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CABINET FOR HEALTH AND FAMILY SERVICES
DEPARTMENT FOR MEDICAID
DENTAL
TECHNICAL ADVISORY COMMITTEE MEETING

Via Videoconference
November 14, 2025
Commencing at 2 p.m.

Tiffany Felts, CVR
Certified Verbatim Reporter

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APPEARANCES

BOARD MEMBERS :

- Dr. Justin Kolasa
- Dr. Kaitlyn Patel
- Dr. BJ Millay, TAC Chair
- Dr. Joe Petrey
- Dr. Jay Crews

1 MS. WASH: Hi, Justin and BJ. This
2 is Barbara from Department of Medicaid
3 Services. I have 1:58, and currently, I
4 just have 3 out of the 5. Do you want to
5 give it a few minutes till 2 o'clock?

6 DR. MILLAY: Yeah, we need to.

7 MS. WASH: Okay.

8 DR. MILLAY: I haven't heard anyone
9 say they were going to not -- well, hang on.
10 Dr. Crews just sent me a message asking how
11 to get the link because he was having
12 trouble finding it.

13 MS. WASH: Hm. It's on the website.
14 And what is their email address? Hold on
15 just a second, I'll see if I can forward it
16 to him.

17 DR. MILLAY: J-C-R-E-W-S-D-M-D --

18 MS. WASH: Hold on just a second.
19 Say that again.

20 DR. MILLAY: Hang on a second, I
21 think I can forward it to him. I think I
22 have it right here.

23 MS. WASH: Okay.

24 DR. MILLAY: Hang on a second, let me
25 try to see if I can --

1 MS. WASH: It's pretty easy to
2 forward it.

3 Okay. I'm still clearing the waiting
4 room. So Joe Petrey and Carol Braun I don't
5 see. Oh, here's Joe now, I see Joe right
6 now.

7 DR. MILLAY: Dr. Braun was replaced
8 with Dr. Crews.

9 MS. WASH: Okay, okay. All right,
10 I'm sorry.

11 DR. MILLAY: Yeah, and I just sent
12 him that link.

13 MS. WASH: Okay, thank you. If you
14 would also send me any of his information,
15 that would be great. I would appreciate it.

16 DR. MILLAY: Okay.

17 MS. WASH: Thank you. You have
18 quorum.

19 DR. MILLAY: Okay. I'd like to
20 welcome everybody to the Dental TAC meeting
21 for 11/14/25. We'll jump into it, and it
22 looks like quorum was established. At this
23 point, we have myself, Dr. Millay;
24 Dr. Petrey is -- looks like here --

25 MS. WASH: Yes.

1 DR. MILLAY: Dr. Kolasa is here,
2 Dr. Patel is here, and I don't see
3 Dr. Crews; however, I just sent him that
4 information, so hopefully he will be joining
5 us shortly.

6 MS. WASH: I'll let you know as soon
7 as he's on.

8 DR. MILLAY: All right. Thank you so
9 much.

10 MS. WASH: Mm-hmm.

11 DR. MILLAY: First order of business
12 is to approve minutes from the 8/8/25
13 meeting. Do we have a motion to approve
14 minutes?

15 DR. KOLASA: Motion.

16 DR. MILLAY: Motion.

17 DR. PETREY: Second.

18 DR. MILLAY: Second, okay. Motion to
19 approve the minutes, all in favor from TAC
20 members.

21 (Aye).

22 DR. MILLAY: So minutes have been --
23 I guess, any dissent to approving minutes?

24 (no response)

25 DR. MILLAY: Hearing none, minutes

1 are approved from the 8/8/25 meeting.

2 MS. WASH: And Dr. Crews is on.

3 DR. MILLAY: Okay. Okay. All right.

4 Dr. Crews has joined us here.

5 So any -- I guess you would start
6 with any options or opportunity for anyone
7 to speak that is not a TAC member at this
8 time. Any other representatives that need
9 to address the TAC or has a question for the
10 TAC?

11 (no response)

12 DR. MILLAY: Hearing no questions or
13 seeing no hands raised at this point in
14 time, I'll assume that is a no, so we will
15 move on to old business.

16 The one thing we did have a question
17 from old business was from the 5/9/25
18 meeting. There was a question regarding the
19 medical loss ratio that was asked. And I
20 know at the time, if I remember correctly, I
21 believe it was one of the MCOs had got on
22 and kind of briefly discussed it, but it was
23 one of I guess you would say, the parent
24 MCOs contracted the subcontractors. How do
25 their contracts work with the MLR? Do we

1 have any subcontractors that can answer
2 that? And when I mean subcontractors, that
3 would be Avesis as managing for WellCare, or
4 SKYGEN or whoever that may be. UHC is
5 self-managed, so that one would be direct
6 within their MCO. Do we have a
7 representative from Avesis that could
8 answer?

9 MS. GRAY: Hi, there. This is Kim
10 Gray from Avesis. I'm just like -- I'm not
11 quite understanding the question, and I may
12 not be the subject matter expert that's able
13 to answer that question for today. I
14 apologize; I thought it may have been
15 directed to the MCO.

16 DR. MILLAY: Well, as the MCO has
17 certain standards issued from the state
18 regarding their MLR and then they
19 subcontract with the -- within Avesis or
20 SKYGEN, whoever that may end up being, those
21 contracts are not necessarily direct held
22 with the state. They're held within the
23 company to our understanding. So as those
24 are held within the company, how does the
25 medical loss ratio apply to those? And are

1 the same medical loss ratios being upheld by
2 the subcontractors that the MCOs are
3 responsible for with the state?

4 MS. GRAY: Well, it should be
5 outlined in our contractual agreement
6 between the MCO, so WellCare in our
7 situation, and it should be aligned with
8 what they are held responsible for in regard
9 to their contract with the state.

10 DR. MILLAY: Okay. So that agreement
11 can easily be accessed by state members then
12 to see what that contract is?

13 MS. GRAY: I don't believe that our
14 contract with WellCare is publicly
15 accessible, if that's what you're asking.

16 DR. MILLAY: So then is that -- what
17 you're saying is that that's not something
18 that necessarily the state has access to
19 manage --

20 MS. GRAY: It would be --

21 DR. MILLAY: -- or observe or look
22 at.

23 MS. GRAY: They may, like if they
24 perform an audit, yes, they would have
25 access to that information.

1 DR. MILLAY: Okay.

2 MS. AGEE: Hi, good afternoon.

3 DR. MILLAY: Yes.

4 MS. AGEE: I just wanted to jump in
5 really quickly here. My name is Chelsea
6 Agee, and I'm the branch manager of the
7 Contract Monitoring Branch with DMS --

8 DR. MILLAY: Yes.

9 MS. AGEE: -- and Health Plan
10 Oversight. So I apologize I was a couple of
11 minutes late to the meeting, but I kind of
12 came in on the tail end of the discussion,
13 and just wanted to clarify. So for MCO, you
14 know, in their contract with DMS, it is a
15 requirement that DMS has to review and
16 approve all subcontractor --

17 DR. MILLAY: Yeah.

18 MS. AGEE: -- agreements prior to
19 their implementation with the MCO and that
20 vendor.

21 DR. MILLAY: Okay. So the state has
22 looked at that to see then if that -- that's
23 one thing that was not actually directly
24 answered in that question from 5/9 when I
25 know I had went back and looked and further

1 asking. So the subcontracted is actually
2 reviewed by the state before those contracts
3 can officially be issued to the new sub.

4 MS. AGEE: Yes, that is correct.

5 DR. MILLAY: Okay.

6 MS. AGEE: And if you're, you know,
7 ever curious as to what the requirements
8 that DMS has for the subcontractors, that is
9 outlined in our contract that's on our CHFS
10 website. I can put that link in the chat.

11 DR. MILLAY: Okay.

12 MS. AGEE: But there is a specific
13 area that is relevant to subcontractor
14 agreements, and it lists all of the
15 regulatory requirements in that section.

16 DR. MILLAY: Okay. Thank you very
17 much. That helps on that because, like I
18 said, at the last -- I think there was a
19 little confusion. We had seen that, but it
20 does carry through to the sub, and the state
21 does evaluate the subcontracts.

22 MS. AGEE: Yes.

23 DR. MILLAY: So, okay. Is there any
24 other questions regarding old business or
25 anything from the TAC that people would like

1 to request or have -- add?

2 (no response)

3 DR. MILLAY: I see that popped up at
4 the bottom, Ms. Agee, and it vanished on my
5 screen, so I'll have to go back to look at
6 that. Will that be in the chat?

7 MS. AGEE: Yes. I just put it in the
8 chat. I think I've sent it to the whole
9 group. Yes.

10 DR. MILLAY: Okay, there it is.

11 MS. AGEE: So if you go to that link,
12 if you go to the 2025/2026 midyear
13 amendment, that is the most up-to-date
14 contract, and you'll be able to see those
15 subcontractor requirements there.

16 DR. MILLAY: Okay.

17 MS. WASH: I'll also add that to the
18 follow-up notes.

19 DR. MILLAY: All right, thank you.

20 DR. KOLASA: Can I just ask a
21 question about that link real quick?

22 MS. AGEE: Yeah.

23 DR. KOLASA: I don't see SKYGEN on
24 there anywhere.

25 MS. AGEE: So Aetna, their -- are you

1 talking about the --

2 DR. TRAN: I'm sorry, this is
3 Dr. Tran from SKYGEN. My director, Larry
4 Paul, he was on Teams. I just forwarded him
5 the link to Zoom. He should be joining any
6 minute now.

7 DR. KOLASA: So you're saying that
8 the subcontract through Aetna is what I
9 should look toward for the SKYGEN
10 management?

11 MS. AGEE: So we would not -- the
12 link that I provided is the agreement
13 between DMS and the MCOs. We don't post the
14 subcontractor agreements or anything like
15 that on the CHFS website.

16 DR. KOLASA: So I guess -- I guess
17 the follow-up question is are they -- since
18 those are not public, is the standard the
19 same as the MCOs?

20 MS. AGEE: Yes. They are required to
21 uphold the same federal regulation
22 rules/laws that the MCO is.

23 DR. KOLASA: Okay.

24 DR. MILLAY: Any other questions
25 or -- regarding the contracts and the MLR

1 aspect right now?

2 (no response)

3 DR. MILLAY: Seeing none, I guess we
4 can -- any other old business that we would
5 need to address?

6 (no response)

7 DR. MILLAY: At this time, I guess we
8 move to new business. And on the agenda,
9 first, we had talked, of course, with --
10 most people can, if they needed to switch an
11 MCO or whatever for whatever reason, or if
12 they were being assigned to a new MCO per a
13 provider in their area, foster children
14 don't have that option. And that's one
15 thing that I know I have been faced with in
16 our area is dealing with how do you get
17 foster children treated because they are
18 under only Aetna MCO? What options are out
19 that can be done to give a better
20 provider -- or open, I guess you would say,
21 a provider network in areas where there may
22 not be options for those individuals as that
23 vulnerable population is needing care?

24 (no response)

25 DR. MILLAY: I see somebody did post

1 in the chat, "Foster children can opt out to
2 go to another MCO." However, whenever I
3 talk to any of the foster groups, that's not
4 an option. I guess that would be -- would
5 that be a question for DMS?

6 MS. WASH: I could take that back to
7 DMS if you would like me to.

8 DR. MILLAY: Yes, because that's what
9 at least case managers are saying, is that
10 they have no choice to opt out if there was
11 a need to be.

12 MS. WASH: Okay.

13 MR. DEARINGER: Barb, we may need to
14 send that to somebody in eligibility after
15 the call and get an answer back to the group
16 from eligibility.

17 MS. WASH: I will do that, Justin.
18 Thank you.

19 DR. PETREY: Just to follow up with a
20 little bit of background on that. I think
21 the TAC's primary concern is certainly with
22 the most recent change with Aetna's
23 management. We are fielding a significant
24 amount of calls that providers are not
25 sticking with and staying with and going to

1 be covering Aetna as they previously were.
2 This is from general dentists to specialists
3 to all aspects of dentistry. So our concern
4 is that we have a very vulnerable population
5 that will be required -- continue to be
6 required to stay in one specific MCO's group
7 mandated by the state or created by the
8 state without an adequate provider network.

9 Now, it appears as though there's an
10 adequate provider network because all
11 providers with Aetna with the previous
12 management have been just rolled over, but
13 in actuality, if providers are not seeing
14 patients or not accepting patients with
15 Aetna post October 1, we have an inadequate
16 network. And without the ability, from our
17 understanding, for these children and these
18 foster parents to switch to other networks,
19 that's exacerbated by the fact that if you
20 take simply the specialties, let's look at
21 oral surgery. If you have someone in far
22 East Kentucky, then there is no oral surgeon
23 in East Kentucky accepting Aetna or Aetna
24 patients at this time, then the only option
25 is for the foster parent to take that child

1 to Lexington University. And that's, in
2 many cases, not even an option for them.

3 So at the TAC we're concerned of the
4 ability to receive care simply because of a
5 decision to change who's managing for Aetna,
6 but on top of that level, all foster
7 children being required to be in the Aetna
8 network.

9 MS. MADDEN: This is Shanna Madden.
10 I'm with SKYGEN. It's nice to meet you all.
11 I wanted to address that because access to
12 care is of utmost importance to us. We
13 understand that change is not easy and doing
14 a network development completely new network
15 for Aetna and Kentucky, I know that it can
16 be a challenge. And sometimes with --
17 especially when you look at specialty
18 providers, we see this across the board, but
19 I know, particularly in Kentucky, oral
20 surgery is a very difficult specialty to
21 attract to a network. So if we have those
22 situations, we will work with providers,
23 perhaps in one-off situations for special
24 case agreements. We want to make sure that
25 that member, that patient gets the care that

1 they need. So we will work on that case
2 depending on the situation, if they need to
3 see a specialist, if there's not one
4 contracted, we will do our very best to
5 ensure that we get them to a provider as
6 soon as possible so they can get the care
7 that they need.

8 MR. DEARINGER: And this is Justin
9 Dearing, director for the Division of
10 Health Care Policy, Department for Medicaid
11 Services. I'll apologize for not having my
12 camera on, I'm currently on vacation.

13 But I just want to let you all know
14 Medicaid understands your concern, and we'll
15 make sure to take your concerns and question
16 back to eligibility division and get a
17 response back to the group.

18 DR. PETREY: Thank you.

19 DR. MILLAY: Thank you. And so,
20 well, now, Mr. Dearing, is there a good
21 email or time period I should follow up with
22 you on that for the TAC?

23 MR. DEARINGER: You can -- I mean,
24 we'll have -- we'll have something back to
25 you next week, but if you -- you can always

1 send Ms. Wash an email, and she can put her
2 email in the chat, or our general divisions
3 email, either one. And I'll post that in
4 the chat right now. So you can email either
5 one of those if you haven't heard back or if
6 you have further questions or can think of
7 anything else.

8 DR. MILLAY: All right, thank you.

9 MR. DEARINGER: Yes, sir.

10 MS. WASH: I'd be happy to bring that
11 back.

12 DR. MILLAY: Okay. And I apologize
13 for writing -- I'm just writing it down so I
14 can keep it on my radar.

15 And I know one another -- some other
16 things that, of course, happened in going
17 into down coding the procedures off fee
18 schedules that are specifically on fee
19 schedules. We've had that going on with
20 some instances that have been reported.
21 Dr. Kolasa, I think you had --

22 DR. KOLASA: Sure. Kind of in
23 piggyback to what the SKYGEN representative
24 said, you know, as a practice that tries to,
25 you know, take all of the MCOs and try to,

1 you know, get as many people as possible, we
2 did opt into SKYGEN and Anthem. And some
3 things -- you know, part of this is growing
4 pains, I understand that, but a couple
5 things. I've had some other oral surgeons
6 reach out. One of the things was that they
7 were down coding panorexes, which is
8 obviously, oral surgery that's pretty much
9 standard, to PA series, and when questioned
10 about it, they said it was more cost
11 efficient for them. And I have a reference
12 number on that. I think that's probably
13 someone very new. I was little surprised
14 that that was actually said, but we have
15 appealed those. But, you know, that's a
16 totally separate study. You know, there's a
17 lot of gray stuff that insurance companies
18 like the kind of push us on that are
19 ethically questionable, but, you know,
20 that's a totally separate study, so that
21 doesn't really make a lot of sense.

22 And to piggyback on what we're going
23 to talk about next on the agenda is, you
24 know, with these new people, we don't have
25 good appeals processes, we don't have a

1 director, and so it's very hard when these
2 things go on when you're trying to serve
3 these patients that you don't have someone
4 to sort of get this stuff rectified quickly.

5 And so the other thing that was
6 reported to me by a couple oral surgeons who
7 also opted in was that specifically on
8 full-mouth extraction cases, if the dentist
9 bills for the denture ahead of the
10 extractions. Dr. Wagoner, a good friend of
11 mine, a good Medicaid provider out there in
12 Western Kentucky, you know, he was not
13 reimbursed for the extractions through Aetna
14 because the dentist had billed for the
15 denture ahead of time. That may be a
16 problem with the system, but obviously, this
17 is something that, you know, we don't have a
18 contact with, and so it's very difficult to
19 get these things fixed at this point.

20 MS. MADDEN: So this is Shanna Madden
21 with SKYGEN again. I just turned on my
22 camera. So yeah, with the down coding
23 question, we are investigating that right
24 now. We are working on an official response
25 to Aetna on that, so we'll have more detail

1 as soon as we can get to the root of that.

2 So -- and also with the contacts for
3 the SKYGEN team on the call here, we also
4 have Dr. Larry Paul. He's our chief dental
5 officer. Dr. Paul, would you mind, please,
6 speaking a little bit about contacting us,
7 and working with you and Dr. Tran?

8 DR. PAUL: Yeah, and I apologize, I
9 had -- the Zoom link was just not working
10 for me, so I was late, and I -- my
11 apologies.

12 Yeah, I mean, we're in the initial
13 stages of the transition to the program, and
14 obviously, with any transition, we
15 anticipate some hiccups. We want to be able
16 to get to them as expeditiously as possible.
17 So I would say on any sort of ad hoc
18 scenario, I would recommend contacting
19 Dr. Tran, who's really our lead consultant
20 there now in Kentucky, and he'll be happy to
21 be able to address those individual issues.
22 You know, if there's anything that has to be
23 escalated, certainly, I would get directly
24 involved, but I think just in terms of being
25 directly connected to a consultant, I think

1 Dr. Tran would probably serve the best role
2 with that.

3 DR. KOLASA: Would you mind to put
4 his contact in the chat so we have access to
5 that, and I can share it with others who
6 opted in?

7 DR. PAUL: Yeah, for sure. Yeah, for
8 sure. Lu, if you could do that, that would
9 be great.

10 DR. TRAN: Of course. Hello. Thank
11 you, gentlemen, for having us. So right
12 now, I understand your concern. Dr. Kolasa.
13 I've seen that immediate dentures were
14 denied, I think, because teeth were
15 extracted? It's weird. It's supposed to be
16 approved.

17 DR. KOLASA: Well, no, the
18 extractions were denied because the dentist
19 billed for the denture.

20 DR. TRAN: That's right.

21 DR. KOLASA: Yeah. I just want to
22 make sure --

23 DR. TRAN: I saw that.

24 DR. KOLASA: Yeah.

25 DR. TRAN: I did that appeal. I

1 don't know who did the first line, but I
2 appealed -- I saw the appeal and I approved
3 it, of course. But I will, during this
4 transition, give you my cell phone. Any of
5 your providers have any concerns, they can
6 reach out to me directly and I will
7 immediately address it or answer within 24
8 hours. They're not going to be waiting for
9 a long time for an answer.

10 DR. KOLASA: Perfect.

11 DR. TRAN: Does that help alleviate
12 some of the concern?

13 DR. KOLASA: Absolutely. I think
14 that's -- you know, that part of this with
15 so many different MCOs and the shifts is
16 like, you know, making sure we have a
17 contact. You know, a lot of these people
18 are old hat here in the state with providing
19 Medicaid, and it's, like, you know, having
20 to redo this every time and find the
21 director --

22 DR. TRAN: That -- and --

23 DR. KOLASA: -- and who to appeal to.
24 Just want to make sure that that's
25 transparent for the providers.

1 DR. TRAN: Of course. It's growing
2 pains. We have a director, a local
3 Kentuckian, he is onboard -- doing
4 onboarding processes right now, but I have
5 33 years of clinical experience, military
6 service, seen it all, done it all, and I
7 understand what the providers are trying to
8 achieve. And this is a population that is
9 underserved, and if they don't do it, who's
10 going to do it, right? So I understand
11 that, and it's important that we serve the
12 public. Because at some of these other
13 meetings in the past, dentists, like, you
14 know, "let's make it, we don't want it."
15 Okay, then do you want it? No, you don't.
16 So, you know, let's not -- let's not judge
17 these providers who are providing care under
18 difficult situations. And we're doing our
19 best to get, you know, things approved.
20 Even if the written narrative's not there, I
21 can see the x-ray that they need that
22 procedure. So I think outside the box, so
23 they don't have to worry about that.

24 DR. PAUL: We'll make it as easy as
25 we can for everybody. Listen, we -- I'm a

1 dentist by training. I don't work in
2 people's mouths anymore. I have the
3 ultimate respect for the dentists that are
4 serving the Medicaid population. There are
5 inherent challenges to that, so just in
6 terms of this administrative transition, 100
7 percent we are committed to making it as
8 easy and as pain-free as we possibly can for
9 everybody.

10 DR. KOLASA: Thank you.

11 DR. MILLAY: I was going to say, that
12 contact information, Dr. Tran, how would be
13 the best way to get that? Or can you post
14 it in the chat?

15 DR. TRAN: I can do that.

16 DR. MILLAY: Thank you.

17 DR. TRAN: I mean, it's my cell
18 phone. They can call, leave messages.
19 Obviously, I will return it. Now, I'm new
20 to tech, so in the chat, just type in my
21 number?

22 DR. PAUL: Yeah, we -- and Shanna can
23 help out with that, Lu. We can make sure --

24 DR. TRAN: I'll take it.

25 DR. PAUL: Yeah, we can make

1 sure that --

2 DR. KOLASA: Or your email. Yeah,
3 your email's fine, too.

4 DR. MILLAY: Email's fine as well.

5 DR. PAUL: Yeah, we'll get that over
6 to you.

7 DR. TRAN: You will have all my
8 contacts. Okay, Shanna, you're going to
9 make that happen.

10 MS. MADDEN: Working on it now.

11 DR. PAUL: And Shanna, you can send
12 my --

13 DR. TRAN: I'm a dentist. I'm a
14 dentist, I don't know --

15 DR. PAUL: Send mine as well. Let's
16 make sure we have --

17 MS. MADDEN: Yep, got it.

18 DR. TRAN: -- I do claims --

19 DR. PAUL: Yeah.

20 MS. MADDEN: You got it.

21 DR. TRAN: -- and appeals. I'm not
22 on social media for a reason.

23 DR. MILLAY: Okay --

24 DR. TRAN: Perfect.

25 DR. MILLAY: -- and that kind of

1 enters and feeds into the next topic as
2 we're discussing lack of dental directors,
3 lack of appeals process/claim reviewers.
4 And it sounds like, of course, with SKYGEN
5 being new, that is starting to go through, I
6 guess being rectified, getting people
7 involved in those positions.

8 DR. PAUL: Yeah, I mean, we should
9 have a full contingent and certainly an
10 adequate enough contingent of dental
11 reviewers, of dental consultants. You know,
12 in terms of the dental director, we will
13 have an outstanding local dentist, whom many
14 of you probably know already. Just there's
15 an onboarding process that takes place.
16 We're moving as quickly as we can with that,
17 but I think everybody will be -- at the end
18 of the day, be really happy when that person
19 is on board.

20 DR. PETREY: That's great. That's
21 great. I think we -- a lot of our concerns,
22 you gentlemen have begun to alleviate by
23 just giving us one contact and a name and a
24 face --

25 DR. PAUL: Yeah.

1 DR. PETREY: -- to be able to even
2 speak to or to tell those that contact us
3 how to get there. Obviously, as well, we
4 realize that it is a challenge to start
5 anew, but the difficulty from providers is
6 we are not starting anew. And October 1,
7 our expectation would have been to have all
8 of these things in place. I realize that's
9 a challenge, and I realize that there were
10 delays that held things, but it's been a
11 major issue in the dental community having a
12 lack of understanding of who to even contact
13 or who the direct contacts are.

14 I don't like being reactionary,
15 especially in these meetings, and
16 oftentimes, meetings like this can be, but I
17 do think it important for you all to be
18 aware of some of the situations going on
19 with the -- with right now, with the
20 transition. And again, you all are new to
21 the meeting, so please don't feel that we
22 are gaining up necessarily on SKYGEN. It is
23 just the current concerns in some of these
24 things. And so as I move forward with what
25 I'm about to say, I know that we've had

1 conversations with every aspect from MCOs to
2 administrators to even discussions amongst
3 dentists about making the network better and
4 helping providers to be able to provide for
5 the patients, and at the end of the day, to
6 provide care for the patients.

7 I would like -- and I wanted to do it
8 a better way, but I would like to read a
9 response from my coordinator, insurance
10 coordinator, from her experience this week
11 that I think is important for you to be
12 aware of and in hopes that these issues can
13 be addressed. I can tell you our practice
14 has been a part of the program since its
15 inception, and we've accepted every MCO
16 since the MCO inception, but we -- we've had
17 our issues, and this onboarding has had its
18 own issues. I apologize for reading someone
19 else's words, but I will read this in
20 Threesa's verbiage, and she states:
21 "Information available to providers is
22 lacking. We have no provider office
23 reference manual, ORM. We are only provided
24 a two-page desk reference guide." She
25 showed a screenshot there of it. "Providers

1 have to just guess what is required to
2 submit with claims using their prior
3 knowledge of Medicaid. Understanding all
4 the plans are supposed to follow the
5 Kentucky statute, but we know from past
6 experience there are often different forms
7 and codes each plan ends up adopting,
8 especially in orthodontics. There's been a
9 lack of communication from SKYGEN and Aetna
10 Better Health. When you call with
11 questions, you are told to call the other
12 and vice versa. I have been told to call
13 Aetna Better Health directly, and then Aetna
14 has apologized and told me that they do not
15 know why SKYGEN is telling providers to call
16 with dental questions as they do not
17 administer the dental benefits. Also, the
18 provider service numbers on the office desk
19 reference manual from SKYGEN is actually for
20 Aetna Better Health, who tells you then to
21 call SKYGEN."

22 She states she "spent 45 minutes
23 trying to find out how we were going to be
24 paid and called 4 phone numbers just to be
25 referred back to the first number, and then

1 miraculously they found the answer that they
2 could not find on the first call." That's
3 her words. "E payment center has had a hard
4 time setting up EFTs. When called to get
5 everything set up, they set us up with
6 Aetna. Upon completion of this process, I
7 noticed no past or future payments were
8 showing. Then after some research, I
9 discovered we were set up for EFT on Aetna
10 Senior Supplemental, obviously not what we
11 were looking for in dentistry or in
12 orthodontics. I had to call again and ask
13 if this was correct. They had a hard time
14 figuring out if this was correct. They told
15 me to call Aetna Better Health and to see
16 who was supposed to do the ETF for that
17 plan. I explained to them that their phone
18 number is on the SKYGEN desk reference
19 manual and tells you to call them," and I
20 have that number here if you're interested,
21 "to set up the ETF. Finally, they think
22 they found the plan and said they think it
23 is not called Aetna Better Health. It is in
24 their system, rather, as Optum SKYGEN IHP
25 payments. We hope this is right, but that's

1 what we're set up with now.

2 We had a provider training with them
3 that was vague and ended by letting us know
4 that they would not be answering any
5 questions. That's a challenge. We were
6 still not provider -- were not provided a
7 provider relations person for Kentucky. I
8 was told during recruitment that we would
9 get a phone call from provider relations and
10 be provided their contact info. I was told
11 that the person would have our office
12 reference manual info. Still no phone call,
13 still no reference manual. All other plans
14 have provided provider relations personnel
15 and their contact info in case you have
16 issues that are above general provider
17 inquiries. Being that SKYGEN is unable to
18 answer plan-specific questions, not having a
19 contact is a challenge."

20 Now, that again, is an employee of
21 mine who I have a lot of respect for, but I
22 think new network, new challenges, but
23 October 1st, we started seeing patients
24 under this plan. Since October 1st, we have
25 had no contact, no ability to even have a

1 contact and the contact numbers we have
2 bounces back and forth without answers.
3 That is a major challenge in my practice. I
4 have been doing this my entire career. Our
5 practice has been doing it since its
6 inception. There are many, many doctors
7 that do not have the experience or the staff
8 experience that my office does. I have a
9 great concern if this staff has this much
10 issue, what new practices are experiencing
11 and what they are even able to attempt to
12 put together with the network.

13 DR. PAUL: Yeah, that's a lot, and I
14 -- it's -- it dismays me to hear this, and I
15 feel your frustration, I really do.

16 MS. MADDEN: Yes.

17 DR. PAUL: Yeah.

18 MS. MADDEN: I'm sorry that that was
19 your team's first experience with us. I --
20 it's true, we had some trips right out of
21 the gate where there were a couple of
22 fumbles, and I think that while we've fixed
23 those items, it's still -- it was your and
24 your team's first impression of us, right?
25 And that's regrettable and I do apologize

1 for that.

2 I will give you my personal email. I
3 am responsible for the relationship between
4 SKYGEN and Aetna. So contracting, making
5 sure that we're doing everything that we're
6 supposed to be doing from not only a
7 regulatory standpoint, but also from a
8 contract standpoint, that is my
9 responsibility. So I would be happy to
10 provide my contact information to you so
11 that you and your team never have to go
12 through that again. I realize that there is
13 a larger systemic concern here. It's not
14 just you, right? So I will get with our
15 provider relations team right away to ensure
16 that not only do the providers in the
17 network have all the appropriate contact
18 information, but to ensure that we're
19 addressing any lingering concerns or issues
20 as soon as possible.

21 DR. PETREY: Thank you. And I
22 appreciate your all's response. And I want
23 you to understand that it is -- we all know
24 that this is new, and we stumbled, too. We
25 went so far as to signing up with Senior

1 Supplemental with Aetna thinking we were
2 signing up for the EFT, and that was our
3 mistake. But we made that mistake because
4 there's a lack of information, and there's a
5 lack of information because it's new. But
6 again, we're six weeks in and patients are
7 being treated, and I have a great concern
8 for all of the practices that have the same
9 questions/concerns that we do.

10 MS. MADDEN: Absolutely. I share
11 your concerns, and I greatly appreciate the
12 feedback. We're not going to get better
13 unless we get honest and open feedback, and
14 that's what's going to make us better.
15 We're going to be better tomorrow than we
16 are today, and I commit to you that we will
17 get on top of this right away and ensure
18 that we're closing those gaps.

19 DR. PETREY: It's all we can ask.
20 Thank you very much.

21 MS. MADDEN: Sure.

22 DR. MILLAY: Any other concerns or
23 questions over lack of directors, appeals
24 process, claims reviewers for MCOs? That
25 topic section?

1 (no response)

2 DR. MILLAY: And I did have in the
3 same -- and somebody else may have an answer
4 to this. This is one -- I think the appeals
5 process for just the state, I know the last
6 email I had, and I actually called the
7 representatives in the provider relations
8 line, and the email they gave me was
9 incorrect and kicked back. So I didn't know
10 if anybody else had one for just regular
11 fee-for-service DMS Medicaid, a contact for
12 the appeals process.

13 MR. DEARINGER: Yes, sir, this is
14 Justin Dearinger. We do have a contact for
15 that. I will send you that right after this
16 meeting.

17 DR. MILLAY: Okay. Yeah, because --

18 MR. DEARINGER: And I'll make sure
19 that Barb sends that out to the whole
20 committee.

21 DR. MILLAY: Okay, thank you. The --
22 yeah, the email that the customer service --
23 or sorry, I say customer service -- provider
24 relations had given me, I tried a couple of
25 variations of it after it got kicked back

1 the first time thinking maybe I wrote it
2 down wrong, and it still was getting kicked
3 back. So any other TAC members, Dr. Crews,
4 Dr. Patel, Dr. Kolasa, any issues or things
5 to add regarding the MCOs, the appeals
6 process claims you've run into?

7 DR. KOLASA: I think Joe summarized
8 it pretty well. I think -- you know, I
9 think the point is we just want this to not
10 be so complex, just a contact and then a
11 response. You know, all the people in here
12 are pretty old hat with this stuff and so
13 we're used to it, but, you know, if I'm
14 trying to encourage new providers and say,
15 "Hey, this is -- you know, we want to care
16 for our Medicaid patients. You know, it's
17 not too bad to sign up, it's easy." You
18 know, what I'm not going to do is be a liar.
19 And so I guess that's my goal with this is
20 if as a specialist, if I want to try to
21 convince these people to stay in network or
22 to give it a shot, you know, I want to be
23 able to -- you know, I don't want a call
24 back saying "I'm not sending you anything
25 ever again after this."

1 And so I guess that's the goal with
2 everything is, you know, just communication,
3 transparency, and then, you know, feeling
4 confident that I can recommend this for
5 other providers is -- you know, as we try to
6 expand the network as best we can. So I
7 think Dr. Petrey summarized it better than I
8 ever could.

9 DR. CREWS: Could I add something?
10 We are, as an office, having a little
11 concern with our third party, which we use
12 Vyne through Eaglesoft, and being able to
13 submit claims. I'm not sure if anybody else
14 is running into that issue, but as of right
15 now, we have not submitted a claim to Aetna
16 for any patient we've seen since
17 October 1st.

18 DR. MILLAY: And we use Vyne as well.
19 Now, we haven't submitted with Aetna. Now,
20 we -- and I know this is dealing with
21 Medicaid; however, I do think -- I believe
22 SKYGEN -- is it the same SKYGEN that houses
23 claims processing for in the portal system,
24 I guess you would say, of submission that
25 does, like, some of the private insurances?

1 I don't know if that's the same kind of web
2 portal access or not. Does anybody from
3 SKYGEN know?

4 MS. MADDEN: I'm sorry, I'm not
5 following the concern or the question.

6 DR. MILLAY: Well, my question is,
7 and I think Dr. Crews' question I think his
8 claim processing software is not linking to
9 SKYGEN.

10 MS. MADDEN: Hm, okay.

11 DR. MILLAY: And if I'm incorrect,
12 Dr. Crews, please correct me, but I know --

13 DR. CREWS: That's correct, BJ.

14 DR. MILLAY: Okay. I know we use the
15 same processing system, and I do know that
16 there are some private insurances that use
17 Optum SKYGEN parent company, and I did not
18 know if that's the same portal system that
19 would be operating through the Medicaid
20 system for SKYGEN.

21 MS. MADDEN: I'm not familiar with
22 that. I put my email in the chat. I
23 believe you said it was Dr. Crews, if you
24 wouldn't mind, you can shoot me an email,
25 and I'd be happy to get you pointed in the

1 right direction. I unfortunately don't have
2 the answer to that right now.

3 DR. CREWS: Okay, thanks.

4 MS. MADDEN: Thank you.

5 DR. MILLAY: Okay. And this --
6 moving into the next topic, and that's kind
7 of what a lot of it is the parent MCOs, I
8 guess you would say, your WellCares,
9 Humanas, Molinas jumping at any time without
10 a lot of notice it seems like to providers,
11 which creates strain on provider networks,
12 patient care, continued care. Who at -- is
13 there a, I guess that -- is there a process
14 for state evaluation of these and a time
15 frame that has to be given to providers? It
16 often seems like it's very abrupt. Now, it
17 may be sent out in certain time periods or
18 something, but who's really, I guess you'd
19 say, overseeing a lot of these changes to
20 make sure providers are aware?

21 DR. PATEL: Yeah, I would just like
22 to add in on that as well. That was
23 something we faced in my office as well, BJ,
24 is just not, you know, knowing exactly when
25 these changes were going to happen. It was

1 like the month before we found out that, you
2 know, patients were switching MCOs and we
3 weren't prepared to get everything billed
4 through that new MCO. Or that they were
5 losing it, and we had to contact patients
6 and say, "Hey, we're not a member of this
7 MCO," you know, and all that stuff to make
8 sure. So I was also wondering that same
9 thing. You know, is there a certain time
10 frame that has to be notified, you know, and
11 also, is there something that is reported to
12 the state for that as well, just so we know
13 how long -- you know, when those contracts
14 come up?

15 MS. WASH: So this is Barbara with
16 the Department of Medicaid Services.
17 Chelsea, do you have any input there?

18 MS. AGEE: Hey, good afternoon.
19 Sorry about that. I was just trying to
20 quickly pull the contract up and get the
21 exact time frame, but there is a requirement
22 in the contract that there has to be a
23 provider notice. I was thinking it was 30
24 days, but I want to double check, it might
25 be 60. So let me take that back so I can

1 get the exact date -- dates for you. But
2 yes, I mean, we do require any type of large
3 changes such as this that affects networks
4 in this capacity, there is a requirement
5 that they have to notify the network prior
6 to that implementation. I just need to get
7 that exact time frame for you.

8 DR. PETREY: Is there any vetting of
9 these administrators, or is that simply
10 through if you meet the contractual with the
11 greater -- with the WellCare, Molina, etc.?
12 And would this be something that would fall
13 under the purview of a dental director if we
14 had one?

15 MS. AGEE: I'm unsure about your
16 second question, but regarding the vetting,
17 so yes, we have subject matter experts
18 within DMS that will review the
19 subcontractors depending on the business
20 area, so, you know, for specifically for
21 dental, or if it was, you know, behavioral
22 health, say. So we do have subject matter
23 experts that look at those contracts, make
24 sure that they meet the minimum requirements
25 that are outlined in our MCO contract, and

1 then as well as, you know, mitigate if there
2 is, you know, risk. You know, we also have
3 collaborative discussions with our MCOs. If
4 you have questions about any type of vendor
5 changes, so, you know, we work pretty
6 closely with the MCOs through that process,
7 and, of course, you know, do our own checks
8 on the DMS side, you know, to determine if
9 they're meeting, you know, that criteria.

10 DR. PETREY: I think as we've -- as
11 we stated --

12 MS. HENSEL: Hey, no.

13 DR. PETREY: -- go ahead.

14 MS. HENSEL: Sorry, it's Krista
15 Hensel with United Healthcare. And Chelsea,
16 I would just add on to your comments that
17 the MCO contract that you pointed this group
18 to earlier in the conversation also outlines
19 that as an MCO, you have to have a dedicated
20 dental director to this Kentucky work. So
21 your comment around having a dental
22 director, that is in fact a contractual
23 requirement that DMS has for each and every
24 MCO.

25 DR. PETREY: Thank you --

1 MS. HENSEL: And most of you I think
2 know -- you know probably Dr. Rich, who is
3 our dental director for United Healthcare.
4 If you guys ever need anything, he's an
5 amazing resource.

6 DR. PETREY: Absolutely. I think --
7 not to belabor the point, but I think some
8 of our concerns for the foster children and
9 -- could also stem from some of this change.
10 And it's new with SKYGEN, but we've
11 weathered storms with Kentucky Spirit and
12 other -- and others that have made
13 challenges and have made it difficult for us
14 to have an adequate network. Again, if we
15 look at the network, because providers were
16 rolled over, because they're Aetna and
17 they're still Aetna, it seems as though
18 there's an adequate network. And it seems
19 on paper that we don't have an adequate
20 network in general. We know that. The CMO
21 of WellCare testified to that at the MOAB on
22 Wednesday. You guys know that. But on top
23 of that, the smoke and mirror of a network
24 is that right now we have one with Aetna,
25 and yet, as a provider who is referring

1 patients for all aspects of dentistry,
2 except for orthodontics, they stay with me
3 for that, but from oral surgery to general
4 dentistry to periodontics, all kinds of
5 treatment that we refer to, we have a vacuum
6 of providers for Aetna because -- since
7 October 1.

8 Now, some of that simply may be
9 because of the issues in the transition and
10 being able to understand, but much of it
11 does seem to be from previous experience,
12 and especially our oral surgeons are not
13 wanting to be in network. Now, I will say
14 that on this TAC meeting are providers that
15 are working diligently to maintain Aetna
16 patients, to treat Aetna patients, and to
17 work with SKYGEN in doing so. But our
18 concern is this change was made, somebody
19 vetted it, but the vetting did not include
20 what is actually happening with the network,
21 and whether people will be -- will seek
22 care. We currently have patients that are
23 being told in the vernacular of the
24 dentists, "we no longer accept that
25 insurance. You'll need to find another

1 provider."

2 Now, if it is a provider that is
3 readily accessible, you're still three to
4 six months to get a patient in. If it is in
5 Aetna provider, I -- at this moment, I don't
6 know where to send parents, patients, foster
7 parents. I don't know where to send people.
8 If we're waiting six months to get into UK
9 because they're the only people that from
10 far East Kentucky we can send patients,
11 these are patients in pain to be frank. And
12 I should've said it at the MOAB, but if I'm
13 sending someone for pathology, let's
14 conceptualize what can happen in a cancer of
15 the jaw in six months because we just don't
16 have an adequate network. We started this
17 October 1. We're six weeks in and we're
18 still -- we still have these serious
19 concerns. I'm not sure the fix, but I do
20 know that whatever a vet was and whatever
21 our decision to vet and go forward should
22 have made a better look to see if there was
23 going to be an adequate network, one; but,
24 two, should require that the onboarding, and
25 I don't know if this is through the MCO or

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1 if this is through DMS, but whoever is
2 managing it has things in place to run a
3 system, which quite frankly, as has been
4 admitted and discussed here, is not yet in
5 place.

6 I appreciate the effort to bring it
7 on forth and the difficulty of it, but we
8 have patients that are in dire need that
9 cannot be seen because of this change, and a
10 30 to 60-day notice.

11 MS. PARKER: Hi, Dr. Petrey, this is
12 Angie Parker. I'm the director of Quality
13 and Population Health. I just want you to
14 know that we do hear you, and we do want to
15 make sure that there are access, and we
16 are -- we hear your concerns with this
17 transition. It sounds like SKYGEN is very
18 much willing to help you with that.
19 Unfortunately, we can't go back now and we
20 can only move forward to make sure that your
21 patients, our Medicaid enrollees are getting
22 the care that they need. And whatever we
23 can do, Chelsea's group with the Contract
24 Monitoring Branch as oversight, if there are
25 particular complaints or issues that you are

1 having with any of the members in trying to
2 find assistance with, we are more than happy
3 to help with that.

4 And you can have my email address as
5 well. I can -- I'm more -- because we -- as
6 you said, we do know that there is an
7 inadequate access for our -- for dentists in
8 the state of Kentucky, and we are working to
9 identify those dental deserts and how we can
10 improve in those areas and help each other
11 in making sure that our Medicaid enrollees
12 do receive the dental care that they need
13 timely.

14 DR. PETREY: Thank you. And we
15 certainly appreciate that, and we appreciate
16 DMS's work. We appreciate the MCOs' work,
17 and we appreciate the administrators' work.
18 And SKYGEN, it is a challenge, and I know
19 you guys are -- have a lot on your plate.
20 My concern, though, is that the network that
21 is apparently there is really not there.
22 It's -- when you -- nuts and bolts --

23 MS. PARKER: And we are evaluating --

24 DR. PETREY: Okay.

25 MS. PARKER: -- just as an FYI,

1 Dr. Petrey, I didn't mean to interrupt, but
2 we are looking at the dental network as a
3 whole, not just SKYGEN. So this is -- but
4 all MCOs drilling down on that, and
5 obviously, we want to make sure, regardless
6 of the dental subcontractor with any of the
7 MCOs, that our members are able to obtain
8 timely dental care, and we know that that's
9 a challenge.

10 I can apologize regarding the issues
11 that you had with this transition with
12 Aetna, and it is typically 30 days when
13 those changes do occur that they are to
14 notify the members and the providers of any
15 significant changes. It is 30 days, and I
16 know that really may not seem like a lot of
17 time, I can understand that. So if there
18 are any particular issues that you would
19 like to bring to our attention that need
20 assistance right now, we can certainly get
21 with Aetna/SKYGEN and see, drill down on how
22 we can help facilitate any movement that you
23 may need.

24 DR. PETREY: Thank you. And again,
25 and I want to reiterate, no apologies

1 needed. We are all here to try to make this
2 better. Our concern is just that we want to
3 make it clear that, as a TAC, we are getting
4 -- fielding a wave of questions about
5 network adequacy across the board, but it's
6 been exasperated since October 1. And then
7 the foster children aspect of that certainly
8 is a concern of ours, but --

9 MS. PARKER: And I understand.

10 DR. PETREY: -- we appreciate
11 everyone.

12 MS. PARKER: We have around 25,000
13 children in foster care I believe or that
14 are within the Aetna network, and yes, they
15 are the only MCO for foster children. There
16 are -- and I don't have it in front of me.
17 I tried to find it, and I know it's
18 addressed in the Aetna contract, too, as
19 well on how -- if foster children are able
20 to move from another MCO. There are --
21 there is language specific to that, but I
22 don't have it at my fingertips today, but
23 thank you, Dr. Petrey.

24 DR. KOLASA: If I --

25 DR. PETREY: Thank you. And to be

1 frank, we don't want them to move, we just
2 want the network to be there, right?

3 MS. PARKER: Right, exactly.

4 DR. PETREY: But if it's not, then
5 they --

6 MS. PARKER: I get it.

7 DR. PETREY: Yeah.

8 MS. PARKER: Yes, absolutely. I
9 understand.

10 DR. KOLASA: I don't want to beat the
11 dead horse, but maybe in the future, you
12 know, the difference between, like, medical
13 and dental is a lot of these are small
14 businesses, so there's a lot of slop that a
15 hospital can handle. You know, 30 days may
16 be adequate for that side, but, you know, as
17 someone who manages this myself, and, you
18 know, pays my employees, etc., like maybe a
19 60 to 90-day lead time as opposed to 30, you
20 know, and then, you know, maybe a little bit
21 of onus on the state to make sure these
22 things that they're contractually obligated
23 to do as in having a dental director already
24 in place before allowing them to start. And
25 I guess that would be what we could improve

1 on going forward is more lead time in the
2 contract. I mean, I'd like -- you know,
3 what's the harm in 90 days to allow this
4 transition and probably get more people to
5 transition with that? And then secondly,
6 you know, to make sure that they're
7 fulfilling their obligation in the contract.
8 As Krista mentioned that on the link, you
9 know, if they're contractually obligated to
10 have one and they're not meeting the
11 contractual obligation, then that's a
12 problem.

13 MS. PARKER: Yes. Yes.

14 DR. KOLASA: And we're held to those
15 standards. You know, if I don't do
16 something right, if I don't code this right
17 or just right, they're sure as heck going to
18 take money away. So, you know, I would
19 expect those to be held to the same standard
20 that we are.

21 So that's just for the future. You
22 know, what can we do different, and, you
23 know, not beat this, belabor this any
24 longer, but next time, if there is a next
25 time this comes around, those are things

1 that I would suggest would be helpful.

2 MS. PARKER: Well, we appreciate your
3 candor and your input.

4 DR. MILLAY: Piggybacking on some of
5 that as well, I mean, I know in the past
6 you've always had to sign two
7 recredentialing agreements and recredential
8 with multiple groups with the sub and the
9 parent company. So, you know, during that
10 process, if you never credentialed with
11 SKYGEN, or -- and I know this does seem like
12 it's picking on SKYGEN, that's just because
13 of the transition at this time -- you know,
14 30 days is not a lot of time to go, "Oh, I
15 need to recredential with this company" and
16 get your credentialing packet in.

17 MS. PARKER: Yeah, I -- and don't
18 quote me, but I believe there is a little
19 bit longer period for the credentialing
20 process. But I think I'm pretty sure it's
21 longer than 30 days, but don't quote me on
22 that.

23 DR. MILLAY: Because, yeah, for
24 providers to credential, it takes some time.

25 So -- and that does bring me to a

1 point going -- does the -- if the MCOs have
2 a dental director, does the state not have a
3 dental director that helps manage these
4 aspects?

5 MS. PARKER: We currently do not.

6 MR. DEARINGER: That's correct, and
7 this is -- again, this is Justin Dearing
8 with the Division of Health Care Policy. So
9 on that issue, a state dental director would
10 not be involved in this issue. This issue
11 is a -- we have our contracts directly
12 through with each MCO. We do review the
13 subcontracts to make sure they meet the
14 requirements that are laid out, but that MCO
15 are the ones that are responsible for
16 ensuring network adequacy. They are
17 responsible for ensuring that they have
18 everything in place, that they have what
19 they need, and then DMS holds our
20 contractors responsible through our contract
21 if there are any issues and errors. So a
22 state dental director wouldn't look at those
23 contracts because this really wouldn't be in
24 their purview.

25 DR. PETREY: Network adequacy,

1 though, is determined by the MCO's own
2 review of their network adequacy; is that
3 what you're saying, Justin?

4 MR. DEARINGER: That's correct. The
5 managed care organization, through their
6 contract with the state, with the Department
7 for Medicaid Services, has to ensure network
8 adequacy to their members that are enrolled
9 with that group. It has to be for every
10 aspect of care they cover whether it's
11 orthopedics or dental, and so if they don't,
12 then there are certain things that happen
13 with -- through the contractual process as
14 far as penalties go.

15 DR. PETREY: Can the TAC --

16 DMS: Agreed. And just to be clear,
17 the state, while the MCO is monitoring the
18 network and the network contracts and
19 ensuring that the downstream contract
20 obligations are fulfilled, DMS is certainly
21 doing the same thing with the MCOs, whether
22 it's through state quarterly annual reports
23 that report network adequacy information,
24 geo access, etc. But also, there's a
25 variety of secret shopping that occurs both

1 with the MCOs doing secret shopping, DMS
2 doing secret shopping, and there's certainly
3 been efforts around looking at providers
4 that are in the network have a contractual
5 relationship, but have not submitted a claim
6 for a Medicaid patient in the past year or
7 two to understand if there is variation
8 there that needs to be addressed as well.

9 So just to assure you that not only are the
10 MCOs providing oversight, DMS, Chelsea and
11 her team specifically, do a lot of work day
12 in and day out to make sure that the MCOs
13 are meeting their contractual obligations.

14 MR. DEARINGER: And I did want to
15 allude to what Ms. Parker talked about
16 earlier. So there is a project that we've
17 -- currently still working on with looking
18 at each provider and not just if they have
19 been billing but are they taking new
20 patients currently. So we have providers
21 listed and not just any particular one MCO,
22 but multiple MCOs, fee-for-service that, you
23 know, are enrolled but don't provide care or
24 they may only have a few members that
25 they're billing for, but they're not taking

1 new members. So we're checking all of those
2 things to ensure network adequacy is there
3 and try to find ways to increase
4 availability of providers to our members.
5 And I do understand, and we're going to get
6 you some more information on the foster
7 children, but if their -- we have a member
8 that has an issue at their dentist with
9 their provider not taking a certain managed
10 care organization, all they have to do is
11 let us know and we try to change that if
12 they, you know, wanted to stay with their
13 current provider within 24 hours.

14 DR. PETREY: Thank you. And I think,
15 Justin, you -- I mean, we've alluded to it
16 at many TAC meetings, and I know it was a
17 pet project of Garth's, and that is that
18 network adequacy is not just number of
19 dentists per population, but who's actually
20 seeing these patients. So -- and I know you
21 all recognize that, and we appreciate that
22 you all are helping to -- well, you're not
23 helping, you're doing the work to determine
24 that, and that is -- that's important to us
25 as a TAC. So thank you.

1 DR. MILLAY: And that's going into
2 kind of our next topic that was we always
3 want to talk about network adequacy, and,
4 you know, one of the things to look at, and
5 it's oftentimes a touchy subject, but
6 reality of small businesses versus hospitals
7 is that people who sign up for Medicaid know
8 they're not going to become millionaires or
9 anything taking Medicaid. They do it
10 because they truly want to help the
11 population they live in but even wanting to
12 help the population you want to live in, you
13 still have to provide for your families,
14 your employees, your -- you have bills. And
15 facing reality, fees are not keeping up with
16 inflation and the overall expenses that
17 providers out there are facing. And no
18 matter how nice people want to be, and, you
19 know, when you look at the grand scheme,
20 dentists really do try to help their
21 communities a great deal. They have
22 specific skill sets that can get people out
23 of pain immediately. You know, you look at
24 all of the new evidence that's come out with
25 systemic oral health relationships, you look

1 at the importance of decreasing biofilms in
2 the mouth and how that applies to heart
3 disease and diabetes and all these things
4 that increase overall healthcare costs. And
5 the fees just don't keep up with all the
6 things that we can benefit society.

7 Since COVID, you think about all the
8 drastic increase that there's been from
9 masks, supplies, just general expenditures,
10 normal businesses pass those fees on. You
11 know, if you go to Walmart, they have to pay
12 five more dollars for a product, they just
13 charge you another seven. Dentistry doesn't
14 have that option to be able to do that, to
15 help pass on any kind of fees. So how --
16 and this is going in the same thing, how can
17 we all work together to try to figure out
18 solutions in, you know, fees that are
19 acceptable for providers to try to increase
20 networks?

21 MR. DEARINGER: So this is Justin
22 Dearinger again, and I -- you know, I
23 understand that, you know, fees are big
24 issue. We've heard it multiple times from
25 -- specifically from all of our providers,

1 but especially in the dental provider
2 community. I think it's important to know
3 this is a Medicaid issue overall, and not
4 just a dental provider issue. Most of our
5 provider types have not had an increase in
6 fees in many, many years. Some of them
7 haven't had an increase up to five or six
8 years. They've had no increase in their
9 fees. We did increase several dental fees
10 not that long ago, I think maybe two years
11 ago. We also try to drastically increase
12 our oral surgeon rates in order to try to
13 help build our oral surgeon provider
14 network.

15 In addition to that, we had some new
16 codes come out where we increased those
17 rates on those new codes. So we do have
18 several rates right now that are a lot more
19 than any other state, they're a lot more
20 than any private insurance. We have some --
21 a lot of codes that we don't bundle that
22 every other state and every private
23 insurance bundles that when unbundled and
24 put together, sometimes they're double what
25 any other state allows for. But because

1 those things aren't plain and clear, we're
2 currently trying to rework those a little
3 bit to make those -- reduce those rates to
4 be about the same as what other states are
5 paying for those codes, bundle those things
6 together like other states do so that -- and
7 whatever savings we can get there, add to
8 some of our codes that are lower so that it
9 makes more sense when people compare codes
10 to codes. So we are working on a project to
11 be able to do that.

12 But as again, like I said, overall, a
13 lot of our providers have had 0 increases,
14 and so it is a 100 percent funding issue.
15 Your legislators determine how much funding
16 that we get for Medicaid and so I encourage
17 you to, you know, ask for more funding from
18 your legislature for us so that we can
19 increase the budget specifically for
20 increases in fee schedules. You know, we
21 can't increase those fee schedules if we
22 don't have the money to do it, so I think
23 that's kind of where we are. We're
24 dependent on that budget.

25 In the meantime, we're trying hard to

1 reduce burden for you all, provider burden,
2 and increase services that add codes, do
3 some things that will help you all. And
4 again, with the rate project, trying to --
5 the rates that we way, way overpay for, and
6 believe it, we hear it from our MCO medical
7 directors trying to bring those back to
8 normal and maybe increase some of the other
9 rates that are a little lower so that it
10 looks, you know, more normal on paper. But,
11 you know, we're doing the best we can with
12 the budget we have, and, you know, that's
13 kind of where we're at with the budget is,
14 you know, we need to have some more money
15 allocated in our -- from our state funding
16 to be able to increase those things.

17 DR. PETREY: Yeah, we --

18 DMS: Yeah, can I just pile on for
19 just a second, and especially coming off of
20 MOAB earlier this week, I want to demystify
21 something a bit as well. And that is the
22 compensation then going through MCOs.

23 So Justin articulated the fee
24 schedule, when the rates are set to pay to
25 MCOs, those capitation payments are made on

1 a monthly basis. Actuaries set those rates
2 based on the fee schedule of the state, so
3 it's based on historical utilization times
4 the fee schedule from DMS of those various
5 codes, and that creates the baseline that
6 actuaries then do their modeling of what's
7 going to change going forward. But the
8 basis of it is, in fact, that the DMS
9 schedule as well.

10 I would also just highlight, I think
11 one of the reasons MOAB was generated is,
12 you know, everybody across the Commonwealth
13 I think is concerned about the budget
14 pressure cuts that Medicaid will experience
15 in the coming years after the One Big,
16 Beautiful Bill was signed into law on
17 July 4th. And so more money is not
18 magically coming from D.C., and I'm not sure
19 where it comes from in the state budget
20 either. I do think it's going to take
21 groups like this working in partnership
22 across DMS, across the dental community, and
23 across the MCOs and our dental providers to
24 figure out where might we find efficiencies
25 because I think most of us get into this

1 business because we have a passion for
2 helping people live healthier lives and
3 caring for those that are the most
4 vulnerable in our communities, and that is a
5 real challenge. We are going into a
6 budget-pressured environment, and I don't
7 think there's a magic pot of money sitting
8 either at DMS in their budget, or certainly
9 in the MCOs based on our capitation rates
10 and some real underfunding we had in the
11 plan last year as well.

12 So I just, again, I'm happy to put my
13 contact information in chat as well if folks
14 are confused around how the dollars flow or
15 how actuarial rates are set or any of those
16 real nerdy things. I'm happy to do my best
17 to demystify that so that we can get on the
18 same page on the fact base and figure out
19 how we pull in the same direction together.

20 DR. PETREY: I think -- we appreciate
21 that. I think, though, when we want to talk
22 about these things, we also need to factor
23 in a couple things. One of which is, and,
24 Justin, you're right, there's been a number
25 of providers across medicine and dentistry

1 that have not had major swings. The
2 majority of medicine, though, and correct me
3 if I'm wrong, is tied to an inflationary act
4 that allows those fees to move as Medicare
5 moves. Dentistry doesn't have that benefit.
6 So when we look at our fees and those
7 actuarial numbers that you talk about are
8 brought up and we look at and say, "Well,
9 this is the DMS fee." Well, the DMS fee for
10 the majority of dental services is based on
11 75 percent of the 19 -- 1987 fees. So 75 --
12 and it was in 1997 that was done. So the
13 fees that we're looking at for the majority
14 are things in 2025 were what was determined
15 to be 75 percent of a fee 28 years ago. So
16 there's no question why this is a problem.
17 There's no question why there's network
18 inadequacies. From a straight financial
19 aspect, there's no question why providers
20 are struggling to be able to even be able to
21 treat population because they simply can't
22 afford to.

23 But if we only talk about, you know,
24 this is the DMS number, well, the DMS number
25 was set, and it was set in a number, at such

1 a -- at such a difficult time in '97 off
2 75 percent of the '87 fees, and it never
3 moved. So I get into analogies, but that
4 was a small rock then, and today, that rock
5 is massive to get fees to an appropriate
6 level because we are at such a -- there's
7 been such a disparity. Inflation, post
8 COVID, post life, post -- BJ has put some
9 things in here about the cost of bread in
10 1987 and the cost of McDonald's hamburgers.
11 And remember, our fees were 75 percent then,
12 and that's still what we're working with for
13 the majority today. There are some things,
14 and we appreciate, especially with oral
15 surgeons, with the pediatric dentists, the
16 changes that were made. But we're still --
17 I mean, the numbers bear out if you compare
18 to other states how ridiculously low the
19 numbers are for practitioners.

20 My question on top of that is,
21 Justin, when you all are determining those
22 and you're looking at appropriate fees, who
23 from a provider perspective is involved with
24 saying, "Well, these are appropriate
25 numbers"? Or are we simply just looking at

1 other states, or are we looking at people
2 that are actually boots on the ground that
3 are treating these cases? Why isn't the TAC
4 involved in helping determine what is an
5 appropriate fee for service?

6 MR. DEARINGER: So yeah, the first
7 thing I wanted to address, there are -- you
8 are correct. There are a few, very few,
9 provider groups -- and I think that's a
10 large misconception, a large misinformation.
11 A lot of people believe that most provider
12 groups are reimbursed through their fee
13 schedules based on Medicare rates that go up
14 every year. That is false. In the state of
15 Kentucky, there are very few provider groups
16 that are directly tied to Medicare rates.
17 We do have a few that are directly tied, and
18 they are tied up and down. So when I get
19 the Medicare report for those provider
20 types, half of the rates go up, half of the
21 rates go down every year. I'm sure over a
22 10, 20-year span, those rates generally
23 gravitate up, but there are only a very few.
24 Most of the provider groups -- we have about
25 60 provider groups in the state of Kentucky.

1 Most of those provider groups are not tied
2 directly to Medicare. So an example with
3 that would be our largest provider group,
4 which is the largest fee schedule, which is
5 the Physicians Fee Schedule. One of the
6 provider groups that I mentioned earlier is
7 not having an increase in fees within the
8 last five years or so or more, and so, you
9 know, it's -- again, it's not just dentists.
10 I agree it's a problem, it's an issue, but
11 it's not a unique one to this provider type
12 or provider group. And --

13 DR. PETREY: You keep saying "five
14 years," though, Justin. I'm sorry to
15 interrupt. You keep saying "five years"
16 like that's a long time for a group of
17 physicians to not have a change in fees.
18 Since the MCOs came on board, what we
19 received was a 10 percent cut, so -- and
20 that's been a little bit more than 5 years,
21 and '97 is quite a long way from 5 years,
22 and 75 percent of the '87 fee, I mean,
23 that's getting to be numbers that it's
24 insane. And then when you see reports from
25 the KDA talking about things such as review

1 on cost to treat a single filling being --
2 and comparing that to the DMS fee in that
3 providers are doing that in up to a
4 50 percent loss by doing the treatment, you
5 know, where -- you have providers out there
6 that are subsidizing with private fee --
7 private patients to subsidize being able to
8 treat a Medicaid population. We're all
9 doing that. We're doing that because we
10 want to treat these people, but in that same
11 time, I mean, it's not sustainable because
12 at the end of the day, as Justin said, we
13 all are businesses. We're not major
14 hospitals. We're not pro bono
15 organizations. We would -- that 75 percent
16 of the '87 fees -- 75 percent of the 1987
17 fees is still the majority of our DMS fee
18 structure, and that is just not cutting it
19 to bring new providers on or to keep the
20 good providers that we have still on.

21 DR. PATEL: And I know specifically
22 for me, one thing that directly affects me
23 are like -- and most of the general dentists
24 that I've spoken to are those restorative
25 codes. Like, those for a fact have not been

1 raised since those fees, and those fees were
2 adopted when I was four. So I think about
3 that, like, I was four years old when these
4 fees were accepted, and I've been in
5 practice five years now. And it's just
6 completely not -- I'm not able to let alone
7 break even, I lose money every single time I
8 do a filling, which is the majority of my
9 practice.

10 DR. PETREY: And --

11 DR. KOLASA: Justin, what's the
12 resistance from DMS to raise the fee
13 schedule? I mean, it just seems like this
14 persistent issue where, you know, you know
15 what the problem is, it sounds like all
16 these other people base it off that, what's
17 to stop you from raising the fee schedule to
18 be at least consistent with our surrounding
19 states? You know, you talked about those
20 expanded services, you know, I have tried
21 and tried and tried to find who was
22 communicated with in that situation. You
23 know, if I never placed another Medicaid
24 dental implant so that general dentists
25 could do restorative work, I'd be great with

1 that. Matter of fact, I don't know that
2 I've placed but one. And so, you know, how
3 much of those expanded codes are being
4 utilized, and should they even have been
5 expanded versus taking -- you know, Medicaid
6 is trying to treat disease, and so, you
7 know, an implant doesn't treat disease. And
8 then I stand to lose here, right?

9 But these people need restorative
10 work, basic restorative care, extractions,
11 things to get them out of infection and
12 pain. And so I really am having a hard time
13 seeing my providers dropping off. I had one
14 text me two weeks ago, and says, "I'm not
15 doing it anymore." And he is younger than
16 me and in practice, and, like, what do I say
17 to that? It seems very disingenuous to talk
18 about network adequacy when we fail and fail
19 and fail to do anything about the fee
20 schedule when everyone acknowledges that's a
21 problem. And I look up the road, and I see
22 UK HealthCare, and it looks like the Taj
23 Mahal. I see ARH commercials on UK
24 basketball games; they can afford that level
25 of advertising because obviously they're

1 doing pretty well off those Medicaid dollars
2 that came in when the getting was good
3 through these federal expansions. You know,
4 now that's going away, but nothing was done
5 for dental all through that. And so here we
6 are talking about '87 fee schedules, and
7 nobody will step up and say, "Hey, we need
8 to fix the fee schedule." Like we know it's
9 a problem.

10 I do not understand, I cannot grasp
11 why DMS will not raise the fee schedule to
12 be consistent with at least the people
13 around us. I mean, it's -- you know, it's
14 hard for me to do anything to try to recruit
15 people to take Medicaid when I can't get --
16 you know, it won't even budge, and, you
17 know, that's just -- and I hate to be that
18 way, but it's getting to a breaking point,
19 and I'm really concerned that our network is
20 near collapse, and, you know, it's only
21 getting worse. You know, our health
22 insurance costs went up 20 percent this
23 year. So we provide health insurance to our
24 employees, so where is that 20 percent going
25 to be made up, you know? And a lot of these

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1 private insurances follow your all's lead,
2 too, so that kind of puts us under the rock
3 a little bit. They look at that Medicaid
4 fee schedule and that's what they base their
5 contracts off of, so it's not like I can
6 even make it up there.

7 So, you know, it's really under a
8 cracking point here, and I'm really
9 concerned if we don't do something, and
10 that's why I feel like it's super important
11 as a TAC, and I think this is why all these
12 members of the TAC are being so vocal is it
13 feels like there's a pressure right now
14 that, you know, has always been there, but
15 it's really starting to sort of
16 exponentially grow that we're at a cracking
17 point where this network is about to
18 collapse. And I genuinely am concerned
19 about it because I care about these people.
20 I'm from rural Kentucky. You know, my wife
21 grew up in Section eight housing, she was on
22 Medicaid. You know, it's personal to me,
23 and we take these MCOs, we take all of them
24 for a reason, you know, because we want to
25 treat as many people as we can. But, you

1 know, there's gotta be something that
2 happens from the state level, and I think it
3 starts with raising the fee schedule.

4 DR. MILLAY: And that kind of goes
5 in piggyback -- these fees that you keep
6 talking about, "Oh, we added," I know when
7 they were added, what state dentist or
8 dental group looked at to help do that
9 because no matter what kind of fee you add
10 and go "look at what we're paying," if it's
11 not getting utilized, you're not losing any
12 money, you're not gaining any money.
13 Actuarially, it's a wash. So it's not doing
14 any good for the patients or for the program
15 adding a random fee.

16 DR. PETREY: I think to the
17 discussion that the money's just not there
18 is understandable. I mean, obviously there
19 is -- there's an amount that is allocated
20 and that is what it needs to go. But if we
21 don't start somewhere, where do we start?
22 We -- you know, post COVID -- we've talked
23 about five years back, and five years back
24 is getting back to COVID, and we haven't had
25 changes since then. And I appreciate BJ's

1 work on looking at numbers of costs, but if
2 you look at costs to treat a patient today
3 post COVID, the cost of masks, the cost of
4 gloves, to Justin's point, the cost of
5 insurance for your own staff, the cost of
6 staff themselves, it's astounding.

7 It's also exasperated by we're in --
8 moving into more of a digital world. From
9 an orthodontic perspective, we're -- we have
10 some MCOs requiring that we have digital
11 models submitted for cases. I love that. I
12 think that's fantastic. I think that's
13 where we should be. We're asking practices,
14 however, to purchase \$50,000 machines to
15 take a digital scan to be able to get
16 approved for a case that pays \$2,800. That
17 math doesn't math. And you're -- you had
18 patients before in a previous version of how
19 we got approvals with the state where it was
20 alginate and stone, and you mailed it in.
21 And that -- having the shift for what it
22 costs for us to be able to treat these
23 patients, or even in that case, to even
24 submit a case for care, being so
25 skyrocketing, and yet the fee is maintained

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1 at the fee that it was 75 percent in 1987
2 fees. It -- I don't see how we're going to
3 get new providers, and as Justin has pointed
4 out, BJ stated, we have great providers
5 right now that contact and talk to us that
6 are dropping the system or telling us they
7 are going to not be able to continue this at
8 these current rates with the costs that
9 we're dealing with.

10 And I -- I know we're all in a pickle
11 with it, but we're -- I think we as a TAC
12 are wanting to try to continue this
13 conversation because this is the only fix to
14 try to get a better network is to have an
15 adequate fee schedule, which we do not have.
16 And cherry-picking small things are good,
17 but that does not -- all ships rise with the
18 rising tide. We've got to make a wholesale
19 change that brings dentistry up to where it
20 should be, and had we been tied to an
21 inflationary going back to '97 going back to
22 those then, 75 percent of '87 fees, it
23 wouldn't be much of a move if a move at all
24 to be able to have an adequate fee schedule
25 that keeps providers and gets new dentists

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1 coming into the network. But where it
2 hasn't moved in so long, much longer than
3 the five years for the physicians, we have a
4 big, a big boulder to push to try to bring
5 that from those fees that we've all been
6 struggling with that now, in 2025, just
7 really don't function.

8 DR. MILLAY: So I -- my question is
9 why would -- you have a group of individuals
10 in the TAC that are dealing with
11 generalists, specialists, and multi-field
12 specialists, pediatrics, oral surgery,
13 orthodontics, encompassing all aspects of
14 dentistry, why would you not seek some
15 guidance from those individuals in what fees
16 should be raised, what would be acceptable
17 fee schedules? Because once again, you're
18 talking to a group of people who wouldn't be
19 here on a Friday afternoon sitting in a
20 meeting when the weather is beautiful
21 outside trying to help solve a problem with
22 Medicaid with super concerns, what are we
23 going to do about our friends and family who
24 are sitting there with Medicaid and no
25 providers. So how can we help that

1 situation?

2 MR. DEARINGER: How can a TAC assist
3 to increase the fee schedule? Is that
4 what you're asking?

5 DR. MILLAY: Review the fee schedule,
6 make recommendations to that because --

7 MR. DEARINGER: Yeah, we always -- we
8 welcome the TAC making recommendations,
9 reviewing the fee schedule. It's out there
10 on our website. We would love to have any
11 feedback that you all would -- could give
12 us. You know, I hear you all talk about new
13 codes. Those new codes when we put those
14 on, go through an actuarial process to see
15 -- and we do lean on other states a lot as
16 far as utilization. You know, how many
17 people are going to use this code based on
18 what the price point is for the code, and
19 that gives us a budgetary number for that
20 item. And so adding a new code is a tiny,
21 tiny little piece of a budget, so if we
22 removed some of those codes, it still
23 doesn't give -- you know, it's a drop in the
24 bucket, right? It still doesn't give us
25 enough money to even add a dollar to a

1 heavily utilized code. So I think it's
2 important to know that.

3 Somebody had brought up implants. I
4 mean, that's such small amount used that
5 there's -- you're not saving any money at
6 all by removing implants from the fee
7 schedule because we hardly do any. They
8 have to be medically necessary, so there's
9 very few done. But for the very few members
10 that do get that, it's a life-changing, you
11 know, a service that we can provide to
12 people.

13 So, you know, we have to find some
14 money somewhere, I agree with that. If you
15 all have suggestions on the fee schedule on
16 how to do that, we would love to hear that.
17 I know, again, like I said, we are looking
18 at some of those codes where we pay two,
19 sometimes three times more than anybody
20 else, and we're trying to remove those
21 things, seeing how much savings that will
22 give us, if any. I'm sure it will give us
23 some and seeing if we can add that to some
24 of the codes that are too low. But, you
25 know, when you talk about adding --

1 increasing the fee schedule, there has to be
2 money there to be able to do that. It has
3 to come from somewhere. So we would love to
4 increase it.

5 Now, you did ask about new codes. So
6 new codes, we look at all 50 other states to
7 see what they're paying on that specific
8 code that's new. We look at private
9 insurance to see what they're paying on that
10 specific code, and then we look at the
11 American Dental Association to see if they
12 have anything out about that code, and we
13 look at all of those different price points
14 when we set prices for new codes. So
15 whenever you see a new code, that's been
16 looked at as far as all of those different
17 types of ways to look at it.

18 But yes, we would love the TAC's, you
19 know, feedback, comments on ways we could
20 save money, on ways we could find money.
21 The Department for Medicaid Services, the
22 Cabinet for Health and Family Services do
23 not determine which provider groups are tied
24 to Medicare. That is completely done
25 through statute. Again, that's the

1 legislature that decides which groups, like
2 hospitals -- I know somebody had talked
3 about hospital funding are directly tied to
4 Medicare, so -- but we encourage any support
5 from you all from the legislation that we
6 can get, and we encourage you all to review
7 our fee schedules and provide feedback. You
8 know, if there's a code that you're losing
9 money on, let us know, and, you know, we do
10 everything we can to try to get those codes
11 as high as we can with the budget that we
12 have.

13 DR. KOLASA: Let me give another
14 example, Justin. I really do appreciate
15 that. The Rural Health Transformation Plan,
16 so the grant to the Big, Beautiful Bill, you
17 know, it seems like the Dental TAC, since
18 there's an oral health push, would be a
19 great place for suggestions on that. I get
20 this information because I sit at some
21 hospital committees, and it looks like that
22 the request is for mobile vans, and we've
23 been through the mobile vans series. I'm
24 just curious, like, where are you getting
25 these ideas for the grant request? Because

1 it seems like if network adequacy was going
2 to be a grant request -- and, you know, I'm
3 a little ignorant to the subject, so forgive
4 me. But it seems like expanding network
5 adequacy, like a true network versus these
6 mobile vans that come and go, would have
7 been a good focus for expansion of rural
8 health on this grant request.

9 So again, with the KDA, with the TAC,
10 where is that -- you know, was it KDPH,
11 Julie McKee, where is that coming from and
12 who has all that leverage to dictate what
13 we're asking for? Because, you know, we're
14 talk -- network adequacy to me is the
15 biggest problem with dental Medicaid, and
16 putting vans is not a true solution in my
17 opinion, and maybe people will differ, but
18 talking to the people who are boots on the
19 ground every day would seem to be a good
20 start for when we're trying to find this
21 money. And so maybe this rural health grant
22 access through the Big, Beautiful Bill
23 would've been a good way to find some of
24 that. Where did that decision come from for
25 what to request?

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1 MR. DEARINGER: So the Kentucky
2 Department for Public Health was in charge
3 of that request, and I believe that the
4 Kentucky Dental Association was on a lot --
5 or were on a lot of those calls. We were on
6 a couple, but they were -- took the priority
7 in that area. So we could definitely get a
8 Kentucky Department for Public Health
9 representative on for next meeting, and
10 maybe someone from the Kentucky Dental
11 Association as they were involved with a lot
12 of those meetings as well.

13 DR. PETREY: I think that -- I think
14 that's a good suggestion. The only concern
15 that I have -- well, as a hand comes, we
16 have a member of the KDA --

17 DR. MILLAY: Yeah.

18 DR. PETREY: -- on, but --

19 DR. MILLAY: Dr. Robertson?

20 DR. ROBERTSON: I was going to try to
21 just be a fly on the wall. Well, we were --
22 the oral health request that was sent in was
23 from our -- you know, initially, we were in
24 the group that was queried for ideas, and
25 our initial proposal was a statewide

1 telehealth program hubbed at the dental
2 schools. And we were -- after that letter,
3 we were shut out of the process. So I
4 literally have no input on where we are.

5 DR. MILLAY: I think --

6 MR. DEARINGER: Okay, so maybe
7 somebody from Kentucky Public Health. I was
8 -- I thought that you all were involved. I
9 was misinformed.

10 DR. ROBERTSON: We -- Justin, I
11 appreciate it because we would've loved to
12 have been involved.

13 MR. DEARINGER: Okay.

14 DR. MILLAY: And Justin, I'm sorry to
15 interrupt. I thought I saw Krista something
16 raise their hand. I saw a hand come up that
17 said "Krista," and then it went right back
18 down on my screen. It was --

19 MS. HENSEL: It wasn't me. I was
20 just changing devices.

21 DR. MILLAY: Okay.

22 MS. HENSEL: I apologize, earlier I
23 was in the car trying to get kiddos after
24 school, so I'm back in front of a computer.

25 DR. MILLAY: Okay. Not a problem.

1 No, I just saw the -- I thought it said
2 "Krista something" a hand, then it vanished
3 real quick on me, so thank you.

4 DR. PETREY: I would like to comment
5 on that though, too, BJ. One aspect of that
6 is the time at which Dr. Stack and his team
7 had to put that together was a very tight
8 window, so that also, I'm sure, played into
9 it. But certainly, from a TAC perspective
10 and where they have proposed, and remember,
11 they're requesting, so they're not receiving
12 or enacting, but where they proposed, I'm
13 not sure that we would have felt that the
14 allocation or the planned allocation of
15 funds would be best for network adequacy.

16 Justin, I appreciate what you're
17 saying on fees, and I appreciate what you're
18 saying as far as having some fees that are
19 even double. I'm not aware of what those
20 are. I'm sure you can elaborate on that at
21 some point, but I'm just looking at things
22 like D2391, one surface composite in the
23 state of Kentucky is at \$57.20. States
24 around us: Ohio, 97.86; Indiana, 82.45;
25 Missouri, 94.14; Louisiana, 87.71. Looking

1 at that group, we're at an 85.9 percent
2 lower fee for a one surface composite. I
3 mean, that's -- unfortunately, we want
4 prevention to be what we're focusing on, but
5 when we're looking at what people are doing
6 out there and what Kayla alluded to, you
7 know, when you're at \$57 on a composite
8 restoration and it's 87 percent lower than
9 peer states pay in their communities, we
10 know that's not -- that's not feasible. And
11 it may be that some things are double, but
12 things that are out there being done are at
13 such a low fee that we can point out
14 individual, single things, but the things
15 that are the majority of what we do, when
16 those are so low, and that's all of
17 restorative dentistry. They really don't
18 have a fee that is applicable to the cost to
19 do those treatments.

20 MR. DEARINGER: Yeah, I don't have --
21 I mean, that's -- I know they're low. I
22 mean, I'm with you. I mean, I agree.
23 They're low for you all in a lot of codes,
24 they're low for physicians in a lot of
25 codes, they're low for physical therapists,

1 occupational therapists, speech therapists.
2 They're low for a lot of our providers that
3 aren't directly tied in legislature -- or in
4 legislation to the Medicare fee schedule.

5 DR. PETREY: Completely understand
6 that. I'm going to beat the horse again and
7 say, but they have not -- those others, I do
8 not believe, have been waiting since '97 and
9 using '87 -- 75 percent of '87 fees. From
10 that though, I would say that I would love
11 to have comments from you all and others and
12 at what I can take to the MOAB to make it
13 better for all of us at what I can try to
14 help from because we're -- I'm one voice on
15 there in a big project. And, you know, I
16 would -- you know, I like big tents, and I
17 like big people, big groups helping that,
18 and so we as a TAC want to see this change,
19 but if the change is at a legislative level,
20 then we need to address it there as well.
21 And I appreciate any and all comments and
22 help for me in that aspect. Don't everybody
23 jump in to help at once. Thank you.

24 DR. KOLASA: This is just a knowledge
25 question for Justin. When pharmacy got

1 their big bump, and optometry got theirs,
2 was there a legislative change that allowed
3 for that?

4 MR. DEARINGER: Pharmacy's directly
5 tied to legislation. The optometry, I'd
6 have to see exactly what you're asking.
7 You're asking on -- for prices based on
8 what?

9 DR. KOLASA: Well, I just -- I'm not
10 -- you know, I don't have the most knowledge
11 of that.

12 MR. DEARINGER: Ophthalmologist, or
13 -- so, I mean, I'd have to go back and look
14 at their fee schedules and see exactly what
15 went up, but optometry is not directly
16 related, pharmacy is. So I'd have to look
17 and see. I mean, we -- we were able to
18 increase some things for optometric about
19 the same time we did for dental when we
20 increased some of those rates. I think
21 those were simultaneously with our expansion
22 where, you know, Kentucky Medicaid used to
23 only treat children for dental, and we had
24 our -- you know, half of our Medicaid
25 population that had zero dental care, which,

1 you know, massive amount of emergency room
2 usage --

3 DR. KOLASA: Yeah.

4 MR. DEARINGER: -- and just poor
5 health overall as you could imagine. So I
6 think that was around the same time. I'd
7 have to go back and look. I'm not sure. I
8 can't answer it right now.

9 DR. KOLASA: That's okay. I guess
10 it's like, do we need to push for
11 legislative change? Are your hands tied?
12 If -- I mean, if you're saying that your
13 hands are completely tied, then that's what
14 I want to know, because then I need to start
15 knocking on other doors that this is not --
16 if this is not the avenue for it.

17 MR. DEARINGER: Well, for Department
18 for Medicaid Services on fee schedule
19 increases, it's directly tied to the budget,
20 our budget that we received from the
21 legislature. The only time we can
22 automatically do that without budgetary
23 increases is if it's when legislation
24 directs us to that we have to do that, that
25 we have to tie it directly to the Medicare

1 fee schedule.

2 DR. KOLASA: So DMS decides within
3 the amount of money what they give it to.
4 So ultimately, they give you that money, and
5 you guys continue to say, "This is how much
6 dental should receive of that budget?

7 MR. DEARINGER: Yes, that's correct.
8 So we get an amount of money set from the
9 legislature, we have statutory requirements
10 that we have to provide funding directly
11 tied to statutes on certain provider types,
12 on certain things, and then we -- the rest
13 of that money goes to what we can have for
14 our fee schedules and if there's any money
15 available for increases in the fee schedule.

16 DR. MILLAY: So is that -- and this
17 is kind of just not for my information, too.
18 So is that based on a percentage? You're
19 looking at this money is coming in and we're
20 responsible for X percentage to be sent to
21 dental procedures, or how is that
22 determined?

23 MR. DEARINGER: So it's a lot -- I'm
24 not a budget person, so if I'm -- you know,
25 I'm speaking a lot out of context on the

1 issue as far as Medicaid's budget. It's
2 complex system, but, I mean, to my
3 understanding, they look at the current --
4 you know, current fee schedules and what
5 we're currently paying for dental, and the
6 amount of members that -- you know, the
7 amount of services that we provide for
8 dental on a historical basis, and then
9 that's the amount of money that is kind of
10 set in the budget for dental. And so then
11 if there's any additional funding, then they
12 look at that to see if they can increase
13 fees for any provider type, which again, I
14 don't -- I'm not thinking that we've done
15 that for -- since we increased them for you
16 all. We -- you know, for dental, vision,
17 and hearing, we were able to increase those
18 fees when we expanded services to adults.
19 Everything else I think's been tied to
20 Medicare with legislation, and I'd have to
21 get maybe somebody from budget to go into
22 detail about exactly how those things are
23 set and done. I'm not a budget person.

24 DR. PETREY: I think -- I think one
25 of the things -- the comments that we have

1 is we -- we're wondering, and you said you
2 would appreciate it, but we'd like to have a
3 voice, whether that's through the TAC or
4 whether that's some other way that DMS
5 involves practitioners that are treating
6 patients, in looking at this fee schedule.
7 Because you're absolutely right that those
8 -- there have been a smattering of
9 increases. There has been the addition of
10 adult -- you know, as an orthodontist, and
11 we have a pediatric dentist on the TAC,
12 those adult changes are -- they -- while
13 they allow -- provide services for those
14 adults, they don't allow for any aspect of
15 what we do. So it's not helping grow our
16 networks in any way with those changes.

17 That being said though, the fact that
18 we're not part of the discussion in any way
19 is a challenge because it's -- when we just
20 compare numbers, we don't really know -- I
21 don't know that other than practitioners,
22 anyone really has a handle on what the cost
23 to treat truly is and what is an appropriate
24 fee. So if money comes available, I think
25 we need to -- we'd like to be a part of the

1 process in understanding how to make that
2 fee schedule better.

3 MR. DEARINGER: I think that's a
4 great idea. I think we're always looking
5 for ways to utilize our technical advisory
6 committees, you know, and I think that's a
7 wonderful idea. Any funding at all to let
8 you all kind of be a voice about where that
9 would -- for dental be a voice about where
10 that goes in our fee schedule, and then us
11 trying to make it work budgetarily. So I
12 think that's a great idea.

13 DR. PETREY: You really gotta unblur
14 -- you really gotta put yourself -- we gotta
15 see where you are, brother. Are you at the
16 beach? What's going on?

17 MR. DEARINGER: Yeah, I'm at
18 Dollywood actually, so.

19 DR. KOLASA: Nice.

20 MR. DEARINGER: Yeah, good place.

21 DR. KOLASA: Are you riding rides or
22 are you just checking out the Christmas
23 decorations?

24 MR. DEARINGER: Oh, all the grandkids
25 are riding rides and doing all that fun

1 stuff.

2 DR. KOLASA: Very good.

3 MR. DEARINGER: Kind of supervising.

4 DR. MILLAY: Any other questions,
5 comments at this point in time regarding the
6 fees and possible movements forward?

7 (no response)

8 DR. MILLAY: If not at this time,
9 we'll move to -- which I just lost my paper
10 saying what was next. I don't think -- I
11 think that was kind of the last topic in new
12 business. It was just any other topics that
13 may need to come up at this point in time.
14 I think -- Ms. Wash, thank you very much.

15 MR. DEARINGER: Yeah, I think we at
16 DMS had some pathology codes that we had
17 received from some dentists saying that they
18 aren't currently allowed by DMS to bill.
19 And I think we were sending those to you all
20 to kind of look at to see if that's
21 something that we should consider adding to
22 the 2026 fee schedule, and then what those
23 rates would be.

24 DR. KOLASA: I'd be happy to look at
25 those path codes. I do a lot of that, so.

1 MR. DEARINGER: All right. I will
2 have Barb send that to the TAC, and we
3 appreciate any advice and reviews that you
4 all could give us on that.

5 DR. MILLAY: Thank you. And then
6 we'll work on that and then get that back to
7 you guys as soon as we can.

8 Any other general questions or
9 discussion for the TAC at this time?

10 (no response)

11 DR. MILLAY: There we go. I was
12 getting it off the screen share. Seeing
13 none, is there any MAC recommendations that
14 needs to be move forward from the TAC at
15 this time?

16 (no response)

17 DR. MILLAY: I don't think we have
18 any recommendations going --

19 DR. PETREY: Justin, can you tell us
20 when the MAC -- next MAC meeting is?

21 DR. KOLASA: Yes.

22 MS. WASH: This is Barbara from DMS.
23 We are actually in the process of getting --

24 DR. KOLASA: Oh, yeah.

25 MS. WASH: -- our January meeting

1 together. We had sent out a survey to
2 everybody who attended the MAC.

3 DR. KOLASA: I filled mine out.

4 MS. WASH: Yay! That's great. Once
5 we get that, we'll be putting those on the
6 website.

7 DR. KOLASA: So --

8 DR. PETREY: Knowing that --

9 DR. KOLASA: -- just for information,
10 so the way it'll work, Joe, is MAC will be
11 January, so the odd months, and then the BAC
12 is going to be the even months because by
13 law, they have to do the BAC ahead of the
14 MAC. And so we're -- what it sounds like --
15 this is not finalized, and Barb can correct
16 me, but it sounds like the BAC, then the
17 MAC, then, the BAC, then the MAC is how
18 it'll run. So we should be odd months, and
19 hopefully Monday afternoons, Barbara.

20 MS. WASH: I've been pushing for
21 that.

22 DR. KOLASA: Thank you. I said if
23 it's in the morning, it does kill a whole
24 day, and since I serve a Medicaid population
25 that's backed up six months, it would really

1 help if I could at least get through
2 surgeries in the morning, so.

3 MS. WASH: Absolutely.

4 DR. PETREY: It seems then that we
5 need to make sure that our TAC meetings are
6 prior to your MAC meetings. So we need to
7 kind of -- as we think about the 2026
8 schedule, we need to also look at the MAC
9 2026 schedule to help determine that.

10 MS. WASH: Well, the survey was
11 filled out by everyone who was on the MAC,
12 and again, Justin just said he filled his
13 out. And also, any recommendations or
14 formal recommendations, they get presented
15 to the MAC, so -- and so as long as you send
16 me a formal recommendation if you have one,
17 you know, we send that over, and then MAC
18 discusses that votes on it.

19 DR. MILLAY: So and as I'm new to
20 this also, Barbara, and in this chair, we --
21 that does not have to come out of this
22 meeting directly. If that was to come out
23 with all members of the TAC signing off on
24 it to give to the MAC as long as it was
25 prior to the MAC meeting, or does it need to

1 be reported in official minutes if for some
2 reason --

3 MS. WASH: It's official minutes.

4 DR. MILLAY: Okay, the TAC --

5 MS. WASH: And everybody votes --
6 yeah, the TAC has to --

7 DR. MILLAY: Okay.

8 MS. WASH: Yes.

9 DR. MILLAY: That's what I wanted to
10 confirm because I would assume it had to be,
11 but --

12 MS. WASH: Yes.

13 DR. MILLAY: So yeah, we would need
14 to try to make sure our next meeting would
15 be before the MAC.

16 MS. WASH: So the MAC has changed a
17 little, and just to keep you in the loop of
18 that, TAC, you have to have 50 percent of
19 the quorum. So it's a little different with
20 the MAC, and I'm not sure, they're still
21 putting -- changing those bylaws. But if
22 you're going to vote on it, you have to have
23 at least 50 percent with yay, saying "yes."

24 DR. KOLASA: So is it --

25 MS. WASH: Any recommendations. And

1 it needs to be done formally. You need to
2 submit formally the recommendation.

3 DR. KOLASA: So if we made a MAC
4 recommendation -- you know, if we made a
5 motion for a MAC recommendation here, then
6 generally, could we get the details together
7 prior to -- you know, make that a little
8 more detailed in a written format to submit
9 as long as it generally -- you know, we
10 don't have the whole formal write up as much
11 -- you know, just the general topic is
12 approved.

13 MS. WASH: Exactly. Exactly, yes.

14 DR. KOLASA: So if we wanted to make
15 a MAC recommendation about evaluation of fee
16 schedule, we could make a motion for that,
17 get it approved, and then we could formally
18 write that up.

19 MS. WASH: And that would also be in
20 your transcript as we're speaking right now.

21 DR. KOLASA: Perfect.

22 MS. WASH: Mm-hmm.

23 DR. KOLASA: TAC, is that something
24 we want to do, or do we want to try to meet
25 again and -- before the MAC, and --

1 DR. PETREY: Do you have a
2 recommendation, Justin, as far as something
3 that -- to bring to the MAC in your dual
4 role?

5 DR. KOLASA: Well, it's still new to
6 me, too, but, you know, kind of what Justin
7 Dearing had mentioned about, you know,
8 maybe make it policy that integration of the
9 TAC and we look at these fee schedules where
10 there's, you know, part of this carve out
11 and they're not tied to Medicare. You know,
12 maybe the recommendation is that we are
13 included in these discussions when they are
14 made so that we know that in policy that we
15 are going to be included. Or not, I mean
16 it's --

17 DR. MILLAY: I know I think I would
18 agree with you on that. I'm not the best at
19 wording those things, so.

20 DR. PETREY: So would we then say
21 that we would like to make a recommendation
22 to the MAC that the fee schedule review be
23 inclusive of the TAC as it relates to DMS?

24 DR. KOLASA: I think that sounds
25 good. Barb, you're probably a professional

1 at these types of meetings. I would take
2 input on how -- you know, the formation of a
3 formal motion.

4 MS. WASH: So what you basically are
5 recommending just needs to be sent to me in
6 a formal letter, and I can send you a copy
7 of that, and basically what you just stated
8 would have to be listed in that letter. So
9 it's an email, and it basically is just
10 starting the process. And everybody has to
11 vote on it, and as long as 50 percent say,
12 "yay," then it moves forward. And I can
13 send you an example.

14 DR. PETREY: BJ, you want to call a
15 vote on that?

16 DR. MILLAY: Yeah, I mean, would the
17 TAC members agree to accept and vote on the
18 motion that was presented? And I'm assuming
19 it would be worded as the recommendation
20 that the MAC would -- all fees would be
21 associated with the TAC. Is that how we
22 would --

23 DR. PETREY: I think the
24 recommendation -- I wish I could've written
25 it down as I said it. Recommendation that

1 TAC be involved with fee review as it
2 relates to DMS and dental services.

3 DR. KOLASA: Why don't you make that
4 the formal motion, Joe?

5 DR. PETREY: I think that's -- I'd
6 make that motion.

7 DR. KOLASA: Yeah, I'll second that.

8 DR. PETREY: Barb, we now just vote,
9 yeah?

10 MS. WASH: Yes.

11 DR. PETREY: So Jay, can you get on
12 camera? Can you get on camera, Jay?

13 DR. MILLAY: Kaitlyn, I think is off
14 camera.

15 DR. MILLAY: Okay. Barb, with three
16 of us on camera because I think Kayla was
17 having some issues with her connection.

18 MS. WASH: One, two, three, four,
19 five, so three out of five is more than
20 fifty percent, so --

21 DR. PETREY: So we're good, right?

22 MS. WASH: -- you're good to go.

23 DR. MILLAY: Dr. Crews was -- is
24 Dr. Crews off the call?

25 MS. WASH: No, Dr. Crews is on, he

1 just doesn't have his camera on.

2 DR. PETREY: Yeah. But it still --

3 so --

4 MS. WASH: Can you put your camera
5 on, Dr. Crews?

6 DR. CREWS: I don't think I can at
7 the moment. I'm driving, so --

8 MS. WASH: Okay.

9 DR. PETREY: It's okay, Jay. I think
10 that if the three of us on camera because it
11 has always been my understanding we have to
12 be on camera for a formal vote.

13 MS. WASH: Okay.

14 DR. PETREY: But if the three of us
15 vote "yay," then I think we can move that
16 forward, and then we will work together to
17 get a -- to get that formally written to
18 you, Barb.

19 MS. WASH: That sounds great. Thank
20 you.

21 DR. PETREY: So all in favor?

22 (Aye/Yay).

23 DR. PETREY: Yeah, okay.

24 MS. WASH: Okay.

25 DR. MILLAY: So motion passes.

1 DR. PETREY: Formal.

2 DR. MILLAY: All right. And so we
3 will work that to get that you, Ms. Wash.
4 And any other topics that need to be
5 addressed on this meeting?

6 (no response)

7 DR. MILLAY: Hearing none, I seek for
8 adjournment.

9 DR. PETREY: I do want -- I do just
10 want to say put well-wishes out to
11 Dr. Caudill. I know he's in a recovery
12 right now, and we hope to see him back and
13 back at it well. Sorry for slipping that in
14 as you were getting ready to adjourn, but I
15 meant to say it earlier, so.

16 DR. MILLAY: Motion for adjournment?

17 DR. KOLASA: Motion.

18 DR. PETREY: Second.

19 DR. MILLAY: All right. Thank you
20 all for taking the time. Have a good
21 weekend.

22 MS. WASH: Thank you. Have a good
23 weekend.

24 DR. PETREY: Thank you.

25 (Meeting adjourns at 3:59 p.m.)

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C E R T I F I C A T E

I, TIFFANY FELTS, Certified Verbatim Reporter, hereby certify that the foregoing record represents the original record of the Technical Advisory Committee meeting; the record is an accurate and complete recording of the proceeding; and a transcript of this record has been produced and delivered to the Department of Medicaid Services.

Dated this 2nd day of December, 2025.

Tiffany Felts, CVR
Tiffany Felts, CVR