	is way more expensive. You know, a lot of
24	our ambulances are operating on gas, but
25	that's not cheap either anymore. So medical

1	supplies are going up. It seems like every
2	cost that we have is going up. The
3	reimbursement has kind of lagged behind.
4	So I just wanted to make these requests
5	of the TAC. I'd like to see us align with
6	the CMS HCPCS codes and then look at
7	establishing a workgroup to make
8	recommendations to DMS for content on a
9	Medicaid manual or some type of provider
10	document that walks us through how we're
11	supposed to bill, unless we can align the
12	HCPCS codes, and then I don't know that
13	that's wholly necessary.
14	And then lastly, I just feel like I
15	would be remiss if I didn't ask to advocate
16	for increased funding for the nonemergency.
17	Again, I want to stick with the nonemergency.
18	I don't want to mess with the emergency
19	because I think that would that would harm
20	us all.
21	Keith, that's all I've got. I just
22	wanted to bring it to your all's attention.
23	CHAIRMAN SMITH: Okay. Thank you,
24	Paul. And if you wouldn't mind, could you
25	send your slide deck out to myself,
	14

Mr. Walker? And if you've got the emails of 2 the other TAC members, I'd like to get a copy 3 of what you just presented because it's very 4 good information. 5 And to tack on a little bit about what Paul was talking about there, part of the 6 7 reason we have a transportation issue in 8 Kentucky is because we do have a great deal 9 of patients that are Medicaid patients. 10 when we have patients at the hospitals that 11 need to go home, if they are Medicaid-related 12 patients, you know, it becomes an issue when 13 you're looking at a reimbursement as low it 14 is. 15 Do you take a truck out of service to do 16 a run that you're going to get paid, you 17 know, about \$78 to do, or do you stay back to 18 make the emergency run that you're going to 19 be making close to \$600 for it? 20 And it's helping, in a bad way, create the traffic jam we have at hospitals, 22 especially in the wintertime when we've got 23 people parked along the hallways because we 24 can't get them out because we can't get 25 anybody to come pick up the patients because

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most of the 911 providers are out doing 911 runs, which is resulting in hospitals actually having to start their own EMS services to get patients out, which in itself, helps fuel the fire that we have with our paramedic shortage.

So it's kind of a non-ending soliloguy of events that this is causing. And with the reimbursements that Paul cited there, considering the wages that my services have to pay for ALS runs and BLS runs, every time one of my trucks runs out of a station for an ALS call, that run is costing me \$96 just for them to go out the door between personnel costs, vehicle costs, and that's for a 30-minute transport. BLS is a little bit It's about \$65 an hour. cheaper. But be that as it may, as you can see, with just those two figures alone, we're losing money any time we do a Medicaid transport.

And we're not -- we're not saying that we want to go out and turn this into a cash cow or anything else. We would like to be able to make what we're spending on these runs, especially if you have a transport

1	that's nonemergency and it's like Paul
2	mentioned, it doesn't meet the mile
3	requirement to be able to even hit break
4	even. You know, if we're taking somebody
5	home two or three miles away, it's we're
6	taking it in the backside.
7	So I'd like to thank Paul for presenting
8	the information that he presented and would
9	like to open it up to the TAC members for any
10	comments that you all might have.
11	MS. SHEETS: Hi. This is Kelli
12	Sheets again. Sorry to interrupt. But,
13	Mr. Phillips, I dropped my email address in
14	the chat directly to you. If you could share
15	that presentation with me, I'll make sure
16	that all the TAC members get it as well as
17	DMS leadership.
18	MR. PHILLIPS: Absolutely. Thank
19	you.
20	MR. WALKER: Keith, I think it's
21	important. I know we did a survey, me and
22	Jim Duke and a few of us here last year and
23	the year before. For the private industry
24	and hospital base, I know we was right at 325
25	to 375. That's our costs per run for an
	17

1	ambulance run if you average it all out. So
2	that just to drive this even further just
3	to show you what our cost is versus what
4	we're reimbursed so
5	CHAIRMAN SMITH: Great point.
6	Jacob, on the perspective of 911 based, with
7	you all being in the Jeffersontown area, do
8	you find yourselves having to do many
9	Medicaid transports, or are they pretty much
10	all emergent type transports y'all are having
11	to do?
12	MR. CARROLL: So yeah, being from a
13	911 service, you know, most of our runs are
14	emergency-based runs, and so this wouldn't
15	impact as much. But I'm actually embarrassed
16	from the state's standpoint that our rates
17	are so low. And so, Paul, I appreciate you
18	bringing this presentation to us, and it's
19	definitely something that's got to be fixed
20	moving forward for all providers.
21	MR. BRAND: Everyone, this is my
22	basically I would say my newness of, you
23	know, in the industry but yet not actively in
24	it.
25	At any point or, I guess, now, when
	18

1	the being discharged from a hospital, at what
2	point did the hospitals, I guess, onus on
3	that? Has that ever been to where, you know,
4	they basically had their own services there
5	or their own transport methods, especially
6	for the nonemergent and those returning
7	either home or to a nursing home or whatever?
8	CHAIRMAN SMITH: I can tell you
9	that the hospitals are having to get into the
10	business. Many of them used to not have any
11	type of a transport service whatsoever. But
12	out of necessity, we've had to step up and
13	create I can tell you from the Baptist
14	Health side of things, before 2019, all we
15	had were affiliations with 911 providers.
16	And in 2019, we started with Baptist
17	Louisville and Baptist Lexington, and now
18	we've we're out to five different
19	hospitals. And there are other health
20	services. I know UK has drastically grown
21	theirs.
22	Troy, you can talk about your all's
23	hospital service where you're at with your
24	transport needs. But it's we're having to
25	grow these things because we've got to get

1 patients taken out. And the 911 providers, A, don't have the capacity to take the trucks 2 3 out of service; and, B, that just puts it on the hospitals even more, which then causes 4 5 the personnel shortage we have for paramedics and EMTs. 6 7 MR. BRAND: Yeah. And that was 8 kind of my worry, is that, you know, when 9 you're looking at this, that you're limiting 10 yourself on -- you know, for our services 11 that are designed to, you know, protect our 12 communities, you know, make sure that they 13 have the healthcare options they need and 14 they can get there. 15 But when you start treating it like an 16 Uber, you know, that's concerning to me. 17 know it is for the whole group. I just 18 didn't know if at one point, you know, in 19 history -- I usually have to rely on Troy for 20 my historian on some stuff. He's been doing 21 this a long time. 22 But as far as, you know, at one point, 23 did we ever have it to where it was the 24 hospital, and at what point did it get passed 25 on to the EMS services in the areas?

1	CHAIRMAN SMITH: No. It's always
2	been on EMS. Hospitals really haven't done
3	it too much. I can tell you that for actual
4	nonemergency where there is absolutely
5	nothing that has to be done, there are
6	vendors such as Caliber and Able
7	Transportation that will come in. But
8	because they can't bill insurance because
9	it's not an insurance thing, they end up
10	billing the hospital. So in a lot of cases,
11	hospitals end up eating the bill for
12	transportation even though they're not the
13	payer of last resort.
14	And that's really a topic that has been
15	coming up a lot, the term payer of last
16	resort. We've had 911 providers that have
17	tried to bill EMS for or tried to bill
18	hospitals for transports for patients coming
19	to the hospital because either they were a
20	Medicaid patient and they didn't want to
21	accept the low rate of pay from Medicaid. So
22	they would turn around and send the bill for
23	transport to the hospital despite the fact
24	the hospital isn't the payer of last resort.
25	So the the low rate of reimbursement

1 has got many different effects having to do 2 with patient transport, not just for 911 3 providers but also the nonemergency providers as well. 4 5 In fact, at Baptist, we're getting to the point that the amount of money we're 6 7 spending on contract services to get patients 8 out -- considering how much they're charging 9 now, we're starting to internalize it. We're 10 basically going to have to take it on the 11 chin and start operating a fleet of 12 wheelchair vans that we're not -- we're not 13 going to basically charge anything for just 14 to be able to get these patients out. 15 Obviously, if they're an ambulance 16 patient, they have to go by ambulance. 17 have to charge because, otherwise, that would 18 be a safe harbor violation. But if it's a 19 patient that basically needs a wheelchair 20 transport, the amount of money that we're 21 being charged at the hospital level just to 22 get these people out, it's not worth it. 23 So we're starting to get into the 24 business of buying wheelchairs to get the --25 or wheelchair vehicles to get these patients

1	out because patients need to go home at the
2	end of their stay.
3	MR. BRAND: Yeah. And that way
4	because you can't make any money, you know,
5	if the bed is still being used. But I've
6	thought about that with the last resort. We
7	run into that in the air medical side with
8	helipads that are shut done.
9	And for their alternate sites, you know,
10	it's like: What kind of rush do they have on
11	getting the other helipad up? And usually
12	the hospital, you know, in certain cases have
13	been responsible for that bill versus the
14	patient and/or the company that's flying in.
15	So that was I was just kind of curious.
16	CHAIRMAN SMITH: Yeah, yeah. No
17	worries. Good questions.
18	And Paul just put something into the
19	chat about not wanting us to forget about the
20	coding misalignment. That has been something
21	that Ms. Basham and myself have talked about
22	several times as far as where we've had to
23	basically accept the T2005 transport
24	reimbursement because it's the only thing
25	that's available, and it does not align.
	23

1	T2005, to Paul's point, is a
2	nonemergency transport provider fee, not an
3	EMS-related fee. And we really should not be
4	billing something that is not an actual HCPCS
5	code because it then opens us up for a
6	potential audit situation to where we're
7	billing for something that the codes simply
8	do not line up.
9	So I know we've talked a little bit.
10	I'd like to open this up to the MCOs that are
11	on the call to get your all's perspective, if
12	you all think that there's any appetite at
13	all for looking at the rates that are being
14	reimbursed for EMS.
15	I know that on the MAC calls, I hear all
16	the time about dentistry and behavioral
17	health and some of these others that are
18	getting bumps in their rates. But when it
19	comes time to transport, other than the GEMT
20	program, that service is basically the
21	emergency side only.
22	Is there an appetite that we can go
23	forward and try to get some type of a boost
24	on the nonemergency transport side that the
25	MCOs may be willing to support?

1	And I apologize. I don't my screen
2	is not able to pop up all the folks on the
3	call, so I don't know if somebody is trying
4	to get on to speak or not.
5	MR. PHILLIPS: Hey, Keith. I just
6	wanted to add in that I did some historic
7	like trying to dig into these fee schedules.
8	If I'm not mistaken, that T2005 was built
9	for, like, nonemergency stretcher transports
10	that there really isn't even a regulatory
11	class for in Kentucky, and they're not
12	even regulatory-wise, they're not even
13	allowed. There is no license for those
14	for those services.
15	MR. WALKER: It's for, like, a
16	stretcher van, is what it was intended for,
17	that we do not allow.
18	MR. PHILLIPS: Correct.
19	CHAIRMAN SMITH: Right. In fact,
20	the and I'm sure I'm preaching to the
21	choir, Paul, given your former position with
22	KBEMS. But for those that are on the call
23	that doesn't realize it, basically, the
24	regulations state if a vehicle if a
25	patient must go by a stretcher, they go by an
	25

1 ambulance because an ambulance is the only 2 thing in the state of Kentucky that is 3 recognized as being able to transport with a stretcher. 4 5 And a lot of these providers that are going out and doing stretcher transports in 6 7 the back of a minivan, they're doing so with 8 absolutely no crash test data to determine 9 whether or not, if they're in an accident, if 10 that patient is going to be safe, which I can 11 pretty much tell you, based off of how I've 12 seen how they strap some of the stretchers 13 down with the oxygen bottles just flapping 14 around, the patient is not going to be safe. 15 We've got a quagmire of a situation here 16 in the fact that everybody kind of just turns 17 a head and lets these companies come in and 18 do stretcher transports where, on the DOT 19 side and the KBEMS side, it specifically 20 states if you're on a stretcher, you need to 21 be in an ambulance, and that's when the 22 ambulance rates kick in. However, because of 23 the mismatch that Paul is talking about, we 24 can't actually bill for that. 25 MS. MCNAMARA: Hi. It's Wendy

1	McNamara from Aetna Better Health of
2	Kentucky. Can you all hear me?
3	CHAIRMAN SMITH: Yes, ma'am.
4	MS. MCNAMARA: So, you know, I'm
5	coming from the MCO perspective and,
6	certainly, I'm coming from managing a team
7	who we manage the inpatient authorizations
8	for the Kentucky members. And, you know,
9	it's incredibly frustrating when we get a
10	request, you know, to assist in locating an
11	emergency crew that can or I should say an
12	nonemergency crew to transport a patient.
13	And I feel like we're getting those
14	requests a little bit more frequently because
15	the hospitals are getting in a situation
16	where they're calling and, you know, they're
17	unable to find somebody that can transport
18	because of the lack of services that is
19	offered.
20	And I feel like, you know, having
21	sitting in these EMS meetings now for
22	probably close to a year, the trend that
23	we're hearing is, is that if you're not
24	getting funding and reimbursement, then
25	you're forced to close bases down, and that

1 seems to be the consistent trend. 2 So I do feel, you know, from the 3 perspective of managing their membership and managing a safe transport for our members, we 4 5 do need to come to some sort of a consensus to help keep you guys in business, if that 6 7 makes sense, to simplify it as much as I 8 possibly can. But I would stand in some kind 9 of support for some sort of reform. 10 CHAIRMAN SMITH: Thank you, Wendy, 11 very much. And to your point, yes, that 12 money drives everything. And to that point, just this last week, Mercer County EMS, the 13 14 service that was being provided there 15 basically went out of business. And 16 thankfully, AMR, the company that Mr. Phillips works for, has agreed to go into 17 18 Mercer County to be able to provide some form 19 of EMS coverage and try to fix their 20 transport situation that they have there. 21 Because the last company, despite every effort they made, simply couldn't make it 22 23 work financially. 24 And because EMS is not considered a 25 primary service or essential service in 28

1 Kentucky, there are -- there are a lot of 2 protections that are simply not available. 3 And I'll tell you that Mercer County is 4 not the only county that we're hearing right 5 now that are having these issues. There are 6 several other very large counties from the 7 perspective of land mass area that happen to 8 be rural that are in the same boat right now, 9 that they are literally days from making the 10 decision to pull out and get out of EMS 11 altogether because they simply can't afford 12 it. 13 It's not a matter of them making money. 14 It's a matter that they are so far in debt, 15 there's just not a chance of them making 16 money. So to your point, Wendy, thank you for 17 18 being willing to carry on the conversation. 19 We need some more of the other MAC members --20 other MCO members, to see if you all are 21 willing for us to be able to engage in these 22 conversations to fix the misalignment and to 23 talk about getting our reimbursement rates up 24 to a higher level. 25 Again, we're not looking to get rich. 29

1	don't think anybody doing Medicaid work is.
2	We've got a subset of patients that we've got
3	to take care of, and we're getting to a point
4	that, financially, if we take care of them,
5	it draws us to be in a position of: Do you
6	make your payroll or not? And that's a very
7	unfortunate situation to be in.
8	MS. MCNAMARA: Yeah. And those
9	patients aren't going away, you know. There
10	is always going to be a need so for sure.
11	CHAIRMAN SMITH: Right. Right. In
12	fact, I see it and from where I sit, I
13	think it's actually going to be growing
14	considerably more over the next few years if
15	the trend keeps going the way it is.
16	MS. LEWIS: This is Suzanne Lewis
17	from UnitedHealthcare, and I'd just like to
18	echo what Wendy said. We are seeing an
19	increase on the care management and patient
20	side of members who require stretcher
21	transport. We even see it on the outpatient
22	side with our care management team needing
23	transport for members for nonemergent
24	stretcher transport, and it seems like it's
25	increasing as well, Wendy. It seems to be
	30

1 happening more frequently, and I don't see 2 that stopping. 3 I also see that if we're looking at a mismatch of data here that's being presented, 4 5 we do have a challenge. And if we're seeing 6 that ambulance companies are going out of 7 business, that there's a problem. 8 So I would -- I would definitely be open 9 to taking this back to our team at United and 10 having a conversation in support of -- you 11 know, open conversations, being involved with 12 a task force if you guys are putting 13 something together for that going forward, 14 having conversations about this. 15 Absolutely. We'll be happy to 16 participate in whatever the TAC recommends, 17 as far as next steps and discussions, if you 18 all are putting together a group or a 19 committee to work on this. 20 CHAIRMAN SMITH: Yeah. I think it 21 would be fantastic for us to be able to put a 22 workgroup together of TAC members along with 23 MCO members that would be willing to work 24 together to come up with something both for 25 the mismatch and the reimbursement point.

1	Troy, you've dealt with this probably
2	longer than I have. Is that something that
3	you would consider possibly heading up, for a
4	workgroup to look at both of these angles for
5	us? You're on mute.
6	MR. WALKER: Yeah. Maybe I'll do
7	some remedial training in Zoom calls. Yes.
8	I'd be glad to do that.
9	And I do have one question, though,
10	Keith.
11	CHAIRMAN SMITH: Yeah.
12	MR. WALKER: With the MCOs, are all
13	the MCOs using the T2005 or just a few of
14	them?
15	CHAIRMAN SMITH: Great question.
16	We need
17	MR. WALKER: I think it's just a
18	few.
19	CHAIRMAN SMITH: Yeah. I think we
20	need to open that up to since Dana is not
21	on, Linda, are you able to communicate?
22	MS. BASHAM: Yeah. I think they
23	I believe it's my understanding they are
24	using the T2005.
25	MR. WALKER: All of them or just a
	32

1	couple of the MCOs?
2	MS. BASHAM: I could verify that
3	with my Medicaid manager, but I think it's
4	all of them.
5	MR. WALKER: Okay.
6	CHAIRMAN SMITH: Okay. Since
7	Mr. Walker has agreed to be our workgroup
8	person, do we have members from both the TAC
9	and MCOs that would like to step up to be
10	able to work together on this?
11	MS. BASHAM: This is Linda. I'd be
12	glad to.
13	CHAIRMAN SMITH: Okay. Thank you,
14	Linda.
15	MS. MCNAMARA: This is Wendy
16	McNamara. I would be happy to.
17	CHAIRMAN SMITH: Okay. Linda,
18	Wendy.
19	MS. LEWIS: Yes. Suzanne from
20	United. You can put me down, and I'm
21	probably going to add some folks from my
22	team. I just need to grab a couple of people
23	and see who the best representative would be.
24	CHAIRMAN SMITH: That would be
25	fantastic.
	22

1	MS. MCNAMARA: I'll echo that as
2	well from Aetna Better Health.
3	MR. COLLINS: Yeah. This is Shaun
4	Collins from Anthem. You can add me
5	initially and then I'll probably add
6	Dr. Brunner to support as well.
7	CHAIRMAN SMITH: Okay.
8	MR. MEEK: Hi there. This is Aaron
9	Meek from WellCare of Kentucky. I put my
10	contact information in the chat. I'd like to
11	take this back to our team and find who the
12	best people for this call will be and respond
13	to you once I get ahold of them; okay?
14	CHAIRMAN SMITH: That would be
15	fantastic. Thank you so much.
16	Are there any other besides Linda and
17	Troy from the TAC, are there is there
18	anybody else I don't think we can get many
19	more because then we'd be hitting quorum.
20	But I believe we could have one more from the
21	TAC if we have any TAC members that want to
22	be a part of this.
23	MR. CARROLL: Hey, Keith. I'll be
24	happy to help out on that.
25	CHAIRMAN SMITH: And that was you,
	24

1	Jacob?
2	MR. CARROLL: Yeah. It was Jacob.
3	CHAIRMAN SMITH: Okay. Very good.
4	All right. So it sounds like we've got
5	a good group here. We'll go ahead and get
6	the list of names and email addresses put
7	together.
8	Troy, if you don't mind, I'll go ahead
9	and pass this issue off to you.
10	Paul, again, thank you so much for
11	bringing this up today and sparking this
12	conversation. I think it was definitely
13	something that's been needed for a long time,
14	and timing couldn't be better since we just
15	got the PCS form taken care of for EMS
16	providers. This is a great segue for us to
17	go into for our next project. So thank you
18	all very much on that.
19	MR. PHILLIPS: Yes. Thank you to
20	everybody for giving us the attention because
21	it's this could really be a game changer
22	for EMS in Kentucky. And I think it
23	probably it should be at the top of all of
24	our lists right now so greatly, greatly
25	appreciate the engagement.
	35

1	CHAIRMAN SMITH: Very good. Thank
2	you, Paul. All right.
3	MR. WALKER: Keith, I've got a
4	question real quick for you.
5	CHAIRMAN SMITH: Yes, sir.
6	MR. WALKER: And I don't know who
7	to answer this, maybe Medicaid. So to make a
8	change like this or to start the process, do
9	we go from the MCOs to Medicaid or from
10	Medicaid to the MCOs? What's the best way to
11	handle this topic, and where do we need to
12	start?
13	CHAIRMAN SMITH: That's a great
14	question.
15	MS. SHEETS: Hi, Troy. This is
16	Kelli Sheets again. Most of our DMS
17	leadership is at another meeting today, so I
18	can certainly take that question back and ask
19	and then get an answer out to you guys.
20	MR. WALKER: Okay. Thank you.
21	CHAIRMAN SMITH: All right. Very
22	good.
23	If we don't have any other discussion
24	about Item 5, we'll go ahead and drop down to
25	general discussion. Does anybody have any
	36

1	other items of concern, any items you'd like
2	to discuss or otherwise?
3	(No response.)
4	CHAIRMAN SMITH: All right.
5	Hearing none, we'll drop down to 7. And I
6	think really, from a recommendation
7	standpoint, when we go to report out to the
8	MAC, I don't think it was it's really a
9	recommendation more than it is just an
10	advisory note to let them know that we are
11	going to start having this conversation
12	within the committee about potentially
13	raising the rates and taking care of the
14	misalignment.
15	But I don't foresee having any kind of
16	actual recommendations to formally propose to
17	the MAC. Would the group agree with that?
18	MS. BASHAM: I agree.
19	CHAIRMAN SMITH: Okay.
20	MR. CARROLL: Yeah. I agree as
21	well.
22	CHAIRMAN SMITH: Thank you.
23	All right. MAC meeting representation. I
24	was not able to make the last MAC meeting. I
25	had a schedule conflict and was not able to
	37

1 do it. I did not hear anything back that had 2 any bearing on EMS. But I will be on the 3 next MAC call and would be more than happy to 4 brief the group on what we were able to 5 discuss at today's regional meeting. I will tell you that most of the TACs 6 7 have gone to a quarterly meeting. So when we 8 have the MAC meetings, more and more of the 9 groups are reporting out quarterly instead of 10 semimonthly. So there are -- it's getting to 11 be a quicker meeting in the fact that there's 12 not as many people to report out as what 13 there typically has been in the past so... 14 But, again, I'll be more than happy to 15 report out for our next meeting. 16 anybody on the call wants to sit in on the 17 MAC meeting, please feel free to do so. They 18 usually start at 10:30 in the morning and go 19 till about noon. Hopefully they'll be 20 shortening up a little bit more with 21 everybody going to the quarterly meeting type 22 of format. 23 Our next meeting is scheduled for July 24 22nd from 2:00 to 4:00. However, I'm sure 25 Mr. Walker will get together with the

1	workgroup and come up with a different
2	meeting time and place and date to be able to
3	discuss what we had talked about earlier
4	today.
5	Troy, if you wouldn't mind, when you all
6	come up with a meeting date, if you wouldn't
7	mind just forwarding that along so that we're
8	aware of what that date will be, not
9	necessarily for us to jump on, but just so
10	that we can keep track of the date. So we
11	can report it out to the MAC that we are
12	having the meetings.
13	MR. WALKER: I will. I'll do that,
14	Keith. Thank you.
15	CHAIRMAN SMITH: Okay. Great.
16	Thank you.
17	All right. With that, if there is no
18	other business, call for adjournment. Do we
19	have a motion to adjourn? You're on mute.
20	MR. CARROLL: I will
21	MR. WALKER: So moved.
22	CHAIRMAN SMITH: Very good. Thank
23	you.
24	MR. CARROLL: I will second.
25	CHAIRMAN SMITH: All right. We've
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1	got a motion and a second. Any discussion?
2	(No response.)
3	CHAIRMAN SMITH: All those in
4	favor, please vote by signifying aye.
5	(Aye.)
6	CHAIRMAN SMITH: Any noes?
7	(No response.)
8	CHAIRMAN SMITH: Very good. We are
9	in adjournment. Thank you all very much.
10	(Meeting concluded at 2:42 p.m.)
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2	CERTIFICATE
3	
4	I, SHANA SPENCER, Certified
5	Realtime Reporter and Registered Professional
6	Reporter, do hereby certify that the foregoing
7	typewritten pages are a true and accurate transcript
8	of the proceedings to the best of my ability.
9	
10	I further certify that I am not employed
11	by, related to, nor of counsel for any of the parties
12	herein, nor otherwise interested in the outcome of
13	this action.
14	
15	Dated this 3rd day of May, 2024.
16	
17	
18	/s/ Shana W. Spencer_
19	Shana Spencer, RPR, CRR
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