

COMMONWEALTH OF KENTUCKY
CABINET FOR HEALTH AND FAMILY SERVICES
DEPARTMENT FOR MEDICAID SERVICES

IN RE: DENTAL TAC

February 11, 2022
200 P.M.

(All Participants Appeared Via Zoom or Telephonically)

APPEARANCES

Garth Bobrowski
CHAIR

John Gray
Joe Petrey
Phil Schuler
TAC MEMBERS PRESENT

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APPEARANCES
(Continued)

Leslie Hoffmann
Lee Guice
Judy Theriot
Angie Parker
Sharley Hughes
Erin Bickers
Jennifer Dudinskie
MEDICAID SERVICES

(Court Reporter's Note: At the request of DMS, all other participants appearing via Zoom or telephonically will not be listed under Appearances.)

AGENDA

1. Welcome and Roll Call
2. Review meeting dates: Fridays 2-11-22,
5-13-22, 8-12-22, 11-4-22 (2-4 P.M. Eastern)
(all are Zoom)
3. Election of officers: Chair and Vice-Chair
4. New member needed to replace Dr. Brandon
Taylor
5. Comments by Commissioner Lisa Lee
6. Approval of minutes from 11-22 meeting
7. Old Business
 - a. Dr. Julie McKee - Dental Survey Report
 - b. MCOs' report on Social Determinants of
Health and their impacts on oral health
and total health care
8. New Business
 - a. Report on HB87 (Senator Alvarado,
Presenters: Mahak Kalra, Dr. Garth
Bobrowski, Ronnie Coleman with Benevis)
 - b. A new TAC has been formed called Persons
Returning to Society from Incarceration
(Steve Shannon-Chair)
 - c. MCO reports (UHC, DQ, Avesis), FFS report
 - d. On the DMS website, can a contact
number be added for each TAC?
 - e. Other
9. Motions for the MAC/DMS:
 - a. For DMS - County-specific provider data
on a quarterly basis showing activity
levels for gross pay-outs beginning 1-1-22
10. See above for the next meeting
11. Public Comments
12. Dentist Comments
13. Adjournment

1 MS. HUGHES: Before you get
2 started, I want to introduce you to Erin Bickers.
3 Erin is going to be taking my place on working with
4 the TACs and she is on here today. She is hosting
5 the meeting today.

6 So, if you all have any
7 questions after the meeting and so forth, you can
8 address those to her. I will be sending out an email
9 soon with her email address and so forth.

10 And now I will just turn it
11 over to you, Dr. Bobrowski, to start the meeting.

12 DR. BOBROWSKI: Okay. Thank
13 you, Ms. Sharley, for all that you've done for us.
14 You've been such a reliable source of help with the
15 protocol and meeting information and we want to thank
16 you for all that you've done and wish you the best.

17 And, then, we want to welcome
18 Ms. Erin to the club and thank you so much for your
19 help, too.

20 And I apologize for my
21 technical difficulties because I was just on a Zoom
22 meeting this morning and it worked all fine but I
23 don't know what I did. Maybe I just pushed a wrong
24 button somewhere.

25 Anyway, we want to have a roll

1 call of our TAC members.

2 (INTRODUCTIONS)

3 DR. BOBROWSKI: I believe we've
4 got a quorum here for today and we want to keep
5 things moving since I delayed the meeting and, again,
6 I apologize.

7 I put the upcoming dates of our
8 meetings on our agenda sheet. So, you can look at
9 those and review those. I think we voted last time
10 to do them all via Zoom for this year until we got
11 some kind of further notice but they're usually on a
12 Friday afternoon and Sharley helped us get those set
13 up at 2:00 Eastern Time.

14 We will next go to Election of
15 Officers. Like I said, I'm the current Chair. I
16 don't mind to do it again. And, then, Dr. Phil
17 Schuler is our Vice-Chair. So, we'll need to have
18 nominations for Chair and Vice-Chair.

19 DR. PETREY: I nominate, Garth,
20 you back in the Chair position and, Phil, I would
21 nominate you to the Vice-Chair as well, if you so
22 still want it.

23 DR. SCHULER: That's fine. I
24 appreciate it.

25 DR. BOBROWSKI: Are there any

1 other nominations? Hearing none, we'll just vote
2 that as a slate of me and Dr. Phil for those two
3 positions. All in favor, say aye. Any opposed?
4 Okay. We thank you and we will try to keep going and
5 do the best we can.

6 Some of today's TAC meeting is
7 just some informational things that I wanted to pass
8 on to TAC members and MCO members.

9 I have reached out to Rick
10 Whitehouse at the KDA. We need to get a new TAC
11 member to replace Dr. Brandon Taylor, and we're going
12 to be sending out notices to the KDA, Dental
13 Association members and try to see.

14 And I've asked several people
15 already over the last few months and I don't get a
16 yea response; but if any of you TAC members hear of
17 anybody of interest or just go recruit them and just
18 see if they would be interested. You can tell them
19 we meet four times a year. Just watch out for that
20 Chairman. He's a little late sometimes.

21 The other thing was the Zoom
22 call this morning with Commissioner Lee. She said
23 that she did not know for sure if she would be able
24 to be on the call, but a couple of things that we
25 talked about was some of our numbers.

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And I brought up about, oh, three or four years ago, we brought up a paid claims' breakdown but I'm not sure that we ever got a breakdown on that. This is kind of by dollars earned.

I think we've talked about this at a couple of our last TAC meetings, too, just trying to find out how many people are actually doing dentistry with Medicaid.

What I had at our TAC meeting before was if you were doing paid claims of zero to \$1,000, \$1,000 to \$5,000, \$5,000 to \$10,000, \$10,000 to \$20,000 and, then, over \$20,000 worth of Medicaid business.

And we were hoping to see if we can also include the number of dentists that are in each range, and, then, also the age of the dentist in those ranges. We had less than 35, 36 to 45, 46 to 54, 55 to 64, and greater than 65. So, that was what we had a few years ago.

Now, the one thing I didn't have down there was a time frame. If any of you TAC members remember, was that per month or per year - do you all remember - or per quarter?

MS. NICOLE ALLEN: Dr.

1 Bobrowski, it was per quarter. This is Nicole.

2 DR. BOBROWSKI: Okay. Thank
3 you, Ms. Nicole. That's kind of what I was thinking
4 but I just didn't have it written down here handy.
5 That was one of the things that we had talked about
6 this morning.

7 And, then, another thing is we
8 would like to find out from Medicaid what was the
9 total dollar amount paid from Medicaid in 2013 and,
10 then, each year after that up through 2021.

11 And, then, we would also need
12 to maybe look at excluding the expansion population.
13 That was just one of the things that Commissioner Lee
14 had said maybe to exclude that part of the
15 population.

16 Those were a couple of things
17 that we talked about this morning, just trying to get
18 some data to see who is doing the work, and maybe we
19 can use this, too, as a recruitment tool to find out
20 where our shortage areas are.

21 This is something we thought we
22 could go to the Deans and say, look, we've got a
23 dental office down here in Greensburg or over in
24 Pikeville or wherever and just say we want to do a
25 one-year or a two-year residency or that these

1 dentists are needing some help. So, this could be
2 used as a recruiting tool to help fill in these areas
3 of need where there's a higher Medicaid population.

4 Does any TAC member have any
5 questions or comments about those two aspects so far?

6 DR. GRAY: Garth, this is John
7 Gray. That was done in the late sixties, early
8 seventies at UK with Dean Bohannon where the
9 applicants from needy areas were looked at and UK was
10 ranked in the top five dental schools in the country
11 for some time after that and we still had a lot of
12 practitioners go to under-served areas.

13 So, I think that's a wonderful
14 idea.

15 DR. PETREY: To be frank with
16 you, that's probably why we're in the places we're
17 in. Dad did two years in Hindman and the setup
18 actually paid for two years of his dental school, but
19 you had people like Ray Mullins who went in public
20 health dentistry that came out of programs like that.

21 So, understanding the data you
22 have to have first to understand where the need is
23 and the way to do it. So, I second what you say
24 there, John.

25 Garth, one question. I can't

1 remember how we did it when we did it a few years
2 ago, but were you breaking that down - and Nicole or
3 Jerry or someone that was also part of that at that
4 time from the other end of it might be helpful or
5 from Medicaid, however.

6 Did we break it out by
7 individual practices, by groups? How was it broken
8 down as far as the providers?

9 DR. BOBROWSKI: And I know some
10 offices or they're partnerships or they have
11 associates, they just kind of bill under one tax
12 identification number, that TIN number.

13 And I don't know if Nicole or
14 Dr. Caudill or anybody with the Managed Care
15 Organizations have any ideas on how to actually get
16 those numbers because, like you said, some of them
17 are reported. There may be two or three dentists in
18 one office and it's all reported under one TIN
19 number.

20 MS. ALLEN: Yes. And, Dr.
21 Bobrowski, you're right. The reports that Avesis
22 provided in the past, they were broken down by the
23 tax ID number, so, by the TIN numbers and, therefore,
24 you get the high-level view of the practice.

25 If the practice has five

1 providers but only two are rendering services, you're
2 really only capturing the two but it's reported at
3 the TIN number. So, it appears as though that all
4 five providers are actively treating members.

5 So, there are benefits with
6 running it by the actual treating provider instead of
7 the billing provider or at the TIN level, but the way
8 that we used to report it, it was reported at the
9 TIN.

10 DR. BOBROWSKI: Okay. So, from
11 your all's point of view, could it be done by
12 provider?

13 MS. ALLEN: Dr. Caudill is
14 suggesting no. So, I'll go with Dr. Caudill's
15 answer.

16 DR. CAUDILL: I recall that we
17 gave gross numbers but I don't think we could share
18 individual doctors' information.

19 MS. JEAN O'BRIEN: Yes, I think
20 that's right, Dr. Caudill.

21 DR. BOBROWSKI: We're not
22 looking at individual names with the TIN. I was just
23 wondering if by the method of reporting, if it was
24 connected to gather the information, you would have
25 to use the TIN. And maybe even the provider, that

1 part does not need to be reported to the TAC.

2 DR. CAUDILL: We can come up
3 with the numbers by region or something like that.
4 Even if you did it by county, if there's only one
5 doctor in a county, that tells his numbers and that's
6 not something that's proper.

7 DR. PETREY: I like the idea,
8 Garth, of looking at it even by a county basis, and
9 one of the reasons being looking at it from the other
10 perspective that Phil might be able to speak more to,
11 it's not solely if you have multiple clinicians at
12 one location, but there are also many group practices
13 that have multiple locations that may or may not be
14 actively seeing patients every day, meaning that you
15 have doctors that are not always in a location, but
16 it's all billed under one tax ID.

17 And, so, it might be more
18 appropriate to have it broken down in a way that
19 actually shows the areas in which care is being
20 delivered. Again, it might be difficult if it's
21 billed in one location.

22 But don't you all bill - you
23 bill by location, don't you, Jerry? So, you might be
24 able to fix that there, but if it falls under one tax
25 ID, a single entity that Phil might be able to speak

1 to would be multiple areas.

2 DR. SCHULER: The way we file
3 claims is each individual location has its own tax ID
4 number; but I think when we had this discussion
5 prior, we were talking about regional data because
6 even broken down by counties, some of these counties
7 only have one or maybe two providers.

8 From a regional perspective, I
9 think that would probably get it down to a level of
10 detail that would be impactful.

11 DR. BOBROWSKI: I think that
12 would be fine with me, too. Like I said, we're not
13 interested in who is doing what per office. It's
14 just if we could get a region in there of, well, who
15 is doing - like, those categories I picked there a
16 while ago. This is what I had down.

17 I think it was from a 2018 TAC
18 report and I just don't remember us getting that
19 data, but I just hear more and more of the
20 legislators or other people saying, well, who is
21 doing the work out there and I can't give them an
22 answer.

23 So, if we could figure out a
24 mechanism because I know the stats show that there is
25 over 1,500 Medicaid providers.

1 Now, I've also had some oral
2 surgeons and some general dentists tell me that they
3 requested to be taken off the rolls because they're
4 no longer a Medicaid provider or they've retired and
5 their names and numbers are still being reported as
6 being an active member of Medicaid.

7 One oral surgeon told me, well,
8 I haven't done any Medicaid for twelve years. So,
9 now he said my name is still showing up. I don't
10 know how to fix that problem myself.

11 For the MCOs, are those
12 categories of paid claims, are those a - do you feel
13 like that's a sufficient category to look at?

14 MS. HUGHES: Dr. Bobrowski, this
15 is Sharley. In order for us to be able to pull the
16 data together for you, you all need to determine
17 exactly what data fields you do want on the report so
18 we know what you're asking for and you all vote on
19 it. That way, we can look to see if we can get you
20 the reports and the fields that you want.

21 DR. BOBROWSKI: If we did the
22 categories of paid claims and if we did it per
23 quarter and if we did it regionally, it would be
24 awfully hard to figure out any kind of age group,
25 which, the reason we had that on there before was,

1 well, you get into that 55- to 64-year-old age group
2 and that's going to be more than likely your next age
3 group to retire.

4 So, I think that was part of
5 the reason we were looking at that was so that we
6 could tell people or students to say, well, here's a
7 dentist over here at such-and-such town. Even if the
8 schools had - and the schools maybe have access to
9 that information for recruiting dentists to Medicaid
10 need areas.

11 I would just support a motion,
12 then, to look at paid claims to be reported as, like
13 I said a minute ago, from zero to \$1,000 - and all
14 these will be per quarter - \$1,000 to \$5,000, \$5,000
15 to \$10,000, \$10,000 to \$20,000, and greater than
16 \$20,000, and this is per-quarter data. That's the
17 first part.

18 Now, the second part would be
19 if we do it by regions, is there a mechanism for the
20 reporting of that that makes it easier for the MCO or
21 for the State, Sharley, is there a region mechanism?

22 MS. HUGHES: Lee, are you on
23 here? Would we look at it from maybe the AD
24 Districts?

25 MS. GUICE: Sharley, I was

1 listening to another meeting. Tell me again what the
2 question was.

3 MS. HUGHES: For pulling data
4 for the Dental TAC and trying not to give it to them
5 on a county level for fear that they would be able to
6 determine what doctors and how much they are getting
7 or what dentists are getting, can we do it based upon
8 the seven or eight regions that we used to have in
9 the MCO districts or regions that I think were the
10 old AD Districts?

11 MS. GUICE: How about if we just
12 list the counties that you want to - if somebody can
13 come up with whatever those lists of counties are,
14 then, we can use that, yes. That's no problem. Now,
15 it will take longer.

16 MS. PARKER: This is Angie.
17 There are the eight MCO regions. So, 1 and 2 is
18 Western Kentucky. Three is the Louisville area.
19 Four is Northeast. Five is Fayette County and
20 surrounding. Six is the Bowling Green area, I
21 believe. I could be wrong on that. And 7 is North -
22 I could get 6 and 7 confused but 8 is Eastern
23 Kentucky. So, there are Medicaid Managed Care
24 regions that we could pull from.

25 MS. HUGHES: So, we could do it

1 based upon those regions, Dr. Bobrowski, and provide
2 you the data.

3 DR. BOBROWSKI: Okay. So, the
4 first part of that will be the paid claims'
5 categories and it will be paid by region using those
6 eight MCO regions. So, we've got that.

7 Now, is there a mechanism to
8 also include like the number of dentists in each of
9 those categories?

10 MS. HUGHES: I think we could do
11 it based upon - and I may be wrong - but dental
12 groups, dental individuals and if they're
13 orthodontists or the subcategories.

14 I hate that we didn't have a
15 waiting room because I don't know who from DMS is on
16 here.

17 MS. GUICE: Sharley, are you
18 trying to figure out how we can separate out the
19 groups from the individual dentists?

20 MS. HUGHES: Yes, and the
21 subcategories that----

22 MS. GUICE: Like their
23 specialties?

24 MS. HUGHES: There you go.
25 That's the word I was looking for.

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MS. GUICE: If we have them, we can try that.

MS. HUGHES: Okay. So, we can try to give you the number per specialty, number of dentists per specialty in that region.

MS. GUICE: We just need to get the request in writing and I think you already said that earlier.

MS. HUGHES: Yes.

MS. GUICE: Dr. Bobrowski, ask for what you want and we'll see what we can provide.

DR. BOBROWSKI: Okay. And I started it and now I think I'll be able to finish it. I need a motion from a TAC member, then, to have a report compiled that shows paid claims in the categories that I stated before, plus those specialties, subgroups, and the number of dentists in each paid-claim range per quarter and to use the eight MCO regions.

DR. SCHULER: Garth, can we also get a breakdown of ages based on five-year ranges, 25 to 30, 30 to 35, 35 to 40?

DR. BOBROWSKI: Yes. And if we need to, we could maybe just have that as a separate report. See, I don't know the mechanisms that they

1 compile the reports from and that's what I act a
2 little hesitant because I just don't know the
3 mechanism of how you all generate some of those
4 reports.

5 But if that age group could be
6 included in that report, well, then, we'll just add
7 that to the motion.

8 MS. GUICE: What I tried to say
9 before, Dr. Bobrowski, is ask for everything you
10 want. We might not be able to put it in one single
11 report but we will be able to tell you.

12 DR. BOBROWSKI: Okay. To add to
13 that, then, we would like to know the ranges of ages,
14 like I said, from less than 35, 36 to 45, 46 to 54,
15 55 to 64 and greater than 65.

16 So, we'll add that to the
17 report if it's possible to get it. If not, we might
18 have to break it out.

19 Any other questions from TAC
20 members, comments?

21 MS. BICKERS: I believe Dr. Rich
22 has his hand raised.

23 DR. ADAM RICH: I do. Dr.
24 Bobrowski, I just was curious. We're talking all
25 about finances and dollars, but is there any value to

1 just looking at member visits per provider? Then you
2 can narrow it down. I'm not sure that that
3 information is quite as restrictive and it may be
4 just about as productive.

5 For my information, I'm trying
6 to figure out why the dollar amount is paramount.

7 DR. BOBROWSKI: Well, part of
8 that reason was we've all heard of the dentists that
9 see two patients a year and they would obviously fall
10 in the zero to \$1,000 category, but I guess you could
11 also pick them up on a member-visit report also.

12 We would have to come up with a
13 different category. I don't know. For years, Dr.
14 Adam, this is what I've always heard was just to
15 break it down by dollar amount off of paid claims.

16 So, that was kind of why I came
17 back up with that again. I'm just going on history.

18 DR. SCHULER: Garth, if we were
19 looking at it like Dr. Rich is talking about on just
20 basically an encounter type of basis, then, you
21 wouldn't have to bracket it. It would just be total
22 number of patient visits or encounters per provider
23 over a certain time frame.

24 DR. BOBROWSKI: Right. Yeah.

25 DR. PETREY: Other than the

1 arduous task of doing a larger report, is there
2 anything negative to trying to achieve both goals and
3 get both sets of information?

4 DR. BOBROWSKI: I'll have to
5 refer to Sharley or I don't know if Ms. Angie Parker
6 is on here or not or if there's someone else from
7 Frankfort that could answer that question.

8 DR. PETREY: I think, Garth, my
9 question is just why not get both? Why not try to
10 get both sets of information?

11 DR. SCHULER: Ask for both.

12 DR. BOBROWSKI: Well, that's
13 fine with me. We can just ask for both and, then, if
14 they can't do it, they can just say they can't do it.

15 DR. SCHULER: That is true.

16 DR. BOBROWSKI: We can just add
17 that to our motion but I will need somebody to
18 actually make the motion and then second it.

19 DR. PETREY: If you re-read the
20 motion, can we make the motion as stated as opposed
21 to trying to restate what you're stating?

22 DR. BOBROWSKI: The motion would
23 be to have a breakdown report of paid claims, and
24 we've already listed the breakdown of that, the
25 number of dentists in each category, the age of the

1 dentists per category that we previously listed, per
2 quarter, and to use the eight MCO regions for our
3 districts, and also to do an encounter or member-
4 visit report also - I don't know how else to word
5 that - but they can use the same parameters, per
6 region and per quarter.

7 MS. PARKER: Is this just for
8 one year or do you have a time frame?

9 DR. BOBROWSKI: Just to start
10 it, as soon as we can and keep going for this year
11 and see if the data, if that's accurate. Then, after
12 that, we may be able to go to twice a year or maybe
13 once a year to have that breakdown.

14 DR. SCHULER: Can we do a
15 twelve-month kind of look-back, so, the four quarters
16 prior to now, and, then, we can do this quarterly
17 moving forward?

18 DR. PETREY: I think we would
19 need at least a twelve-month look-back, especially
20 with the aspect of the pandemic and the impact that
21 it has had.

22 The preference would be
23 epidemiologically to go back if we can. Otherwise,
24 this is data that will be helpful but we won't be
25 able to really look at and make determinants on until

1 more time has passed if we don't focus forward.

2 MS. HOFFMANN: This is Leslie.
3 I was going to ask that question. Do you want pre-
4 pandemic or do you want middle of pandemic? There
5 may definitely be a difference between pre and post
6 or in between. So, we need to decide which, you know,
7 when you ask for that, make sure you say which four
8 quarters you would like and, then, we can go from
9 there.

10 DR. PETREY: We asked for this
11 in '18. I don't see any reason why not to go back
12 three years, if possible.

13 DR. SCHULER: That's what I was
14 going to say as well because that would give you true
15 pre-pandemic data compared to during pandemic. We
16 haven't even hit post-pandemic yet but hopefully some
17 day we'll have post-pandemic.

18 So, take it back to 2018 or at
19 least make the request for 2018. And if that's the
20 request, then, I would make the motion as stated.

21 DR. PETREY: Second.

22 DR. BOBROWSKI: Any other
23 discussion? Hearing none, all in favor, say aye.
24 Any opposed? Okay.

25 MS. HUGHES: Dr. Bobrowski,

1 could you send me that in an email form and, then, we
2 can get that started?

3 DR. BOBROWSKI: Yes, I will do
4 it. Let me make myself a note.

5 DR. SCHULER: You didn't get
6 that full list, Sharley?

7 MS. HUGHES: No, I didn't.

8 DR. BOBROWSKI: We went around
9 it three times and up the middle twice, didn't we?

10 MS. HUGHES: I know it and I
11 still didn't get it.

12 DR. BOBROWSKI: I've got it
13 written down. It was in the notes on the 2018 TAC
14 agenda, but, like I said, I don't think it was this
15 detailed. So, I believe we can hammer it down this
16 time, Sharley.

17 MS. HUGHES: Okay. Thank you.

18 DR. BOBROWSKI: Thank you. We
19 also need to go ahead and approve the minutes from
20 the - and I made a typo there - from November of '21
21 instead of '22 TAC meeting. So, we need a motion to
22 approve those and a second.

23 DR. GRAY: John Gray. So moved.

24 DR. SCHULER: I'll second it.

25 DR. BOBROWSKI: All in favor,

1 say aye. Any opposed? All right.

2 I know I had it on the calendar
3 a thing from the last meeting to put it back on
4 today, two things there - Dr. Julie McKee's dental
5 survey report, and I didn't know if that was
6 completed yet or not. And I can't see on the screen
7 if Dr. Julie is on the call today or not either.

8 MS. HUGHES: It doesn't look
9 like she's on here. Angie, were you working with Dr.
10 McKee on that?

11 MS. PARKER: Yes, and I was glad
12 to see this on the agenda because I haven't heard
13 anything in a while on that. The last I heard, she
14 was going to interview some of you all on the TAC and
15 have you all take the survey to get feedback on it
16 but I haven't heard anything since then.

17 We probably do need to make
18 sure she's invited to the next one.

19 DR. BOBROWSKI: Okay. Let me
20 make myself a note here. We'll add that to our next
21 meeting also there.

22 The next thing - and, boy, I
23 owe the MCOs a big apology because I know we talked
24 about this at the last TAC meeting but, then, I was
25 supposed to send out a reminder. And, then, I think

1 Christmas hit and the holidays hit and, then, I had a
2 little health issue hit and I didn't remind
3 everybody.

4 So, if you're not ready with a
5 report on that yet today, we're not going to issue
6 any fines or take any children away or anything like
7 that. We can do it next time, but I do believe
8 United Healthcare is ready with their report on the
9 social determinants of health.

10 And, again, I apologize for not
11 sending out a reminder. And, like I said, if you
12 don't have yours ready today, it's no foul or
13 penalty.

14 Dr. Rich, if you want to go
15 ahead and do your presentation, that will be fine.
16 We'll let you get started.

17 MS. HUGHES: And, Erin, I think
18 you will need to make him a host because he has a
19 presentation. And, Dr. Rich, when you finish, if you
20 could put Erin back as the host.

21 DR. RICH: Okay. I'll try that.
22 Whitney Allen is actually going to be doing our
23 presentation today, but if you make me the host, I
24 can share my screen if I can find the - right there.
25 It says I can do it. Let's see if it happens.

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MS. HUGHES: Erin, you may have to stop sharing your screen before he can share.

DR. RICH: It looks like it's going to work here. Can everybody see that? Maybe. Maybe not.

MS. HUGHES: Now try sharing it, Dr. Rich.

DR. RICH: There we go. I think you can see my screen now. Getting closer. Whitney, are you there?

MS. WHITNEY ALLEN: Yes, I'm here.

DR. RICH: Awesome. Well, I'll turn it over to Whitney for our SDoH presentation from United Healthcare, then.

MS. ALLEN: Thank you, Dr. Rich, and you can go on to the next slide, if you don't care.

Good afternoon, everybody. My name is Whitney Allen. I'm the Director of Enrollee Services and Advocacy for United Healthcare Community Plan of Kentucky and work closely with Dr. Rich.

I have been with United for about three years now and prior to that I was with the Kentucky Primary Care Association but I'm here

1 today to talk about social determinants of health and
2 what our SDoH capabilities are and how we are
3 addressing our members' barriers to health.

4 We know that social needs
5 really drive health outcomes and beyond clinical care
6 needs such as shelter, food, transportation and they
7 really do impact those health outcomes.

8 I will apologize at the
9 beginning to Angie and Lee. They did hear this spiel
10 when we had our State ops meeting earlier this week;
11 but for everyone else, our program approach is really
12 to close the gaps so that everyone has an opportunity
13 to be as healthy as possible.

14 So, we ask questions around
15 basic needs through screening and, then, being able
16 to connect members to community resources to meet
17 those needs. And, then, ultimately the information
18 that we're gathering through screening and referrals
19 can help us make more informed decisions on
20 investments in the community to expand capacity.

21 Dr. Rich, next slide. We
22 actually have a Social Determinants of Health
23 Advocate on staff. She lives in Kentucky and works
24 closely with our clinical and behavioral health teams
25 addressing members' unmet health-related social

1 needs.

2 So, we are constantly learning
3 about our members and their health-related social
4 needs, helping connect them with resources and
5 working with community partners to ensure that those
6 needs are met.

7 We leverage the insights that
8 we gain about those members' social contexts to
9 really tailor our clinical, our quality and our
10 value-based programs to better care for our members
11 and address any obstacles they have to have better
12 health, if possible and, then, ultimately going
13 beyond addressing the individual member needs to look
14 at community level to address upstream social
15 determinants of health that drive those individual
16 social needs.

17 So, last year, in 2021, as a
18 new health plan, we spent a lot of time laying
19 groundwork for really understanding who our members
20 are, building relationships with community partners
21 that serve the Medicaid population really just to
22 better learn what services are already available and
23 where the gaps are.

24 And, then, we leverage our
25 national community and state SDoH model in Kentucky

1 which embeds SDoH as part of the Population Health
2 and Health Equity Framework.

3 So, we look at where we're
4 screening, providing referrals, and, then, how we're
5 closing the loop and where we are pulling that data
6 from.

7 And, then, the next slide is a
8 screen shot of a unique tool that we have. It's
9 called an HRSN dashboard. That's the Health-Related
10 Social Needs. It's a member-insight dashboard that
11 captures SDoH data through a source identifying the
12 HRA which is the Health Risk Assessment and, then,
13 provider ICD-10 Z codes.

14 Last year we conducted over
15 24,000 screenings and roughly 10% of those screenings
16 resulted in a need being identified. And the top
17 needs of our members last year were housing, family
18 support, employment and nutrition.

19 So, for example, you could
20 click on nutrition and see where one of our top
21 referrals is. For example, click Mom's Meals which
22 is a home delivery meal service that we offer to our
23 members. And, then, another top referral is through
24 Community Action through their LIHEAP Utility
25 Assistance Program.

1 Then, we also use the data to
2 make funding decisions as well. So, with food
3 insecurity being the top need, we provided community
4 investment funding towards local community
5 organizations like (inaudible) Markers Farm and
6 Boxful (sic) to really help address food insecurities
7 in the areas that we serve.

8 And, then, we also work with
9 Dr. Rich to provide some funding in Eastern Kentucky
10 for targeted outreach.

11 And, then, when members are in
12 case management including behavioral health case
13 management, they're also screened for health-related
14 social needs.

15 And I do have a member's story
16 I'd like to share on one of those case management
17 interactions. That's on the next slide, Dr. Rich;
18 but before I go to that, I do want to mention, in the
19 second quarter, we're going to be launching what we
20 call an RTO. It's a realtime offer for our inbound
21 call center.

22 So, when a member calls in at
23 the end of the day, they will be asked a couple of
24 SDoH questions and the call center advocate can
25 provide resources on the spot.

1 resources from a local food pantry and, then, also
2 utility assistance and, then, she had reached out to
3 a local school system and had applied to be a
4 teacher's aide.

5 So, lastly, I talked with the
6 member. She reported that she was feeling like she
7 was getting her life back on track and feels that she
8 has made great progress towards accomplishing her
9 goals.

10 So, we really feel that helping
11 this member really put her back on track in getting
12 some of her mental health issues underway because she
13 wasn't as stressed about paying for her bills or for
14 food. So, I wanted to share that member story with
15 you.

16 I'm happy to answer any
17 questions about our model and can continue to share
18 updates in this forum as needed or if there's
19 specific data points that you all are interested in,
20 I'm happy to get those as well.

21 And, Dr. Rich, I'll turn it
22 back over to you.

23 DR. RICH: Thank you, Whitney.
24 I really appreciate that presentation. I don't have
25 anything else either unless anyone has any questions

1 we can address.

2 DR. SCHULER: I have a question
3 if you don't mind. How did you all conduct the
4 survey portion of the presentation? How did you all
5 do the survey? How did you survey your members?

6 MS. ALLEN: When we screen them
7 for the health-related social needs?

8 DR. SCHULER: Yes.

9 MS. ALLEN: So, we are required
10 by our Medicaid contract to do an HRA. It's a Health
11 Risk Assessment. So, when we get a new member, we
12 reach out to them by phone, through email, we do send
13 correspondence in the mail to try to complete that
14 initial HRA and it does ask SDoH screening questions.
15 So, that's one way.

16 And, then, if a member is
17 identified to be in case management or in behavioral
18 health case management, they're also asked those SDoH
19 screening questions as well.

20 I don't have the exact verbiage
21 in front of me but it's just like three questions
22 asking if they've had maybe trouble paying for
23 utility bills or food or had trouble getting child-
24 care assistance in the last year or if they have been
25 homeless or had trouble paying utility bills or

1 consistent housing in the last year. Those are a
2 couple of examples of the questions that we use.

3 And, then, also that data is
4 coming from ICD-10 Z codes that providers can enter
5 in as well.

6 DR. SCHULER: Thank you.

7 DR. BOBROWSKI: All right. Ms.
8 Whitney and Dr. Rich, we thank you all so much for
9 that report.

10 MS. O'BRIEN: Dr. Bobrowski,
11 this is Jean from Anthem. I brought someone from our
12 office. Her name is Gwen and she has her
13 presentation that she would like to do.

14 DR. BOBROWSKI: Go right ahead.

15 MS. O'BRIEN: Gwen, are you
16 hearing us?

17 DR. RICH: Ms. Sharley, do I
18 need to do anything to relinquish----

19 MS. HUGHES: Yes. If you could,
20 Dr. Rich, go ahead and make Erin back as being host.
21 Jean, does she have a PowerPoint presentation to
22 present?

23 MS. O'BRIEN: Yes, ma'am, she
24 does. We can do it next time if you want us to just
25 bring it the next time if we can't get it to work.

1 MS. HUGHES: No. If Dr. Rich
2 can get Erin back to being the host.

3 MS. O'BRIEN: Gwen, we're trying
4 to get your presentation.

5 MS. GWEN OCHOA: It still says
6 it's disabled, so, I'm just waiting.

7 DR. RICH: Sorry. This thing is
8 moving around on me like crazy. I can't get it to
9 sit still. There we go. Erin, I think I've got you
10 there.

11 MS. BICKERS: Okay, and I just
12 made Gwen the host. So, she should be able to share
13 her screen now.

14 MS. OCHOA: Yes. Thank you.
15 All right. Well, welcome. I'm going to cover our
16 Empowerment Team. They are our direct team that
17 works with social determinants of health.
18 So, a brief description. It's
19 made up of CENs and they work one on one with our
20 members.

21 MS. O'BRIEN: Gwen, it's not
22 presenting.

23 MS. OCHOA: On my end, it's
24 showing that it is. I'm sorry. Is that better?

25 MS. HUGHES: There you go.

1 MS. OCHOA: Okay. Good. This
2 is going to be an overview of the Empowerment Team.
3 They deal with our social determinants of health.

4 So, the brief overview is it's
5 made up of the Community Engagement Navigators. They
6 assist one on one with our members' social
7 determinants of Health. Each CEN is designated to a
8 specific region and they are considered the experts
9 of their area. We like for them to know their
10 resources and what's out there.

11 They not only do phone work but
12 they also do fieldwork. They go out and they meet
13 with CBOs. They also try to meet the people in the
14 field where they are. They can set up at a food
15 pantry and help our members one on one if they are
16 going to be at a food pantry that day.

17 So, they really do try to make
18 connections in the field one on one with CBOs, faith-
19 based organizations, food pantries, wherever they
20 believe that it's going to best serve our members'
21 needs.

22 The process is pretty simple.
23 So, a member gets referred to the Empowerment Program
24 through our email empowerment@anthem.com. They can
25 self-refer. So, they can call the 1-800 number and

1 say, hey, I heard of this program. I got a flyer
2 from a CBO, from a FRYSC, from whoever. It can be an
3 MCC referral which is our Customer Service number.
4 It can be an internal referral. If they're already
5 in BH or BHBM, they can be referred.

6 And, then, once again, a CBO
7 can actually refer on their behalf. So, if they go
8 in to a CBO's office and a CBO knows of a need that
9 they have that we can serve that's extra, that CBO
10 can email us on that member's behalf.

11 Once they do that, the case is
12 then assigned to a CEN. The case is opened. We make
13 contact with the member. If we don't reach them the
14 first time, we try again. If we don't reach them the
15 second time, we do send a letter after two phone call
16 attempts.

17 And the case remains open with
18 this member until goals are met, and what that means
19 is they stay with us. We've had members that we've
20 been helping for a year or two that are applying for
21 disability because those processes are really long.

22 So, we want to make sure that
23 we stay with the member as long as we are needed. We
24 don't just want to say, hey, a thirty-day process,
25 quick in and out; or, of course, if the member leaves

1 Anthem or if the member chooses to close. If they
2 have gotten their needs met and they think, hey, I'm
3 good, they can say I would like for my case to be
4 closed and it is and they can reopen at anytime.

5 This is just a few of the
6 things that we can do. We do assist with food
7 insecurities, housing, clothing. We can work with
8 Goodwill for clothing vouchers.

9 We connect members, of course,
10 with community resources. We help them with
11 employment searches, and we also use a website
12 called findhelp.org. It has a lot of CBOs listed.

13 We can do a search via what
14 type of assistance they need. If it's child care, if
15 it's transportation, if it's low-income housing, we
16 can search by ZIP Code, and we can send referrals to
17 that CBO for that member on their behalf if they
18 would like or they're given the information and they
19 can contact the CBO on their own behalf. It's just
20 whichever way works best for the member, quite
21 honestly.

22 So, how do we assist? I
23 already mentioned findhelp.org. We also have what's
24 called a Flex Fund. It's almost unrestricted. It's
25 for those members who are experiencing homelessness

1 or are in imminent risk, just complete immediate risk
2 of either eviction or something is about to happen to
3 make them homeless.

4 It can help pay for rent,
5 rental arrears, security deposits, utilities, utility
6 arrears. It even helps pay for move-in items. So,
7 when I say move-in items, I don't mean like a mirror
8 or anything like that. I mean like pots and pans,
9 shower curtains, towels, utensils. It even pays for
10 bedtime mattresses, dressers. A couple of times, a
11 member didn't have anything to sit on. So, we were
12 able to get a couch. So, we do serve our members
13 with our Flex Fund.

14 We have our transportation
15 value-added benefit. It is \$200 annually if you use
16 a gas card, so, that is \$50 per quarter, or you can
17 get a 30-day bus pass per quarter.

18 And as you can see, the other
19 ways we also help is, like I said, we've helped them
20 find income-based housing. We connect them with
21 LIHEAP. We help them fill out job applications, the
22 Medicaid and SNAP applications.

23 So, we are there specifically
24 to assist members however they best need their needs
25 met.

1 Does anyone have any questions?
2 I know I went through that kind of fast.

3 MS. O'BRIEN: Gwen, thank you so
4 much and I appreciate you showing up today and doing
5 the presentation for us.

6 MS. OCHOA: Not a problem. If
7 anyone does come up with any questions later, feel
8 free to reach out to Jean or myself and I'm happy to
9 answer any questions that you do have, and thank you,
10 guys, very much and I hope everyone has a good day.

11 DR. BOBROWSKI: Thank you.

12 MS. HUGHES: We need to make
13 Erin back as the host. And, Gwendolyn, can you
14 please send me your presentation also?

15 MS. OCHOA: Sure, absolutely.
16 You are now host.

17 MS. HUGHES: Thank you. Now,
18 Garth, did you have anybody else?

19 DR. BOBROWSKI: I wanted to
20 thank Ms. Gwen. Jean, would you mind to re-send me
21 your contact information? I just want to make sure
22 I've got all the mechanisms down here to get a hold
23 of you.

24 Now, we'll go on to Avesis.
25 Nicole or Dr. Caudill, do you have anybody ready with

1 theirs?

2 MS. CATHY STEPHENS: We will be
3 doing our presentation at the next meeting, if that
4 works.

5 DR. BOBROWSKI: That will be
6 fine.

7 MR. OWEN: Dr. Bobrowski, this
8 is Stuart Owen with WellCare. I don't have a
9 Powerpoint but I've got a lot of information to share
10 if you don't mind listening to me.

11 DR. BOBROWSKI: That's fine.

12 MR. OWEN: So, to give you an
13 overview, how do we identify individuals who have
14 social determinants of health needs?

15 And as has been mentioned
16 before, Gwendolyn was talking about - and the prior -
17 I've already forgotten your name - the first
18 presenter and I apologize - there are ICD-10 Z codes.
19 There are nine that providers can report on a claim.

20 So, that's one of the things.
21 We've got Provider Relations representatives that are
22 statewide that work with their providers. And, so,
23 they actively encourage them to report those. Then,
24 when it comes in on the claim, it identifies the
25 need.

1 situation at home, food, transportation, financial
2 assistance, utilities, rent, child care.

3 We help with affordable child
4 care and a lot of job- and education-related
5 assistance, and I'll get into that in a little bit
6 more detail.

7 So, I wanted to just give you
8 an idea. We're always looking at the impact and
9 getting an assessment on the numbers. In a typical
10 year, we have about 40,000 referrals of individuals
11 that we do through the Community Connections and we
12 refer them to whatever needs.

13 And our top five for Medicaid
14 in order is food, number one; and number two is
15 medical transportation; three, general
16 transportation; four, help with utilities; and, then,
17 five, clothing.

18 And, then, we also refer
19 individuals - we do this through Medicare as well -
20 but one of the things, as I mentioned, we're always
21 looking at the impact, we've discovered that 68% of
22 people that have an unmet social need are more likely
23 to be re-admitted to a hospital. If they've been
24 hospitalized for surgery or whatever episode, 68%
25 more likely to be re-admitted within a month if they

1 had an unmet social need.

2 And, so, I thought I could give
3 you just some examples. This is certainly not
4 comprehensive but some examples in communities, some
5 of our partners.

6 And, so, one of them is a
7 nonprofit called Rural Transit Enterprise which is in
8 Southeast Kentucky and they provide transportation
9 not just to medical appointments but also for
10 schools, for job placement and food.

11 And we've learned just looking
12 at the data with those that those individuals, the
13 beneficiaries that receive transportation through
14 that have on average four-and-a-half chronic
15 diseases, four-and-a-half chronic diseases.
16 Hypertension was number one. Asthma, 48% have
17 asthma.

18 But we looked at the impact of
19 that initiative and it has shown over time to result
20 in a 21% reduction in ER visits which obviously is a
21 big positive, and a 57% reduction in non-emergency
22 visits in general, basically, the individuals just
23 becoming more stable health-wise, and also a 62%
24 reduction in hospitalizations related to asthma.

25 Another one we have is we're a

1 founding partner with an organization called Hotel,
2 Inc which launched in 2016 and we remain a partner
3 with them. And, so, they're basically helping
4 individuals who are experiencing homelessness and
5 just basically get them the essential resources,
6 whatever they need to get back on their feet,
7 obviously housing, food, education, employment
8 assistance, access to medical care and transportation
9 both for medical and non-medical.

10 And we've shown with them -
11 and, again, this is since 2016 - that the members,
12 the beneficiaries who have accessed or used Hotel,
13 Inc have a 10% ER visit reduction.

14 And just to give you a specific
15 example, I guess a case there, there was a mother who
16 was living in the car, struggling with opioid
17 addiction. She had kids but the kids had been taken
18 away from her and were living with relatives.

19 And, so, we got her into Hotel,
20 Inc and, then, she started receiving treatment as a
21 result of that and, then, was ultimately reunited
22 with her kids. And, then, a year after that, they
23 had their own home. She's with her kids and still
24 continuing treatment.

25 Another one is called Welcome

1 House which is also a nonprofit. It's in Northern
2 Kentucky and, again, it helps individuals primarily
3 in homeless situations.

4 And for that, we discovered
5 that 48% of the people who participated in that
6 program, that benefit increased the primary care
7 visit, going to the primary care doc, a 48% increase.

8 Another one that we've done,
9 and we launched this when KyHealth you remember under
10 the prior Administration was kind of redesigning the
11 Medicaid Program to have a community engagement work
12 requirement if you're able-bodied to get Medicaid.

13 And, so, we launched it then
14 and it really targets helping individuals to get
15 employed. We help them with resume' prep, job
16 training, coaching, GED prep, paying for the GED,
17 coaching them on interviewing and just basically
18 everything on trying to help them get employed and I
19 have an example there.

20 We had a 54-year-old male who
21 was working in a factory job and had a knee injury
22 and he couldn't stand anymore. In his job, he had to
23 stand eight hours a day and he couldn't do that
24 anymore.

25 So, we got him enrolled with

1 the Kentucky Community and Technical College system
2 and he ended up getting financial aid for that and
3 now he's working on a medical coding degree, working
4 towards that.

5 Some of the other things we do,
6 we do address this through value-added benefits as
7 well, and most of these, the vast majority of these
8 they just have to ask for. They don't have to do
9 anything.

10 But one of the things we
11 discovered under COVID obviously is children are
12 working remotely, I mean, in school remotely. They
13 weren't in class. And, so, that was a key issue.

14 So, what we've offered is an
15 Internet hotspot. It's for a full calendar year, for
16 twelve months. It's for kids eight to eighteen. We
17 also offer tutoring, twelve one-hour tutoring
18 sessions also for kids eight to eighteen.

19 Another key thing, of course,
20 is people lost jobs and, so, they needed assistance
21 paying the bills, paying utilities, paying housing.
22 And, so, we have a \$250-a-year benefit to assist with
23 that and it's done on a quarterly basis - \$62.50 a
24 quarter.

25 We have college scholarships.

1 We award fifty \$1,000 college scholarships each year.
2 They've got to be at least eighteen and been accepted
3 to a college or a university.

4 As I mentioned before, the GED
5 preparation, we pay for that if they're at least
6 sixteen. We pay for the preparation and tools to get
7 ready for the test and we pay them to take it up to
8 four times to actually take the test.

9 We also have meals for
10 individuals who have been discharged from an
11 inpatient hospital or a rehab facility or a
12 behavioral health residential facility. It's ten
13 meals. They're authorized to get up to ten meals
14 upon discharge and that's within fourteen days
15 getting discharged.

16 Criminal record expungement,
17 obviously that's key to a barrier to getting a job.
18 We'll pay for that. We'll pay \$40 towards what that
19 costs.

20 We also do sports physicals
21 kids six to eighteen. We obviously want them to be
22 fit and active and that helps with their health. So,
23 we pay for that.

24 We have quite a few other
25 things but I'll just stop there.

1 DR. BOBROWSKI: A question. You
2 were talking about 4.5 of the people have chronic
3 diseases and it was one of the first ones you
4 mentioned about decreasing ER visits. I know you had
5 two or three that you mentioned but what was that
6 first one that decreased? Do you remember?

7 MR. OWEN: That was with Rural
8 Transit Enterprises which is in Southeast Kentucky
9 paying for transportation, and not just for medical
10 but also for education, job placement, food.

11 That's the one that we found
12 out that the individuals who were in that program had
13 four-and-a-half chronic diseases on average and, so,
14 if you're needing transportation and you've got a
15 chronic disease, and that had a 21% ER visit
16 reduction.

17 DR. BOBROWSKI: Okay. Yeah.

18 MR. OWEN: Over time, that's
19 what that has shown.

20 DR. BOBROWSKI: All right.
21 Great.

22 DR. SCHULER: Stuart, that was a
23 very insightful report. We're all working towards
24 examining these social determinants of health; and,
25 really, at the end of the day, what it's about is

1 getting people healthier by helping them overcome
2 some of these non-medical challenges that they have.

3 Garth, I'm assuming that all
4 the data and statistics and everything that Stuart
5 was presenting will be captured in the minutes. Is
6 that accurate?

7 MR. OWEN: I can send it out.

8 DR. SCHULER: I'd love to have
9 that. We're actually involved with a couple of
10 different groups on starting patient survey type
11 activities and stuff like that, but it's nice to know
12 what could be the outcome from some of the efforts
13 that we're starting on.

14 MR. OWEN: I'll send that out.
15 I'll make a little package. I'll make it pretty and
16 put a bow on it.

17 DR. SCHULER: You don't have to
18 make it too pretty for me. The numbers speak for
19 themselves but, indeed, I mean, when you're talking
20 about trying to get people healthy, you can't just
21 look at their physical health. There are so many
22 things that go into it from a lifestyle perspective,
23 from housing and food availability and just all the
24 things.

25 It would be interesting to see

1 over time - and you could say there's also the drive
2 to lower overall cost of taking care of these folks -
3 and, yeah, sometimes you do good by doing good. I
4 mean, that's okay, but, really, over time, so, the
5 people that are involved in some of these program
6 have four--and-a-half chronic diseases.

7 If you could help them with
8 transportation and food and housing and some of these
9 other things, over time, does that drop to three and
10 a half or three? Are you really making changes,
11 long-term changes in people's lives by helping them
12 overcome some of these social challenges that they
13 have? So, it's good work. Good job.

14 MR. OWEN: Thank you.

15 MS. HUGHES: Stuart, can you
16 send that to me, please?

17 MR. OWEN: Sure. Yes.
18 Certainly, Sharley, we'll do. And, by the way, best
19 wishes to you, Sharley.

20 MS. HUGHES: Thank you very
21 much, Stuart. I appreciate it.

22 DR. BOBROWSKI: Again, Stuart,
23 that was a good report. And it's really interesting
24 because our church is talking about some of these
25 same things of how can we as a church help people in

1 our community.

2 And really it's good to know
3 some of these other programs and work with our Social
4 Services' people in our communities on how we can get
5 our churches involved. We're not a big church but we
6 do try to help where we can, and I just think this is
7 just very interesting. So, thank you, Stuart.

8 MR. OWEN: You're welcome.

9 DR. SCHULER: Garth, I was
10 wondering, from the first two presenters, Gwen and
11 whoever Dr. Rich had presenting - I'm sorry, I don't
12 remember her name either - I'm so sorry.

13 DR. BOBROWSKI: Whitney.

14 DR. SCHULER: Whitney. Thank
15 you. But if now or in the future, if you guys have
16 some data kind of like Stuart has of some of the
17 results of what you're seeing or where you started
18 and kind of where you've gotten to over six months or
19 a year or two years, it would be interesting to see
20 that data kind of across the board because the wider
21 swath of this you see, you kind of get more of a feel
22 for the actual impact of it. So, good job from
23 everybody.

24 MS. O'BRIEN: Dr. Schuler, we do
25 have additional information very similar to what

1 Stuart had presented. It's all part of a PIP that we
2 do in all the health plans. So, I'm sure we all can
3 give you some data that you are looking for overall.

4 MS. PARKER: If I may, Dr.
5 Bobrowski - this is Angie Parker from Medicaid -
6 Medicaid also did a focus study through our external
7 review organization on social determinants of
8 health and I would be more than happy to share this.
9 I'll send it to Sharley and there's some data in
10 there, too, that's very eye-opening.

11 DR. BOBROWSKI: Yes. Thank you.
12 If you all could send a copy out to each TAC member,
13 I think that would be great to look at it and review
14 it and just to have it in our files here. Let me
15 make a note.

16 MS. PARKER: It is on our
17 website, but like sometimes trying to find things on
18 our website is like finding a needle in a haystack.
19 So, there is a link to that.

20 DR. BOBROWSKI: Okay. All
21 right.

22 MS. PARKER: I will also send
23 that to Sharley.

24 DR. BOBROWSKI: I'll make a note
25 of that.

1 DR. SCHULER: It would be easier
2 for us if you would just send the needle, wouldn't
3 it?

4 MS. PARKER: And I will do that.

5 DR. SCHULER: Thank you.

6 MS. ALLEN: Dr. Bobrowski, this
7 is Nicole. I just wanted to share with you, as Cathy
8 stated, Humana, Aetna and Molina will present at the
9 next meeting.

10 DR. BOBROWSKI: And I've got it
11 noted.

12 MS. ALLEN: Okay. Great. Thank
13 you.

14 DR. SCHULER: Nicole, if they
15 could bring any of the data kind of like Stuart
16 presented, like, what are you guys seeing and what
17 are some of the results you're seeing over the time
18 that you've been doing this, that would be great.

19 MS. ALLEN: Okay. We'll
20 definitely talk about that.

21 DR. BOBROWSKI: And I'll add
22 that to our agenda for next time. Sometimes I start
23 preparing - and I owe you all another apology.
24 Sometimes I truly do start the agenda like almost
25 immediately or the night or the next day after our

1 TAC meeting, and, like I said, this last week or so,
2 I just haven't done it.

3 So, I failed my duties and
4 responsibilities and I promise Santa Claus that I
5 will do better. So, I'll get a good report to him.

6 Anyway, is there any other Old
7 Business that we need to bring up? I know our time
8 is starting to run short but I think we can make it.

9 Okay. Going down to New
10 Business, I want to give you all a brief report
11 through Frankfort on the House Bill 87 - I'm sorry.
12 It's a Senate Bill from Senator Alvarado.

13 Basically, it did come out of
14 the Health and Welfare committee but it was basically
15 to raise the floor so that the MCOs could not go
16 below the fee-for-service fee schedule.

17 What else do I have written
18 down about that? It did come out of the Health and
19 Welfare Committee and now it has been sent to the
20 Appropriations and Revenue Committee.

21 Let me go to this other page.
22 It was brought up by a pretty large Medicaid clinic
23 in Lexington, Kentucky. They're just really having a
24 hard time. They're just really struggling as a
25 dental clinic that was just struggling to make ends

1 meet at the current reimbursement rates. So, that
2 was the impetus for bringing that up. So, that's
3 that report there.

4 DR. SCHULER: What fee schedule
5 are they talking about raising it up to? I mean, I
6 read the Senate bill. I couldn't really tell. I
7 mean, are they talking about raising it up to usual
8 and customary fees which they can look at on the
9 claims or are they talking about raising it up to
10 Kentucky State Medicaid fees? What are they talking
11 about?

12 DR. BOBROWSKI: From whatever
13 year it is, it's like the State fee-for-service
14 Medicaid fees, that the MCOs can't go below that.

15 DR. SCHULER: Okay.

16 DR. BOBROWSKI: Now, the thing
17 is, it's like - and Senator Alvarado did have - any
18 kind of bill that they present like that, I mean, if
19 you don't have a way figured out to pay for whatever
20 you're promoting, your bill is pretty much dead in
21 the water.

22 So, it did have a component in
23 the bill, I believe, to look at a payment method and
24 it did mention about an 80/20 match from the federal
25 CMS or CMS would cover 80%. The State would have to

1 cover 20%, but, like I said, it's in the
2 Appropriations and Revenue Committee at this point.

3 So, it's like any bill.
4 They've got a long way to go on bringing things
5 forward. I hope I answered your question.

6 Just some information. A new
7 TAC has been formed. It's called the Persons
8 Returning to Society from Incarceration and Steve
9 Shannon, I believe, is the Chair of that new TAC.

10 Are there any other maybe brief
11 reports that the MCOs want to report on? I didn't
12 have anything specific that I wanted you to report on
13 or the TAC wanted you to report on, but if there's
14 anything else you would like to let us know about,
15 I'll turn the floor over to you all.

16 I'll just start with Avesis.
17 Sometimes I go by alphabetical order but we did that
18 earlier, so, we'll start back up with the "A's" again
19 here.

20 MS. ALLEN: Sounds good. Thank
21 you for the opportunity. We do have a request. This
22 is actually for DMS regarding the 2022 procedure
23 codes. We are asking if DMS can please load the
24 codes into DMS' operating system.

25 We're not asking that DMS

1 identify if the codes are covered or that DMS
2 identify a reimbursement rate. We just need the
3 codes loaded into DMS' operating system so that our
4 claims will pass through.

5 If we bill a procedure code
6 that DMS does not have in their operating system,
7 then, the Avesis encounter will deny as an invalid
8 procedure code and, then, we incur encounter
9 penalties.

10 So, I'll be submitting a formal
11 request to the MCOs to submit the question to DMS but
12 I thought since we have the open forum today, I would
13 share the request with this team also.

14 MS. GUICE: Noted. Thank you.

15 MS. ALLEN: Thank you.

16 DR. BOBROWSKI: Anything else,
17 Ms. Nicole?

18 MS. ALLEN: No. Thank you.

19 DR. BOBROWSKI: Okay. Ms. Jean,
20 have you got anything from your side?

21 MS. O'BRIEN: Christina, are you
22 on? Did you have anything from DentaQuest?

23 MS. MEDINA: We are on, and, no,
24 we don't have anything. CPT codes was one of those
25 things on our items but Nicole already mentioned

1 that. So, we're good. Thank you all so much.

2 MS. O'BRIEN: Thank you.

3 DR. BOBROWSKI: Thank you. Dr.
4 Rich.

5 DR. RICH: Dr. Bobrowski,
6 thanks. I just wanted to say again, I wanted to
7 recognize you and thank you for your testimony to the
8 Senate Health and Welfare Committee on Wednesday to
9 increase the reimbursement rates. You guys did a
10 great job there and I think it was really well-
11 received.

12 And I want to point out that
13 while we're talking about rates that United
14 Healthcare does reimburse at 100% of the State fee
15 schedule. So, we're already in that game and we
16 intend to stay there. That's all I have, though.
17 Thank you.

18 DR. BOBROWSKI: Thank you for
19 those kind comments. I appreciate it.

20 Sharley, this is for you. On
21 the DMS website, can a contact number be added for
22 each of the TACs or at least the Dental TAC or we can
23 start it, whatever. Is there like a phone number or
24 an email or something like that? And you may not
25 have an answer today.

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MS. HUGHES: I do, Dr. Bobrowski. In the past, the TACs have not wanted any of their contact information nor the MAC's contact information out on the website.

DR. BOBROWSKI: Do you all have anybody on your all's staff? The reason I'm asking that, I've had a couple of people here this last quarter to ask me about how do we get information, and I didn't know if there was a mechanism through the website that could be easier. If I just say, well, go to the website, well, sometimes they say, well, I can't find anything.

MS. HUGHES: If it's somebody that's needing something, they can always contact me until the 28th and Erin starting March 1st, or they should actually start with Erin now and we'll be more than happy to assist with getting people in contact with whomever they need.

DR. BOBROWSKI: Okay.

MS. HUGHES: I have asked before about putting contact information and they're like, no, I don't - and I kind of understand a little bit, Dr. Bobrowski, if I can just take a few seconds here.

People, when they go to a website and they find an email address or a phone

1 number, they seem to just think I'm going to call
2 that person and, then, you all would start getting
3 calls that you don't need to be receiving at all
4 because they would find your phone number and just
5 say, oh, they work for Medicaid, I'm going to call
6 them.

7 That's one of the reasons why
8 we've kind of refrained from even putting contact
9 information for our committee members out there.

10 DR. BOBROWSKI: That's fine. As
11 long as we've got a place that we can, like, get a
12 hold of Ms. Erin or you for a few more days, that's
13 fine, or even if we get a question sometimes, then, I
14 can contact you or Erin and that gives us a place to
15 say, well, listen, I'll look that up and get back
16 with you. So, that's fine. That's great.

17 Is there any other New
18 Business?

19 DR. PETREY: Garth, in the
20 interest of time, I think I'll follow up with Dr.
21 Caudill, but I still want to - I'm sorry about the
22 wind here - I still would like to have some follow-up
23 concerning the billing change D8670 and D8080 and the
24 impact that it had on underpayment for orthodontic
25 services.

1 In our practice, that's 150
2 cases. I don't have a number of how many patients
3 statewide were affected by that; but, Jerry, if maybe
4 you and I can have a conversation about that and also
5 some of the other issues that I emailed you about
6 last week relative to Passport as well as WellCare
7 issues related to appeals and also some Provider
8 Relations' issues that I'd like to follow up with you
9 on.

10 DR. CAUDILL: I did escalate
11 that to Provider Relations, though. So, I did push
12 it up the line.

13 DR. PETREY: Great. Thank you.
14 I don't know if it would be easier. I don't know if
15 the WellCare and Passport concerns should be
16 addressed through you or through them direct. The
17 Passport appeals haven't been looked at in a year.

18 DR. CAUDILL: I did push those
19 up, too. So, they're working on it right now is what
20 I understand.

21 DR. PETREY: Thank you. Should
22 I expect something back from you or from someone
23 in-----

24 DR. CAUDILL: I pushed it on up
25 to the supervisor. So, let's see what she comes back

1 with.

2 DR. PETREY: Okay. Thank you
3 very much.

4 DR. CAUDILL: And we are working
5 on the D86 issue, too, by the way.

6 DR. PETREY: Right. It's not a
7 problem for new cases, but those that were in the
8 window when the fee structure changed from when the
9 payment was made or obviously underpaid. And as I
10 said, in our practice, it's a healthy number at over
11 150. Statewide I don't - I mean, that could be
12 fairly significant.

13 DR. CAUDILL: As soon as I get
14 all the approvals, I'll let you know how it's going
15 forward; but so far, it's looking very positive.

16 DR. BOBROWSKI: All right. Any
17 other New Business?

18 Motions or recommendations for
19 the MAC or DMS. I know it's probably two or three
20 years ago, I did get a report and it was county-
21 specific provider data - I did get that - showing
22 activity levels for the gross pay-outs.

23 And we talked about this at the
24 last couple of TAC meetings, I believe at least the
25 last one, but I believe since we have figured out

1 this motion for today on getting that provider
2 information on how much work people are doing, I
3 believe that will be sufficient, but I had it on the
4 agenda.

5 So, I believe what we worked
6 out before should cover that unless a TAC member has
7 got another idea. Okay. I believe we're good there.
8 Let me make a note there.

9 I had a note there from another
10 meeting that maybe the Dental TAC could have a
11 recommendation for other TACs - I think there's
12 nineteen or twenty of them - to look at the social
13 determinants of health just kind of going forward.

14 I know each TAC has got their
15 deal, but I just had that note written down on a
16 piece of paper and I just thought, well, I'll follow
17 up with the TAC members here just to see if we want
18 to make any kind of recommendation to the MAC or
19 we've done our part.

20 DR. SCHULER: Garth, we talked
21 about that. I remember talking about it and
22 obviously we're doing our part. We're getting our
23 information and stuff.

24 It seems like Sharley or
25 somebody had made the comment or was giving some

1 guidance on it's not necessarily each individual
2 TAC's responsibility to communicate to the other TACs
3 kind of what they should be focusing on but that we
4 could as a TAC roll it up to the MAC that we're
5 focusing on it and we feel it's impactful and
6 something that is improving the lives of our patients
7 and we just wanted to make that known to all the
8 other TACs that that's a focus of ours as opposed to
9 something along the lines of we're focusing on this
10 and we think maybe you guys should be, too. Does
11 that make sense?

12 DR. BOBROWSKI: Yes. I got you.
13 What I could do is just at the next MAC meeting, I'll
14 just make a note and report that our TAC has looked
15 at that and recognize the benefits of all of that and
16 that the MCOs are seriously looking at that and doing
17 what they can.

18 DR. SCHULER: I think having
19 some of the data that has been shared - Stuart
20 certainly shared quite a bit - I'm sure the other
21 MCOs will share more as we go along - to kind of
22 package that up nicely and present that to the MAC
23 just so that everybody hears that because between all
24 the different TACs that report to the MAC - it sounds
25 like a TAC MAC attack, doesn't it - that we should be

1 able to make a really positive impact on a lot of
2 people's lives, but everybody has got their role to
3 play in it, whether it's mental health services or
4 behavioral health or DMS or just whichever TAC there
5 is. So, a lot to do.

6 DR. BOBROWSKI: I'll just make a
7 record, like you said, that our focus was to look at
8 that. I know when we give our reports to the MAC, we
9 do have limited time but they give us time to make
10 our report.

11 But those that have reported
12 today and going forward, the ones that are going to
13 report next time, if you have all have data that you
14 want to just send to me, I'll include that in my
15 report, or if you've got one or two or three one-
16 liners of benefits, that will be great and I will
17 include that in my report to the MAC.

18 It is good to see the good
19 things that the MCOs are doing and I think it's good
20 to report that to the MAC that good things are
21 happening out here. People are getting help. So, I
22 think that's good.

23 Any other motions that we need
24 to bring up for the MAC or to DMS at this point?

25 Then, our next meeting is going

1 to be May 13, 2022 at 2:00 Eastern Time. We'll
2 probably be doing a Zoom again. And, again, I
3 apologize for whatever happened to my computer. I
4 don't know but it went fine this morning for another
5 Zoom meeting.

6 Are there any other public
7 comments or dentists' comments that you want to
8 briefly bring up today? Hearing none, we will
9 consider this meeting adjourned.

10 MEETING ADJOURNED

KENTUCKY DENTAL TAC MEETING MINUTES
Cabinet for Health & Family Services
February 11, 2022
2:00 p.m. EST.

The TAC members in attendance via Zoom: Dr. Garth Bobrowski, Dr. John Gray, Dr. Joe Petrey and Dr. Phil Schuler.

Medicaid staff in attendance via Zoom or telephonically: Leslie Hoffmann, Lee Guice, Judy Theriot, Angie Parker, Sharley Hughes, Erin Bickers and Jennifer Dudinskie.

The Managed Care Organization (MCO) representatives in attendance: At the request of DMS, MCO participants appearing via Zoom or telephonically will not be listed under Appearances.

Also in attendance: At the request of DMS, all other participants appearing via Zoom or telephonically will not be listed under Appearances.

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1. WELCOME AND ROLL CALL: Dr. Bobrowski called the meeting to order. Introductions were made and a quorum was present. Sharley Hughes introduced Erin Bickers as the new DMS liaison for the TAC and she will provide Ms. Bickers' email address to the TAC members.
 2. REVIEW MEETING DATES: The future meeting dates are May 13th, August 12th and November 4th, 2022 at 2:00 p.m., Eastern Standard Time and will be held via Zoom.
 3. ELECTION OF OFFICERS: Nominations were made and approved to name Dr. Garth Bobrowski as Chair of the TAC and Dr. Phil Schuler as Co-Chair of the TAC.
 4. NEW MEMBER NEEDED TO REPLACE DR. BRANDON TAYLOR: Dr. Bobrowski noted that he reached out to Rick Whitehouse at the Kentucky Dental Association asking for nominations to replace Dr. Brandon Taylor.
 5. COMMENTS BY COMMISSIONER LEE: Dr. Bobrowski noted that Commissioner Lee was not sure she would be able to attend the TAC meeting but he spoke about items that they discussed. One item included receiving data on how many dentists are actually practicing in the state and getting a paid claims' breakdown according to certain categories. Another item discussed was receiving data on the total dollars paid from Medicaid in 2013 and, then, each year after that up through 2021, excluding the Expansion population. Dr Bobrowski noted that this information would be a useful recruitment tool to find where the dental shortages are.

After a lengthy discussion amongst TAC members and others in attendance, a motion was made concerning the TAC receiving county-specific provider data on a quarterly basis showing activity levels for gross pay-outs. This motion can be found below under Motions for MAC/DMS.

6. APPROVAL OF MINUTES FROM 11/22 MEETING: The meeting minutes of November 12, 2021 were approved.
7. OLD BUSINESS:
 - a. Dr. Julie McKee – Dental Survey Report: Dr. McKee was not in attendance and, therefore, this item will be included on the next TAC agenda, and Dr. Bobrowski will reach out to Dr. McKee to invite her to the next meeting.
 - b. MCOs' report on Social Determinants of Health and their impacts on oral health and total health care: United Healthcare, Anthem and WellCare made reports on the social determinants of health and their impacts on oral health and total health care, and these PowerPoint presentations can be found on the Dental TAC website. Humana, Aetna and Molina will present reports at the next

meeting. Angie Parker will also provide the TAC with a focus study done through DMS' external review organization on social determinants of health, as well as the website link where this information can be found.

There was no other Old Business discussed.

8. NEW BUSINESS:

- a. Report on Senate Bill 87: Dr. Bobrowski stated that this bill would raise the floor so that the MCOs could not go below the state fee-for-service fee schedule. The bill came out of the Health & Welfare Committee and has been sent to the Appropriations & Revenue Committee.
- b. A new TAC has been formed called Persons Returning to Society from Incarceration: Dr. Bobrowski announced that this new TAC has been formed and Steve Shannon chairs the TAC.
- c. MCO reports (UHC, DQ, Avesis) FFS report: Nicole Allen with Avesis requested DMS to load the 2022 procedure codes into DMS' operating system. If Avesis bills a procedure code that DMS does not have in their operating system, then, the Avesis encounter will deny as an invalid procedure code and it incurs encounter penalties. Ms. Allen will submit a formal request to the MCOs to submit the question to DMS. There were no other MCO reports given.
- d. On the DMS website, can a contact number be added for each TAC: Ms. Hughes noted that DMS will not post contact information for TAC and MAC members and any and all questions may be directed to Erin Bickers with DMS.
- e. Other: Dr. Petrey will follow up with Dr. Jerry Caudill concerning the billing change to D8670 and D8080 and the impact that it had on underpayments for orthodontic services. He also will follow up with Dr. Caudill on other concerns with Passport and WellCare related to appeals and Provider Relations' issues. Dr. Caudill did note that these issues have been pushed up the line.

9. MOTIONS FOR MAC/DMS:

- a. For DMS – County-specific provider data on a quarterly basis showing activity levels for gross pay-outs beginning January 1, 2022: A motion was made, seconded and unanimously approved to ask DMS for reports going back to 2018 and going forward that show paid claims' data paid by region, using the eight MCO regions, reported per quarter, the number of dentists listed by specialties, of Medicaid business of zero to \$1,000, \$1,000 to \$5,000, \$5,000 to \$10,000, \$10,000 to \$20,000 and over \$20,000, and a breakdown of dentists by age ranges of less than 35 years of age, 36 to 45, 46 to 54, 55 to 64, and greater than 65. The motion also included asking for a report that reflects the total number of patient visits or encounters per provider, using the same parameters. Ms. Hughes asked Dr. Bobrowski to send her this motion via email.

10. SEE ABOVE FOR NEXT MEETING: The next TAC meeting will be held on May 13, 2022.

11. PUBLIC COMMENTS: There was no public comment.

12. DENTIST COMMENTS: There were no dentist comments.

13. ADJOURNMENT: The meeting was adjourned.

(Minutes were recorded and transcribed by Terri Pelosi, Court Reporter, this the 24th day of February, 2022.)